

THE GREATER
PHILADELPHIA
LOCKSMITHS
ASSOCIATION

www.gpla.org

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PRESIDENTIAL VIEWPOINT

I hope you and your families all had a safe and joyous Christmas or Hanukkah, and a festive New Year's Eve. I broke my first New Year's resolution less than 24 hours after the start of 2013, and I didn't feel guilty about it at all. Does that make me a bad person? Let me explain myself a little bit before you decide.

I'm a very competitive person. Whether I'm playing softball, volleyball, checkers, games on Wii, bike-riding, driving my car or anything else, I like to be first. Get me fired up and I can occasionally become a person that I don't really like to be. Wanting to be faster or better isn't always an undesirable character trait, but sometimes I tend to over-do the competition thing. So for 2013, one of my resolutions was to be a little less competitive.

My intentions yielded immediate results. I didn't try to out-party my friends on New Year's Eve, didn't blow my party horn louder than anyone else or count down the last 10 seconds of 2012 faster so I could get to 2013 ahead of everyone else. Heck, I didn't even try to be the first to kiss all of the women at the party! On the drive home from Lancaster the next day, I didn't race a single car down the Schuylkill or on the Vine Street Expressway, though I was sorely tempted by some show-off in his sparkly 300-Z. I can do this, right?

Shortly after I got home, the first lock-out call of 2013 came in. A woman who had locked herself out of her house New Year's Eve as she rushed to a party was ready to be let back in. She'd spent the night at a friend's house. As she explained to me over the phone, she had called up AA1A1A1 American Always Available Anytime24 Hours Locksmiths (the name has been changed to protect the guilty, but they are a well-known "scammer") and had been promised a response in 30 minutes. It had been over 3 hours and her 2 follow-up calls to them and a threat she was going to call someone else hadn't produced quicker results. How long before I could get to her? She wasn't located that far away and I wasn't doing anything else. "20 minutes, Ma'am."

My price was significantly higher than what she had been quoted by "the other guys", but she agreed to it. Now all I had to do was beat "the other

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Minutes of the November 2012 GPLA General Membership Meeting

The November 2012 GPLA General Membership Meeting was held at the GPLA Headquarters on November 19, 2012 and was called to order at 7:32 PM by President Cliff Shafer.

The President welcomed three guests to the membership meeting: Mitch Danzig of Fried Bros, Glenn Cline of Diebold and John Keiffer of Mul-T-Lock

A program was then presented by John Keiffer on the various products of Mul-T-Lock and concluded at 8:05 PM.

Reading of the previous meeting minutes: A motion was made by Bob Thomas to accept the October 2012 General Membership Meeting Minutes as printed/emailed in the Newsletter, 2nd by Bill Neff and was passed unanimously.

Treasurer's Report: Jim Sundstrond stated that his report on the Association's financials was approved by the Board. President Cliff Shafer reminded all in attendance that any member in good-standing may have a copy of the financial statement upon request.

Correspondence In: John Williams reported that a letter was received indicating that a scammer was using a resident's address in their ads and asked if the GPLA could help in any way. Also, the CPLA sent a Christmas Party invitation to Nelson Dayton.

Correspondence Out: President Shafer forwarded the above mentioned letter to the ALOA Task Force for further review. Also, the Association was informed that the membership dues letter contained a document to be returned with each member's contact information.

President's Report: Cliff Shafer stated that member Myron Byrd offered to donate locksmithing equipment to any member that suffered a loss as a result of Hurricane Sandy. The President also reminded everyone that there will be no General Membership meeting in lieu of the Holiday Party on December 22.

Convention Committee: Sven Hellwig reported that a post-convention meeting will be coming soon and that the 2013 Convention will be held October 2-6 at the Philadelphia Hilton.

Health and Welfare: It was reported that Ed Pfeil, Jr. is in treatment and hopes to return to GPLA activities early next year. Board Chairman Sven Hellwig suffered some bodily injury from Hurricane Sandy and has recovered nicely.

NJ Legislation & PA Legislation: Nothing to report.

Holiday Party: John Williams reported the Holiday Party will be held Saturday, December 22, 2012 at the Canstatter Volkfest-Verein on Academy Road in Philadelphia at 7:00 PM. The entertainment will be David Darwin, the 2012 runner-up from *America's Got Talent*.

(September Membership Notes continued on page 5)

Proposed By-Law Changes

The following two proposed changes to the Bylaws have been unanimously approved by the Board of Directors. These changes have been proposed in an effort to boost attendance at our monthly general meetings and at education classes held throughout the year. Individuals who become members under this new membership category will be able to attend an unlimited amount of general membership meetings and qualify for the same discounts for classes that would be offered to other GPLA members, including classes held by other associations that GPLA has reciprocity agreements with.

After publication in both the November 2012 and combined December 2012/January 2013 newsletters, these proposed changes will be brought in front of the membership for ratification at the January 2013 general meeting. Discussions on these proposed changes will be held at the November 2012 general meeting and at the January 2013 general meeting prior to the ratification vote. If you have any questions or comments on these changes, please plan to attend one of these meetings

Proposed Bylaws changes:

Under SECTION A – MEMBERSHIP STATUS, add the following subsection:

- 7. SHOP MEMBER: Any individual of good character; who is at least eighteen (18) years of age; who is employed by a security service company that is owned by an ACTIVE MEMBER of GPLA in good standing; or is employed by an institutional lock shop and is under the immediate supervision of an ACTIVE MEMBER of GPLA in good standing, and can qualify under the rules and regulations in effect at the time of application. Such member shall have no right to advertise, vote or hold office, and may stay in this category only for so long as they remain employed by an ACTIVE MEMBER of GPLA in good standing.*

Under SECTION B – MEMBERSHIP QUALIFICATIONS, add the following subsection:

- 4. SHOP MEMBER: In addition to ARTICLE III, SECTION A, SUBSECTION (7), applicant must be sponsored by the ACTIVE MEMBER of GPLA who is their employer or in the case of an institutional lock shop, the ACTIVE MEMBER of GPLA who is their immediate supervisor.*



GPLA and ILA-DVC
JOINT EDUCATION COMMITTEE



is pleased to present

Small Format Interchangeable Core Servicing

A NJ Locksmith Licensing Board Approved CEU Course.

Date & Time: Sunday, February 17, 2012 - 9 am to 5 pm

Location: GPLA Headquarters, located at 8014 Craig St. Philadelphia, PA, 19136.

Cost per Person: **GPLA, ILA-DVC, MLANJ and SJLA Members = \$75**; Non-Members = \$125

Class Description: This course is an in-depth look at SFIC products (AKA = BEST style), and includes hands-on training basic cylinder servicing techniques. It also includes a review of hybrid core products. The class consists of approximately one-third theory, one-third pinning calculations and one-third hands-on. **NJ locksmiths will receive 8 CEUs.**

Instructors: *John Truempy, CMIL, CRL & Vernon Kelley, CMIL, CPL, CFDI*

Information: Registration is on a first-come, first-served basis. This class is *strictly* limited to 30 students. Breakfast and lunch will be provided. Go to iladvc.org for class or weather cancellation updates, or contact Victor Lewis at 215-848-6726.

NJ Locksmiths – You MUST bring your license to class to receive credit.

Register early to reserve your seat!

CUT HERE and RETURN BOTTOM WITH PAYMENT

Name: _____

Company: _____

Contact Phone: _____ Email: _____

Circle Correct Price: **GPLA, ILA-DVC and SJLA Members = \$75** Member # _____

Non-Members = \$125

Please make **check** payable to: **ILA-DVC**

Remit registration and payment to: ILA-DVC SFIC Class: PO Box 29103: Philadelphia, PA: 19127

(September Membership Notes continued from page 2)

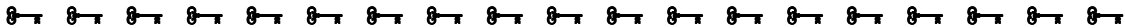
Good of the Association: Mark Bolno thought that the channel 6 report that recently aired about locksmith scammers did not bring the true problem to light and didn't properly address the concerns of the Association. Larry Schwalb reported about his litigation issue.

Newsletter: Editor Mike Nimmo reminded the association that there will be a fee associated with receiving a printed copy beginning in 2013.

50/50: The amount of \$46 was won and various prizes from Fried Bros were distributed.

A motion to adjourn the meeting was made by Larry Schwalb, 2nd by Barry Wilensky and was carried unanimously at 8:47 PM.

Michael Nimmo
Recording Secretary



(Presidential Viewpoint continued from Page 1)

Guys" to her house. I did recommend that she call them and cancel, but apparently she didn't. I arrived in 18 minutes, confirmed her identity and picked (yes, picked) her newer style Schlage entry knob to let her in. She was grateful and produced cash to pay me.

Just as I was writing out the receipt, "the other guys" showed up (you knew they would, didn't you?). He insisted that she would have to pay him his service call, but she held firm and told him he had miserably missed his 30-minute guarantee. I was proud of her. When he started to become less than cordial, I asked to see his NJ Locksmith License. I gave him my patented "Yeah, I'm talkin' to you, buddy" look. He stared at me for a few moments, uttered something under his breath and then turned around and stalked back to his car.

Did I promise 20 minutes because they had promised 30? Sure. Did I speed just a little while driving to her house? Ummm, maybe. But as I watched him drive away empty handed, did I gloat? Not on the outside. But I was doing the "in your face" shuffle on the inside! So again I ask: Does that make me a bad person? I don't care.

A final note: Due to a clerical error in the wording of the proxy vote form, the vote to withdraw money from the building fund will not be held during this month's meeting. A corrected form will be sent out prior to the February meeting. I hope you will still attend this month's meeting. We have a great program lined up and we will still be voting on the proposed By-Laws change

Fraternally,
Clifford L. Shafer, CPS, CML
President



Scenes from the Holiday Party, highlighted by the One-Man-Side-Show David Darwin.



The following advertisers make the publication of this newsletter possible.

Please remember them the next time you need to purchase supplies.

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Phone: 800-253-1267
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Fried Brothers, Inc.
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Independent Hardware, Inc.
Phone: 800-346-9464
www.independenthardware.com

Lockmasters, Inc.
Phone: 800-654-0637
www.lockmasters.com

NEXT MEETING:

MONDAY, JANUARY 21, 7:30 PM

GPLA HEADQUARTERS

8015 CRAIG STREET, PHILADELPHIA, PA

SCHEDULED PROGRAM:

The Latest in Long Range Wireless Communications for
Intercoms and Access Control presented by Bill Neff

**The Greater Philadelphia Locksmiths Association
C/o Michael Nimmo
71 Cutchogue Trail
Medford Lakes, NJ 08055**