PRESIDENTIAL VIEWPOINT

Like many of you, I’m a Phillies fan. I have to admit I was disappointed with their season this year, but I view it merely as an aberration rather than a long-term trend. Early season injuries to key players, the uncharacteristic loss of focus by members of the pitching staff, almost no help from the bullpen and a general lack of team enthusiasm seemed to undermine their efforts to build any momentum. At the time I am writing this, they still have a mathematical chance to grab a wildcard berth into the playoffs, but I’m not counting on that to happen. Hope springs eternal for true Phillies fans though, and I expect them to dominate the NL East next year as they have done during the previous 5 years. The beauty of sports is that there’s always next year (unless you believe the Mayan calendar!).

“There’s always next year” is not an attitude that you as an individual locksmith, nor we, collectively as an Association, can afford to take with regards to our annual convention. Each year prior to the GPLA convention, the then-current President fills this Viewpoint by extolling the virtues of attending. I’ll keep this short and sweet: You need to be there for yourself and GPLA needs you to be there to support the Association!!!

Attending the annual GPLA convention is probably the single most important thing you can do as a member. Even if you don’t come to the monthly meetings or other events held throughout the year, please plan on attending the convention. Enroll yourself and your employees in a class or two. There are some outstanding classes being offered this year, any one of which will return your investment many times over. And by all means, come to the product exhibit on Saturday – as always, it’s free. The value you will receive cannot be measured in dollars. And remember: our convention is not just for GPLA members. Encourage other locksmiths in your area to attend as well. The higher the attendance on the exhibit floor, the more likely the exhibitors will be interested in participating again next year.

I have one final request. While you are at the exhibit, please stop by the Chinese Auction being held during our convention to help support the ongoing efforts by ALOA to combat illegal locksmiths. There will be some great prize baskets to be awarded to the winners.

See you there.

Fraternally,
Clifford L. Shafer, CPS, CML
President
The June 2012 GPLA General Membership Meeting was held at the GPLA Headquarters on June 18, 2012 and was called to order at 8:01 PM by President Cliff Shafer.

The President welcomed Dee Mock to the meeting as a guest despite honorary membership status.

**Reading of the previous meeting minutes:** A motion was made by Orvis Kline to accept the May 2012 General Membership Meeting Minutes as printed/emailed in the Newsletter, 2nd by John Williams and was passed unanimously.

**Treasurer’s Report:** Jim Sundstrond informed the membership in attendance that the financial report of the association was accepted by the Board of the Directors at the last meeting and that a copy of it may be obtained by a member in good-standing.

**President’s Report:** Cliff Shafer thanked the membership for coming out and performing the yearly clean up of the HQ. He also asked for weather-strip kits for the building’s doors. The President also thanked Joan Nimmo for making potato and macaroni salad & Denise Dayton for the cookies for the clean-up cook-out.

**Correspondence In:** Nothing to report.

**Correspondence Out:** Nothing to report.

**Convention Committee:** Sven Hellwig reported the class lineup is complete as published in the Newsletter and the complete convention booklet can be found on [www.gplaconvention.com](http://www.gplaconvention.com). Ed Fitzgerald stated that ALOA has donated a complete convention package for the 2013 Event in Baltimore, MD. Sven thanked Bob Mock for getting the process started and Ed for getting it set up.

**Health & Welfare:** Ed Pfeil, Jr. is currently recovering from a recent health issue. Jim Weidman had major surgery and is on the road to recovery. Orvis Kline reported he is feeling better and that the treatments are going very well from his recent illness. Also, Steve Berger has returned home from a lengthy hospital stay.

**Old Business:** Nothing to report.

**New Business:** Nothing to report.

**NJ Legislation:** Ed Fitzgerald reported that the change in total CEUs required for license renewal is still being discussed.

**PA Legislation:** Orvis Kline said that a number of candidates running for office have expressed an interest in visiting the GPLA and talking to the membership after the various elections.
**Good of the Association:** Vernon Kelly stated that the Certified Fire Door Inspector Class in Secaucus, NJ at Accredited Lock Supply still has openings and is valued at 12 NJ CEUs. Bob Mock reported that ALOA now has classes online for CEU completion and that ALOA has expanded its education department by offering more classes in Dallas. Maurice Ohnret provided information on the Lancaster Lock Show on Saturday, July 14th.

**By Laws Committee:** Orvis Kline stated he is in the process of writing changes to the new member rules and expects to have them ready for discussion in the September-October time frame.

**Program Committee:** It was reported that the Yellow Pages are interested in presenting to the membership sometime in the Fall.

**Electronic Communication Committee:** It was reported by Orvis Kline that Constant Contact will continue to be a resource for reaching the membership with urgent/valuable information as we have renewed for another year. Also, Perma Vault was removed from our web site advertising list. He also asked the membership to verify your information on the web site for accuracy.

**50/50:** The amount of $32 was won.

A motion to adjourn the meeting was made by Ed Fitzgerald, 2nd by Barry Wilensky and was carried unanimously at 8:51 PM.

Michael E. Nimmo
Recording Secretary

---

**Calendar of Events**

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>October 4-6</td>
<td>GPLA Convention &amp; Tradeshow</td>
<td>Philadelphia, PA</td>
</tr>
<tr>
<td>October 15</td>
<td>GPLA General Membership Meeting</td>
<td>Philadelphia, PA</td>
</tr>
<tr>
<td>November 19</td>
<td>GPLA General Membership Meeting</td>
<td>Philadelphia, PA</td>
</tr>
</tbody>
</table>

If you have information on any event that may benefit the association, please forward it to GPLA Newsletter Editor Mike Nimmo

Impressioning. Instructor: Sven Hellwig.

Basic Mechanical Combination Safe Lock Servicing. Instructor: Cliff Shafer. This class is NJ 6.5 CEU approved.

Introduction to Automotive Locksmithing. Instructors: Jim and/or Stacy Hetchler.

Panic Exit Device Servicing and Installation. Instructor: Lounging Lizards. This class is NJ 8 CEU approved.

Mechanical Combination Safe Lock Dialing Diagnostics: Instructor: Lockmasters

Electronic Access Control. Instructor: Tom Foxwell. This class is NJ 7 CEU approved.

R2 Hinge Installation 1/2 day AM. Instructors: Cliff Shafer and possibly Kerry Sprick. This class is NJ 3 CEU approved.

Keyless Ride 1/2 day PM. Instructors: Provided by Keyless Ride

Advanced Automotive Locksmithing. Instructors: Jim and/or Stacy Hetchler.

Lock Picking. Instructor: Lounging Lizards. This class is NJ 8 CEU approved.

Classes are filling up ... sign up now at www.gplaconvention.com and secure your seat
The following advertisers make the publication of this newsletter possible.

Please remember them the next time you need to purchase supplies.

A & B Safe Manufacturing Corporation  
Phone: 800-253-1267  
[www.a-bsafecorp.com](http://www.a-bsafecorp.com)

Aable Locksmiths  
Phone: 203-882-0600  
[www.aablelocksmiths.com](http://www.aablelocksmiths.com)

Buckley Sales Company  
Jerry Buckley  
Phone: 609-760-0050

Doorwares Associates, Inc.  
Phone: 215-258-1264  
[www_doorwares.com](http://www_doorwares.com)

Fried Brothers, Inc.  
Phone: 800-523-2924  
[www.fbisecurity.com](http://www.fbisecurity.com)

IDN Hardware Sales, Inc.  
Phone: 800-233-3355  
[www.idnhardware.com](http://www.idnhardware.com)

Independent Hardware, Inc.  
Phone: 800-346-9464  
[www.independenthardware.com](http://www.independenthardware.com)

Lockmasters, Inc.  
Phone: 800-654-0637  
[www.lockmasters.com](http://www.lockmasters.com)
NEXT MEETING:

MONDAY, SEPTEMBER 17, 7:30 PM

GPLA HEADQUARTERS
8015 CRAIG STREET, PHILADELPHIA, PA

SCHEDULED PROGRAM:

THE YELLOW PAGES PRESENT NEW
WEB-BASED ADVERTISING