

THE GREATER  
PHILADELPHIA  
LOCKSMITHS  
ASSOCIATION

www.gpla.org

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# The Professional Locksmith

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## PRESIDENTIAL VIEWPOINT

Hurricane/Super-storm Sandy will long be remembered by our region for its awesome yet terrifying display of the raw power of nature. Some of you suffered with an extended loss of power and/or minor property damage. I have been in touch with most of our members near the shore and all have reported that they escaped the worst of Sandy's devastation. After viewing the televised scenes of the extensive destruction up and down the Jersey coast, it seems a very lucky thing that none of the members that I have spoken to were affected worse than they report. If you were not so fortunate, or are aware of any member or other locksmith who was not so fortunate, please bring it to the attention of the Association. We have had several offers of assistance from members for those who may have lost service equipment.

The Board of Directors has unanimously approved an amendment to our Bylaws. This amendment will allow employees of Active Members to attend our general meetings and be entitled to the discounts on classes frequently offered to GPLA members. You will find it published in this issue as well as in the next issue before being brought to a vote for ratification at our January 2013 general meeting. Please plan to attend these meetings if you have any questions or comments. Additional amendments are still being discussed by the Board and will probably be introduced in the first quarter of 2013.

The board has also taken action on the matter of our USPS-delivered newsletter. The newsletter is costing GPLA approximately \$1,000.00 per year to print and mail, whereas the electronically delivered version costs us nothing. Those of you that wish to continue to receive your newsletter via snail-mail will be charged an additional \$15.00 per year with your annual dues. The dues notices that will be going out shortly will have a section where you must provide your email address to us or be charged the additional fee. Even if you currently receive your newsletter by email, please fill this section out.

*(Presidential Viewpoint continued on Page 4)*

## **Minutes of the October 2012 GPLA General Membership Meeting**

The October 2012 GPLA General Membership Meeting was held at the GPLA Headquarters on October 15, 2012 and was called to order at 7:34 PM by President Cliff Shafer.

The President welcomed two guests to the membership meeting: Mitch Danzig of Fried Bros and David Gregory from ASSA Abloy.

A program was then presented by David Gregory of ASSA Abloy on Medeco, KeyMarkX4, NexGen and Revolution products and concluded at 8:13 PM.

**Reading of the previous meeting minutes:** A motion was made by Orvis Kline to accept the September 2012 General Membership Meeting Minutes as printed/emailed in the Newsletter, 2<sup>nd</sup> by Larry Schwalb and was passed unanimously.

**Treasurer's Report:** No report.

**President's Report:** Cliff Shafer reported that we had a Great Convention and Chairman Sven Hellwig did a fantastic job. If you didn't attend, said the president, you missed a great opportunity right in your back yard.

**Correspondence In:** John Williams reported that changing the mailing address to the actual physical address of the building is not possible, but moving the association mail to a facility that is open late would be a better option. Mike Nimmo reported that Tim Abner, the Distinguished Distributor Award recipient, sent a letter of thanks for his selection.

**Correspondence Out:** Nothing to report.

**Convention Committee:** Sven Hellwig reported that the financial numbers are not yet totaled, but the convention was a very successful event. The Chinese Auction generated \$1340 that was donated to the ALOA Task Force in support of the fight against illegal locksmiths. Larry Schwalb stated that the event was a class act and left a very positive impression on Mark Baldino. The enforcement of our new vetting policy to attend the convention resulted in the denial of 3-4 tradeshow guests, said Nelson Dayton. The various convention award winners were recognized by the general membership. Next year, the education at the convention will only be one day at the hotel. As many as two classes a month as proposed to be held at our Headquarters and will be CEU eligible in time for the 2013 renewal period, reported Cliff Shafer. Exhibit chairman Ed Fitzgerald said the exhibits were good and a late vendor was added. Ed also thanked Anthony Buenaflor for his continued support of the exhibit committee. Orvis Kline reported that Bob Schuetrumpf won the novice lock-picking contest but there were no winners in the expert category. Sven also thanked Orvis for his work on the web site conversion and Constant Contact blasts on the convention.

**New Business:** Ron Marcinkowski suggested that perhaps members should be granted a \$15 rebate for attending the convention. This will be discussed at a future Board of Directors meeting.

*(continued on page 4)*

## Proposed By-Law Changes

The following two proposed changes to the Bylaws have been unanimously approved by the Board of Directors. These changes have been proposed in an effort to boost attendance at our monthly general meetings and at education classes held throughout the year. Individuals who become members under this new membership category will be able to attend an unlimited amount of general membership meetings and qualify for the same discounts for classes that would be offered to other GPLA members, including classes held by other associations that GPLA has reciprocity agreements with.

After publication in both the November 2012 and combined December 2012/January 2013 newsletters, these proposed changes will be brought in front of the membership for ratification at the January 2013 general meeting. Discussions on these proposed changes will be held at the November 2012 general meeting and at the January 2013 general meeting prior to the ratification vote. If you have any questions or comments on these changes, please plan to attend one of these meetings

Proposed Bylaws changes:

Under SECTION A – MEMBERSHIP STATUS, add the following subsection:

- 7. SHOP MEMBER: Any individual of good character; who is at least eighteen (18) years of age; who is employed by a security service company that is owned by an ACTIVE MEMBER of GPLA in good standing; or is employed by an institutional lock shop and is under the immediate supervision of an ACTIVE MEMBER of GPLA in good standing, and can qualify under the rules and regulations in effect at the time of application. Such member shall have no right to advertise, vote or hold office, and may stay in this category only for so long as they remain employed by an ACTIVE MEMBER of GPLA in good standing.*

Under SECTION B – MEMBERSHIP QUALIFICATIONS, add the following subsection:

- 4. SHOP MEMBER: In addition to ARTICLE III, SECTION A, SUBSECTION (7), applicant must be sponsored by the ACTIVE MEMBER of GPLA who is their employer or in the case of an institutional lock shop, the ACTIVE MEMBER of GPLA who is their immediate supervisor.*

(September Membership Notes continued from page 2)

**Health and Welfare:** It was reported that Treasurer Jim Sundstrond’s wife is recovering from recent surgery. Also it was reported that Bruce Wallen was recently married.

**NJ Legislation:** Ed Fitzgerald reported that the State of NJ is still considering the option of lowering the CEU requirement to renew in 2013 but there has been no action thus far.

**PA Legislation:** Nothing to report.

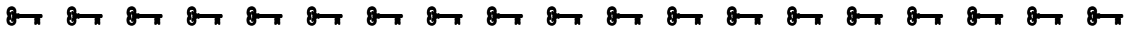
**Holiday Party:** John Williams reported the Holiday Party will be held Saturday, December 22, 2012 at the Canstatter Volkfest-Verein on Academy Road in Philadelphia at 7:00 PM. The entertainment will be 2012 the runner-up from *America’s Got Talent*.

**Good of the Association:** Cliff Shafer forwarded a solicitation email he received to Ron Marcinkowski to Mark Baldino for review. Orvis Kline reported that our enrollment in GoDaddy.com provides additional services that we should consider in the future.

**50/50:** The amount of \$50 was won.

A motion to adjourn the meeting was made by Larry Schwalb, 2<sup>nd</sup> by Ed Miller and was carried unanimously at 9:06 PM.

Michael Nimmo  
Recording Secretary



**(Presidential Viewpoint continued from Page 1)**

Some of the email addresses that we have on file are apparently incorrect or no longer valid. While you’re at it, please review all of your other information to insure that is correct and up to date.

Also included in this issue is the reservation form for the annual GPLA Holiday Party. I hope that you are making plans to attend. The party has been moved to a Saturday evening at the request of many of our members who found it difficult to arrive on time after working a full day on a Friday. Our Holiday Party chairman - John Williams - and his committee always host an enjoyable evening and I’m sure this year will be no different. It’s a great opportunity to spend a festive evening with your fellow GPLA members and their families. Talking business/locksmithing is not allowed! I hope to see many of you there.

Have a great Thanksgiving!

Fraternally,

Clifford L. Shafer, CPS, CML  
President

# GPLA

## Annual Holiday Party



When:  
Saturday  
Dec 22nd, 2012  
7:00pm

Where:  
Canstatter Volksfest-Verein  
9130 Academy Road  
Philadelphia, PA 19114

Come and join us for  
Drinks  
Food  
Fun  
Dancing  
Getting together with friends!



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Name on Reservations: \_\_\_\_\_

Please reserve for me \_\_\_\_\_ seat(s)

Cost: \$40.00 per ticket

Hold my tickets at the door: \_\_\_\_\_ Mail me my Tickets: \_\_\_\_\_

Send Reservations to:

Answered Prayer Locksmithing  
32 Horseshoe Lane  
Nottingham, PA 19362

Make Checks Payable to: GPLA Sign up deadline: Dec 8th, 2012

## Calendar of Events

November 19	GPLA General Membership Meeting	Philadelphia, PA
December 22	GPLA Holiday Party	Philadelphia, PA
May 6-11, 2013	SAVTA Convention & Trade Show	Lexington, KY
July 13-20, 2013	ALOA International Security Expo	Baltimore, MD

**If anyone is aware of a fellow locksmith that has suffered a loss of equipment due to Hurricane Sandy, please contact President Cliff Shafer or Newsletter Editor Mike Nimmo. A Brother in the industry has offered to donate both safe and general locksmithing tools to anyone in need of help.**



If you have information on any event that may benefit the association, please forward it to GPLA Newsletter Editor Mike Nimmo

**The following advertisers make the publication of this newsletter possible.**

**Please remember them the next time you need to purchase supplies.**

A & B Safe Manufacturing Corporation  
Phone: 800-253-1267  
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Lockmasters, Inc.  
Phone: 800-654-0637  
[www.lockmasters.com](http://www.lockmasters.com)

**NEXT MEETING:**

**MONDAY, NOVEMBER 19, 7:30 PM**

**GPLA HEADQUARTERS**

8015 CRAIG STREET, PHILADELPHIA, PA

**SCHEDULED PROGRAM:**

**JOHN KEIFFER PRESENTS  
MUL-T-LOCK PRODUCTS**

**The Greater Philadelphia Locksmiths Association  
C/o Michael Nimmo  
184 Clifton Ave.  
West Berlin, NJ 08091**