THE GREATER PHILADELPHIA LOCKSMITHS ASSOCIATION

www.gpla.org

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In this Issue:

- Presidential Viewpoint
- Minutes from October Membership Meeting
- Calendar of Events
- Good of the Association customer letter
- WIN a LAB pinning kit

The time is NOW!!

It's the <u>November</u> Meeting ... WIN a LAB pinning kit – by just attending the GPLA meeting

** See details on page 5 & 6 **

The Professional Locksmith

The Monthly Publication of GPLA

Issue 62 Issue 9

November 2016

November's Notes ... from your president

Since November is upon us I'm wondering where this year went??

First off, we have our friend and member, Jim Handschuh, the egg man, presenting something new at this month's meeting. This will also be the last meeting for the raffle of the LAB pin kit. Remember those of you that have picked up ALL 5 tickets will get a bonus ticket for free. Good luck and don't forget attending our meetings is very worthwhile.

Next some GPLA business. As you know our Sargent of Arms stepped down and Bob Thomas has graciously stepped into that roll. Thanks again Bob. This leaves an opening on the board. If you have

(Continued on page 4)

Minutes of the October 2016 GPLA General Membership Meeting

The October 2016 GPLA General Membership Meeting was held at the GPLA Headquarters on October 19, 2016 and was called to order at 7:33 PM by President Barry Wilensky.

Sergeant at Arms Bob Thomas led us off with the Pledge of Allegiance.

President Barry Wilensky welcomed our 3 guests: Kenneth Halley from South Penn Lock and Safe Company, Davis Shore from Houdini Lock and Safe Company and Scott Roop from **Clark Security Products.**

Program: Scott Roop gave a 40 minute presentation on hollow metal doors. The presentation was both very informative and interesting and Scott had great handouts.

Previous Meeting Minutes: There was an update to the minutes as published.

Under Good of the Association: Larry Schwalb (not Schulke) sadly mentioned that Liam Gribben the owner of Blue Dog Key passed away.

Cliff Shafer made a motion to accept the previous minutes as corrected with a 2nd by Sven Hellwig and the previous meeting minutes were passed unanimously.

<u>Treasurer's Report:</u> Marty Arnold mentioned there is nothing to report because the GPLA Board meeting was canceled for the month of October.

Correspondence In and Out: Mike Nimmo stated that there is nothing to report.

<u>President's Report</u>: Barry Wilensky stated that if you missed the GPLA convention you missed one heck of a great event. Barry thanked all the committees that were involved in setting up the convention. Barry also stated that we had many, many kudos and thanks from exhibitors, teachers, attendees and VIPs in the industry. Barry added the GPLA convention was truly a stellar event.

<u>Membership:</u> Paul Kline stated that a couple people from the convention were interested in becoming a GPLA member. Sven Hellwig added that we should have open enrollment at the convention.

Education: Cliff Shafer stated that there in nothing to report since we just finished the convention.

November Meeting Program: Paul Kline stated that the next meeting's guest will be Jim Handschuh from Doorwares Associates. Inc

Building: Marty Arnold mentioned that Sonny installed 14 new tiles.

<u>Newsletter:</u> Sven Hellwig thanked Mike Nimmo for doing an excellent job with the latest newsletter and thanked him for including the great pictures from the convention. Mike received a round of applause for his hard work on the newsletter. It was discussed to add other Locksmith Association such as Maryland Locksmith Associations to our newsletter mailing list.

<u>Legislation:</u> Nothing to report.

<u>Web Site:</u> Barry Wilensky thanked the folks who worked on the web site for doing a fine job getting it ready for the convention. Orvis Kline added that the newsletters should be up on the web site as soon as Murray Bilker is feeling better.

Convention: Sven Hellwig declared that the convention went very well. The attendance was up on Saturday with 32 walk-ins. Sven added that all the booths for the vendors were sold out. Barry Wilensky stated that the automotive theme helped bring in more people since it is such a hot topic in the Locksmith field. Barry said he personally thanked all the vendors and they all gave him good feedback on the convention. Sven added that it would be wise to advertise more and like the Yankee show send out a post card the week before as a reminder. Sven mentioned how helpful the hotel staff was at the convention. Orvis Kline added that 12 extra people showed up at the Friday night social and the hotel did a great job accommodating them. Sven thanked everyone for their support.

<u>Health and Welfare:</u> Ed Fitzgerald stated that he received an email from Bob Mock stating that he sent out a condolence card to Bill Neff. Bob also sent out get a well card to Christine Bunting and a thinking of you card to Gary and Linda Eckersall for their daughter is in bad health. Cliff Shafer asked about Denise Dayton and Nelson stated that she is thankfully doing fine.

<u>Unfinished Business:</u> Marty Arnold stated that GPLA needs send something to a charity in the name of Barbara Neff that she would approve off. Nelson Dayton added that Barbara really liked animals and suggested to send something to an animal shelter. Sven Hellwig suggested to send something to her church and Marty said he would take care of it.

New Business: Nothing to report

Good of the Association: Cliff Shafer commended Bill Neff for gathering up the strength and taught a course the day after his wife passed away. Orvis added that it was a very good course. Sven Hellwig mentioned that the **Yankee** Security **Conference** & Trade Show will be October 19 to the 23rd. Marty Arnold received a call from Sal LaValle and Marty stated that Sal is getting out of the Locksmith business. Marty added that all of Sal's tools and equipment are for sale and if you are interested you can give Bill Howard, Sal's son-in-law a call at 267-471-0360. Orvis Kline stated that he is very proud of the latest Herman Hennsler winner, his son, Paul.

50/50: The amount of \$51 as well as other nice prizes were won.

A motion to adjourn the meeting was made by Bob Thomas, 2nd by Larry Schwalb and was carried unanimously at 8:40 PM.

Respectfully submitted, Maurice Onraet, Recording Secretary

November's Notes

(Continued from page 1)

Time, commitment, and energy talk to me or Board Chairman Orvis Kline about getting involved.

Also our Newsletter editor is stepping down from that position and we need someone who can cut and paste to keep the presses running. If you can do that, or if you have a teen that can do that, or an office manager that can do that, or a spouse than can do that, or a pet that can do that ... PLEASE let me know. Thank you Mike for the fantastic job you have done on the Newsletter for the past 7 years!

Now I just want to mention that I had to renew my son's auto insurance. He is in college and drives a 16 year old Honda Accord. For the past 4 years the rates kept creeping up. My broker who has my business policies and my personal insurance just sent me another renewal with another price increase. I decided to shop price! Much to my surprise the new policy with the same coverage was \$500 cheaper. My homeowner's policy was \$1000 cheaper and with the multiple policy discount I saved another \$100. What I'm trying to say is, in business and life you can't just be complacent.

Lastly, please humor me, I want to reflect on things to be thankful for: My health ... my family ... my professional relationships ... GPLA ... the right to vote ... the freedom of speech ... the country we live in ... those who protect us ... the ability to make a good living... What are you thankful for???

HAPPY THANKSGIVING!!!

Barry Wilensky President Serving the membership for another year



WIN a LAB Color Passport .003 Pinning Kit!!

Donated by Jerry Roraback of LAB, this kit will be awarded at the November 2016 Membership Meeting

How to win: Every GPLA member who attends each of the May, June, September, October and November General Membership Meetings will receive a raffle ticket for each individual meeting. Those who attend all 5 meetings will receive an additional single *bonus* ticket. A corresponding stub will be placed in a bin and randomly selected at the November meeting to declare the winner. There will be only one winner.

Who is eligible to win: Only GPLA members in good standing are eligible to win. GPLA Officers and Board Members are not eligible to win.

Where/When to win: The more you attend over the next 5 meetings, the greater your chance to win. And ... you must be present to win at the November meeting. So come out and support your Association and win!!

Good of the Association ...

From: jeanne ≤jeanne@bblocksmith.com>

To: enylock <anylock@sol.com> Subject: Bob Wagner Member #0288 Date: Sat, Oct 22, 2016 11:00 am

Good Morning Barry -

What a small world!

Dad and I (Bill Boughman, ALOA SE Regional Director) just attended GPLA a couple weeks ago where you recognized film as a VIP industry leader.

Today my sister up in North Wales locked herself out of the room she rents. Dad researched and found Bob was in the area.

Bob Wagner (Village Locksmith) responded within 20 minutes and got her right in utilizing the K18 under the door tool. (Old style F series lever with Mul-T-Lock Interactive, only the best for my sis LOL), Reasonable rates too.

In conversation my sister discovered he remembered meeting us at GPLA!

This is why networking with other professional locksmiths is so important. I'm betting a scammer that came upon that lock would have been drilling and whacking her upwards of \$500 if they tackled the job at ali...

Just wanted to let you know what a great guy he is - a true professional and asset to our industry. Not sure if you recognize individuals in some way so I figured I'd drop a quick note.

Enjoy the rest of your weekend!

Jeanne Targett, CRL BB Locksmith

Sept 20-23, 2017

Calendar of Events

Nov 21	GPLA General Membership Meeting	Philadelphia, PA
Dec	NO Holiday Party this year	
Jan 16, 2017	GPLA General Membership Meeting	Philadelphia, PA
May 1-6, 2017	SAVTA Convention & Trade Show	Albuquerque, NM
May 5-6, 2017	JustCars	Scottsdale, AZ

GPLA Convention and Banquet

Philadelphia, PA

The Connelly - Singer Scholarship of GPLA









M. Lappaced Stores

GPLA MEMBER APPLICATION FOR A SCHOLARSHIP

Name:			GPLA Mer	
Home Address:	City		State:	Zip:
DOB:	Home Phone:	ce	ell:	
Employer:		Supervisor's Nam	e:	
Work Address:	City:		State:	Zip:
Work Number:	Position:		254 SAN 18	33840
Type of classes desired:_				
Length of time in Locksm	ithing:Previous Recip	oient? No Yes	If yes when	t
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Jerry Buckley

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Independent Hardware, Inc.

Phone: 800-346-9464

 $\underline{www.independenthardware.com}$

Lockmasters, Inc. Phone: 800-654-0637 www.lockmasters.com

NEXT MEETING:

MONDAY, NOVEMBER 21 LIGHT SNACKS 7:15 MEETING BEGINS AT 7:30

GPLA Headquarters 8015 Craig Street, Philadelphia, PA

SCHEDULED PROGRAM: JIM HANDSCHUH PRESENTS ...

Win a LAB pinning kit THIS MEETING See inside for details

The Greater Philadelphia Locksmiths Association C/o Michael Nimmo 71 Cutchogue Trail Medford Lakes, NJ 08055