

THE GREATER  
PHILADELPHIA  
LOCKSMITHS  
ASSOCIATION

www.gpla.org

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*Ed Pfeil, Jr*

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# The Professional Locksmith

The Monthly Publication of GPLA

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February 2013

## PRESIDENTIAL VIEWPOINT

According to the world's most famous groundhog, we can expect six more weeks of winter. Your Board has been undeterred by this gloomy (and notoriously inaccurate) forecast however, and has jumped out to a fast start in 2013. We have been working hard and enduring some marathon Board meetings to bring several initiatives to fruition. I am pleased to say we have made great progress with those initiatives and I want to thank all of the Board members for their continued dedication to GPLA. You can hear more about these projects at this month's general meeting.

The Board of Directors has unanimously approved some additional proposed By-Laws changes which are published in this edition of the newsletter. These proposed changes will also be printed in the March newsletter before being brought to a vote at the March general meeting. I encourage you to attend the February and March meetings to discuss and voice your opinions on these proposed changes. Some of these proposed changes were necessary to bring our By-Laws into harmony with the provisions of the new membership application and vetting process that was approved last year. Other proposed changes are basically housekeeping in nature and are designed to eliminate contradictory or confusing provisions between various sub-sections within the By-Laws. The balance of these proposed changes are needed to help GPLA move forward in a dynamic and ever-evolving industry.

In addition to the By-Laws discussion, we will be voting on the Board request to transfer monies from the building fund to the operating account. You should have received notice of this vote in the mail. You do not need to return the proxy ballot if you will be attending the meeting.

For those of you that were unable attend, the membership unanimously approved a By-Laws change at the January membership meeting. This change added a new GPLA membership category: Shop Member.

*(Presidential Viewpoint continued on Page 4)*

## **Minutes of the January 2013 GPLA General Membership Meeting**

The January 2013 GPLA General Membership Meeting was held at the GPLA Headquarters on January 12, 2013 and was called to order at 7:31 PM by President Cliff Shafer.

The President welcomed five guests to the membership meeting: Ryan Loughnane and Tony Parker from A-1 Lock; Emeka Okoli, a franchise owner of Pop-A-Lock; Mark Smith and Alan Silverman of Neff Lock.

A program was then presented by Bill Neff on the latest long range wireless communications for intercoms and access control concluded at 7:59 PM.

**Reading of the previous meeting minutes:** A motion was made by Joe Reustle to accept the November 2012 General Membership Meeting Minutes as printed/emailed in the Newsletter, 2<sup>nd</sup> by Bill Neff and was passed unanimously.

**Treasurer's Report:** Jim Sundstrond stated that his report on the Association's financials was approved by the Board. President Cliff Shafer reminded all in attendance that any member in good-standing may have a copy of the financial statement upon request.

**Correspondence In:** John Williams reported that all GPLA mail is being sent to his business address in lieu of a permanent solution.

**Correspondence Out:** nothing to report.

**President's Report:** Cliff Shafer reported that he attended the ILA Holiday Party representing the GPLA and stated that the GPLA Holiday Party was a great event.

**Convention Committee:** Sven Hellwig reported that the convention was a financial success as well as a great education event. He stated that there will be a post-convention meeting will be coming soon and that the 2013 Convention will be held October 2-6 at the Philadelphia Hilton. Sven and Ron Marcinkowski both reminded the membership that it is important to think of our sponsors when purchasing product during the year and thank them for their financial support of our association.

**NJ Legislation:** Ed Fitzgerald reported there has been no movement on the proposed CEU reduction. Also, he said that the State held depositions in regards to the illegal locksmithing of Interstate Locksmiths, who were recently fined and denied a locksmith license in New Jersey.

**PA Legislation:** Nothing to report.

*(September Membership Notes continued on page 4)*

# **Proposed By-Law Changes**

The following Articles and Sections have been modified.

## **ARTICLE III - MEMBERSHIP**

### **SECTION C - MEMBERSHIP APPLICATION PROCEDURES**

1. The applicant must attend a GPLA membership meeting as a sponsored guest, after which applicant may request an application from the MEMBERSHIP CHAIRMAN, any OFFICER or DIRECTOR or download from GPLA Website at [gpla.org](http://gpla.org).
2. The completed application and appropriate initiation fee, as specified in the STANDING RULES, must be returned to the MEMBERSHIP COMMITTEE CHAIRMAN or any OFFICER or DIRECTOR. Upon acceptance of the applicant, an invoice for prorated dues for the remainder of the year (from date of member acceptance) will be presented to each new member (excluding Shop Member) and must be paid by the following meeting.
3. The MEMBERSHIP COMMITTEE will verify whether the qualifications under ARTICLE III, SECTIONS A and B are met as well as any additional qualifications listed in the STANDING RULES.
4. The MEMBERSHIP COMMITTEE CHAIRMAN will report to the BOARD OF DIRECTORS the results of the MEMBERSHIP COMMITTEE findings, with only BOARD OF DIRECTORS present.
5. Applicants, after submitting their application and receiving notification of completion of review by the BOARD, must attend two (2) of the next four (4) general meetings. After attending the second meeting, the applicant's name will be published in the Newsletter as being voted on for membership at the next general meeting. Applicants will not be permitted to attend that meeting.
6. The MEMBERSHIP COMMITTEE CHAIRMAN will report the findings of the Application Review to the membership.
7. Applicants will be voted on by the general membership by secret paper ballot. An affirmative vote of two-thirds (2/3) of the members present is required to approve an applicant for membership. To insure the secrecy of voting members, the PRESIDENT will appoint an OFFICER or MEMBER OF THE BOARD OF DIRECTORS and two (2) members in good standing to act as ballot counters.
8. Accepted members will serve up to a six (6) month probationary period, during which the BOARD OF DIRECTORS will determine whether the new member will be an asset to the ASSOCIATION. At any time during the probationary period, the BOARD OF DIRECTORS may terminate the probationary period and grant full membership privileges or terminate such membership. During said probation period, no decals or other form of advertising of ASSOCIATION membership is allowed.

## **ARTICLE IV - MEETINGS**

### **SECTION A - REGULAR MEETINGS**

Regular meetings of the ASSOCIATION members shall be held the third Monday of each month. Meeting dates may be cancelled at the discretion of the PRESIDENT or THE BOARD OF DIRECTORS.

***(Presidential Viewpoint continued from Page 1)***

This new category will allow locksmith business owners that are members of GPLA to have their employees attend unlimited meetings, and receive the class discounts that are afforded our members all at a fraction of regular annual dues. This same membership status is available to institutional locksmiths who are under the direct supervision of a GPLA member. Shop Member applications will be available starting at this month's meeting and should soon be available for download from the GPLA website. Please consider submitting applications for Shop Member membership in GPLA for your employees as soon as possible, so as to take advantage of the classes we will be running this spring and summer. You will find the registration for the first of these classes in this newsletter. More classes will be announced in the upcoming months.

If the agenda mentioned above hasn't convinced you that you should attend this month's meeting, here's one final reason to consider: It's a clinically proven fact that a spirited debate helps cure the Winter Blues! See you at the meeting.

Fraternally,  
Clifford L. Shafer, CPS, CML  
President



**Holiday Party:** Sven Hellwig reported that the Holiday Party was a break-even event. President Shafer also stated that it was a great event.

**Health and Welfare:** It was reported that Ed Pfeil, Jr. is struggling with serious health issues.

**Good of the Association:** President Shafer thanked Bill Neff for coordinating and providing the GPLA Roster and Membership Listing. Everyone should be reminded that both documents are not mailed, so you must attend a meeting to get a copy. Nelson Dayton distributed the new membership ID cards for 2013. Alarm issues at HQ should be directed to Ron Marcinkowski via his cell

**50/50:** The amount of \$68 was won and various prizes from Paul Kline and Fried Bros were distributed.

**By-Laws Change:** A vote was held on the proposed changes. Orvis Kline made a motion to accept the By Laws additions as emailed/printed in the Newsletter, 2<sup>nd</sup> by Barry Wilensky and carried unanimously by the membership in attendance.

**New Business:** President Shafer stated that the proxy ballot sent to all GPLA members was voided due to a clerical error. A new ballot will be sent prior to the February meeting for the re-distribution of our funds to boost the operating fund and gain a greater interest rate.

A motion to adjourn the meeting was made by Paul Kline, 2<sup>nd</sup> by Joe Reustle and was carried unanimously at 9:11 PM.

Michael Nimmo  
Recording Secretary



## The Greater Philadelphia Locksmiths Association

GPLA is pleased to present a NJ Locksmith Licensing Board Approved CEU Course:  
**Life Safety Codes & ADA, Means of Egress and Industrial & Shop Safety**

Instructor: *Thomas R. Demont, AHC, CAI, CFDI, CFL, CMIL, CML, CPS, ARL*

Date & Time: Saturday, March 23, 2013 - 8 am to 5:30 pm

Location: GPLA Headquarters, located at 8014 Craig St. Philadelphia, PA, 19136.

Cost per Person: **GPLA, ILA-DVC, MLANJ and SJLA Members = \$150.00**; Non-Members = \$200.00

Class Description: This lecture-based course will cover 4 of your mandatory requirements for licensing. The areas covered will include the new International Building & Fire Code IBC-2009, UL listings for hardware, Accessibility, Doors, NFPA 80-2010, 101-2009, Doors and Hardware Institute guide to the ADA Act of 1990 and Chapter 11 IBC Accessibility, Industrial & Shop Safety. Students will receive four 2 CEU certificates, one for each two hour class, and a 3-ring binder consisting of the covered codes.

NO TOOLS REQUIRED \* NO PREREQUISITES

Information: Registration is on a first-come, first-served basis. This class has limited seats available.

Lunch will be provided. Go to [gpla.org](http://gpla.org) for class or weather cancellation updates, or contact: Cliff Shafer at 609-352-6426. **NJ Locksmiths – You MUST bring your license to class to receive credit.**

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***CUT HERE and RETURN BOTTOM WITH PAYMENT***

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Contact Phone: \_\_\_\_\_ NJ Locksmith License# \_\_\_\_\_

Circle Correct Price: **GPLA, ILA-DVC, MLANJ & SJLA Members = \$150.00** Member # \_\_\_\_\_

Non-Members = \$200.00 Please make **check** payable to: **GPLA**

Remit registration and payment to: GPLA Life Safety & ADA Class  
C/o CLC Locksmiths  
2013 Branch Pike, Unit 5  
Cinnaminson, NJ 08077-3044



**GPLA and ILA-DVC**  
JOINT EDUCATION COMMITTEE



is pleased to present

# Small Format Interchangeable Core Servicing

**A NJ Locksmith Licensing Board Approved CEU Course.**

Date & Time: Sunday, February 17, 2012 - 9 am to 5 pm

Location: GPLA Headquarters, located at 8014 Craig St. Philadelphia, PA, 19136.

Cost per Person: **GPLA, ILA-DVC, MLANJ and SJLA Members = \$75**; Non-Members = \$125

Class Description: This course is an in-depth look at SFIC products (AKA = BEST style), and includes hands-on training basic cylinder servicing techniques. It also includes a review of hybrid core products. The class consists of approximately one-third theory, one-third pinning calculations and one-third hands-on. **NJ locksmiths will receive 8 CEUs.**

Instructors: *John Truempy, CMIL, CRL & Vernon Kelley, CMIL, CPL, CFDI*

Information: Registration is on a first-come, first-served basis. This class is *strictly* limited to 30 students. Breakfast and lunch will be provided. Go to [iladvc.org](http://iladvc.org) for class or weather cancellation updates, or contact Victor Lewis at 215-848-6726.

**NJ Locksmiths – You MUST bring your license to class to receive credit.**

## Register early to reserve your seat!

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*CUT HERE and RETURN BOTTOM WITH PAYMENT*

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Contact Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Circle Correct Price: **GPLA, ILA-DVC and SJLA Members = \$75** Member # \_\_\_\_\_

Non-Members = \$125

Please make **check** payable to: **ILA-DVC**

Remit registration and payment to: ILA-DVC SFIC Class: PO Box 29103: Philadelphia, PA: 19127

**The following advertisers make the publication of this newsletter possible.**

**Please remember them the next time you need to purchase supplies.**

A & B Safe Manufacturing Corporation  
Phone: 800-253-1267  
[www.a-bsafecorp.com](http://www.a-bsafecorp.com)

Aable Locksmiths  
Phone: 203-882-0600  
[www.aablelocksmiths.com](http://www.aablelocksmiths.com)

Buckley Sales Company  
Jerry Buckley  
Phone: 609-760-0050

Doorwares Associates, Inc.  
Phone: 215-258-1264  
[www.doorwares.com](http://www.doorwares.com)

Fried Brothers, Inc.  
Phone: 800-523-2924  
[www.fbisecurity.com](http://www.fbisecurity.com)

IDN Hardware Sales, Inc.  
Phone: 800-233-3355  
[www.idnhardware.com](http://www.idnhardware.com)

Independent Hardware, Inc.  
Phone: 800-346-9464  
[www.independenthardware.com](http://www.independenthardware.com)

Lockmasters, Inc.  
Phone: 800-654-0637  
[www.lockmasters.com](http://www.lockmasters.com)

**NEXT MEETING:**

**MONDAY, FEBRUARY 18, 7:30 PM**

**GPLA HEADQUARTERS**

8015 CRAIG STREET, PHILADELPHIA, PA

**SCHEDULED PROGRAM:**

Jim Handshuh of Doorwares Associates will be showing  
the latest Trine strikes and some other new products

**The Greater Philadelphia Locksmiths Association  
C/o Michael Nimmo  
71 Cutchogue Trail  
Medford Lakes, NJ 08055**