

THE GREATER  
PHILADELPHIA  
LOCKSMITHS  
ASSOCIATION

www.gpla.org

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# The Professional Locksmith

The Monthly Publication of GPLA

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## BARRY'S BABBLINGS

I hope everyone is enjoying the spring.

A few weekends ago, I was in Washington D. C. for the Cherry Blossom Festival and my birthday. While there, I went to the Spy Museum. At the museum I saw listening devices from the 50's (big and cumbersome), a couple groovy devices from the 60, and followed this trend to current bugs (as small as a tack). I also saw lock picks, pick guns, and casting products to mold keys. How times have changed.

Speaking about how things have changed, are you keeping up with what's new? Are you, as a shop owner, keeping current? Have you added or changed a display? The springtime is a good time to look at these things. Transponder keys, remotes, batteries for remotes, residential electronics (Schlage- Kwikset-Codelock-Arrow-Yale –Kaba) are all additional sources of income.

As a tech on the street, some of these options should be in your tool bag. Keeping current allows you to stay ahead of the competition. Knowing the proper codes keeps you professional and safer from liability issues. This past weekend GPLA ran a class on these topics and much more. Did you take it? If not, there will always be additional opportunities to learn what you need. Whether it's at Just Cars, ALOA, or at our convention, do NOT miss these opportunities.

Hope to see everyone at this month's meeting where there will be something new to learn.

Your president,  
Barry Wilensky, CRL

## **Minutes of the March 2016 GPLA General Membership Meeting**

The March 2016 GPLA General Membership Meeting was held at the GPLA Headquarters on March 21, 2016 and was called to order at 7:32 PM by President Barry Wilensky.

Vice President Sven Hellwig who was standing in for **Sergeant at Arms** Nicholas Denaro led us off with the **Pledge of Allegiance**.

The President Barry Wilensky welcomed Paul Tyrrell from EAW Security which represents CyberLock as a guest to the membership meeting. Mr. Tyrrell presented a high level overview of the advantages of using CyberLock cylinders, smart keys and communication devices. The talk concluded at 7:52 PM.

**Previous Meeting Minutes:** There was a correction to the minutes as published.

Under Health & Welfare. Marty also reported that GPLA sent a donation to the Delaware Valley Alzheimer's Association in the name of recently departed and long-time member Bob Psolka. Bob Mock, Dee Mock and Marty Arnold (not just Bob Mock) attended the funeral and reported the family was grateful that GPLA was represented there.

A motion by Murray Bilker to accept the minutes as corrected with a 2<sup>nd</sup> by Cliff Shafer and was passed unanimously.

**Treasurer's Report:** Marty Arnold stated that the treasurer's report was presented to the Board of Directors on March 7, 2016 and was unanimously approved. Marty also reminded all in attendance that any member in good-standing may request a copy of the financial statement upon request.

**Convention:** Sven Hellwig noted that last week he had the first planning meeting for the GPLA convention and it was a success. Sven stated that the theme for the convention is Keeping Up With The Rapidly Changing Technology In Automotive Security and the Honorary Chairman will be Jim Hensler from Just Cars. Sven also stated that the convention will be held the last weekend in September at the Doubletree by the Philadelphia airport. It was also noted that the GPLA Convention web page is up.

**By Laws:** Orvis Kline proposed a motion to amend the By-Laws by adding Article IV, Section C, Sub Section 1 as printed in the Newsletter, the motion was seconded by Marty Arnold and was passed unanimously.

1. If the Quorum is not met at any membership meeting, at the following meeting, and only at the immediately following meeting, eleven (11) members having the right to vote shall constitute a quorum for transaction of business at that meeting. Notice of this meeting shall be published in the GPLA Newsletter prior to said meeting. Any legal motion supported by a majority of the members present and voting thereon, shall be deemed carried.

**Education:** Cliff Shafer noted that on April 9 there will be a NJ Locksmith Licensing Board approved CEU course taught by Thomas Demont to fulfill your triennial state of New Jersey mandatory licensing requirements. The course "Life Safety Codes & ADA, Means of Egress and Industrial & Shop Safety" consists of five 2 credit courses for a total of 10 credits. Cliff also noted that John Truempy and Vernon Kelley will probably be teaching a NJ Locksmith Licensing Board approved 8 CEU course in June.

**Unfinished Business:** Nothing to report.

**Correspondence In and Out:** Marty Arnold stated that he sent out a check of \$50 in the name of Edward Dornnisch to charity.

**Membership:** Marty Arnold summarized the changes in GPLA membership for 2016:

Resignation: #289 David Wetzel

Apprentice Member to Shop Member: #276 Glenn Becker and #285 Nicholas Weaver

Removed from Retired Status: #88 Edward Dornnisch, #78 Joel Golden and #35 Isadore Chakov

To Life Member Status: #77 Steve Berger

**Membership Summary**

Active: 55  
Apprentice: 1  
Associate: 6  
Shop: 16  
Retired: 24  
Honorary: 5  
Charter: 1  
Total: 106

Marty Arnold thanked Bill Neff for all the hard work he did with the membership roster and membership ID cards. There was a standing ovation with a large round of applause for Bill.

**New Business:** Nothing to report

**Health and Welfare:** Bob Mock sent a sympathy card to Edward Dornnisch's wife Mildred, a get well card to Jimmy Armenakis and a birthday card to Barry's dad, Bernard for his 98<sup>th</sup> birthday.

**Good of the Association:** Orvis Kline noted that Just Cars this year will be in Orlando, Florida on April 29-30, 2016.

**50/50:** The amount of \$44 was won as was various prizes were distributed.

A motion to adjourn the meeting was made by Murray Bilker, 2<sup>nd</sup> by Edward Fitzgerald and was carried unanimously at 8.20 PM.





CANASA's Security Canada Trade Shows are by far the largest, most comprehensive and well attended events in Canada dealing with matters of security. They bring together experts and thought leaders along with the industry's leading firms to showcase the latest technological innovations, trends and issues facing Canada's security professionals. More than 4500 entrepreneurs and business professionals with an interest in security attend Security Canada Trade Shows. Exhibiting companies that cater to professionals within your industry include Lanvac, Tyco, MDT Technical Services, Abloy Canada, Jlinks Technology Corp., IDN Canada, Paxton Access, Safety Technology and Rutherford Controls.....just to name a few!

Security Canada East  
Laval, Quebec  
April 20, 2016

Security Canada Alberta  
Edmonton, Alberta  
May 11, 2016

Security Canada Ottawa  
Ottawa, Ontario  
June 1, 2016

Security Canada West  
Richmond, British Columbia  
June 15, 2016

Security Canada Atlantic  
Moncton, New Brunswick  
September 21, 2016

Security Canada Central  
Toronto, Ontario  
October 19-20, 2016

## Calendar of Events

April 18	GPLA General Membership Meeting	Philadelphia, PA
May 16	GPLA General Membership Meeting	Philadelphia, PA
April 29-30	Just Cars	Orlando, FL
May 16-21	SAVTA Convention & Tradeshow	Lexington, KY
July 31-Aug 7	ALOA Convention & Security Expo	Orlando, FL
Sept 28-Oct 1	GPLA Convention & Tradeshow	Philadelphia, PA



# The Greater Philadelphia Locksmiths Association

GPLA is pleased to present a NJ Locksmith Licensing Board Approved 8-CEU Course:

## Blueprint Reading and Hardware Scheduling

**Instructors:** John Truempy, ICML, CRL, CMIL, IFDI  
Vernon Kelley, ICML, CPL, CFDI, CMIL, IFDI

**Date & Time:** Saturday, June 25, 2016 - 8 am to 5:00 pm  
**Location:** GPLA Headquarters, located at 8014 Craig St. Philadelphia, PA, 19136.

**Cost per Person:** GPLA, ILA-DVC, MLANJ and SJLA Members: \$80.00 Non-Members: \$130.00

**Class Description:** This class is appropriate for all skill levels and is intended for any locksmith who does work on new construction projects. In this 1-day class, students will learn how to read and interpret blueprints, and how to read a hardware schedule. Students will also learn to create a hardware specification based on life safety codes, industry standards and the customer's needs. A GPLA certificate suitable for framing will be awarded to all students. NJ locksmith license holders will receive a 8 CEU certificate for their 2016 NJ State Locksmith License renewal.

Lunch will be provided.

**NJ Locksmiths – You MUST bring your license to class to receive credit.**

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**CUT HERE and RETURN BOTTOM WITH PAYMENT**

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Contact Phone: \_\_\_\_\_ NJ Locksmith License # \_\_\_\_\_

- GPLA, ILA-DVC, MLANJ and SJLA Members (please circle one) = \$80.00** Member # \_\_\_\_\_
- Non-Members = \$130.00**

Please make **check** payable to: **GPLA**

Remit registration and payment to: GPLA BP & HS Class  
c/o CLC Locksmiths  
2013 Branch Pike, Unit 5  
Cinnaminson, NJ 08077-3044

**The following advertisers make the publication of this newsletter possible.  
Please remember them the next time you need to purchase supplies.**

Aable Locksmiths  
Phone: 203-882-0600  
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Buckley Sales Company  
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Doorwares Associates, Inc.  
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Lockmasters, Inc.  
Phone: 800-654-0637  
[www.lockmasters.com](http://www.lockmasters.com)

**NEXT MEETING:**

**MONDAY, APRIL 18, 2016**

**LIGHT SNACKS 7:15**

**MEETING BEGINS AT 7:30**

GPLA Headquarters  
8015 Craig Street, Philadelphia, PA

**SCHEDULED PROGRAM:**

Nate Denver from Schlage - IR

**The Greater Philadelphia Locksmiths Association  
C/o Michael Nimmo  
71 Cutchogue Trail  
Medford Lakes, NJ 08055**