



Founded In 1949

## THE PROFESSIONAL LOCKSMITH

Official Publication of the Greater Philadelphia Locksmith Association.

Editor: Marty Arnold, CML

**WWW.GPLA.ORG**

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Open

The Professional Locksmith" will be sent out by E-mail on the Thursday before a scheduled meeting to all members I have on file. It will arrive in your in-box a few days BEFORE the meeting. Messages and reports to be included must be received two day before mailing.

*Because I talk funny, some copy may not have been composed in "proper English". I hope you will overlook my mistakes.*

### **A message from our President**

Now that the GPLA's 69th Anniversary Convention is one for the history books, I would like to thank all the hard working members who took time out of their busy schedules to make our convention the best in the industry. From the 3 days' worth of education, Friday nights social, and Saturday's exhibit and banquet. What else could anyone ask for? I hope everyone who attend enjoyed it as much as I did. For those who didn't attained, you missed one hell of a Convention.

After the difficult summer weather we had this year, fall is finely here. Days are getting shorter, the nights a little cooler and the holidays almost here - pretty soon it will be the end of 2018. Wow! Where did this year go?

Finally, I hope to see you at this month's meeting on Monday 10/15/18. This month's program will be Scott Brown from Kwikset going over some of the new products available, and as always thanks for showing up and supporting our events.

P.S. Don't forget Marty will give away tickets again tonight for another Lab kit. You must attend to get one more to increase your chance to win next month.

President

Paul J. Kline

The September 2018 GPLA General Membership Meeting was held at the GPLA Headquarters on September 17, 2017 and was called to order at 7:35 PM by President Paul Kline.

Acting Sergeant at Arms Orvis Kline lead us off with the Pledge of Allegiance.

Paul Kline welcomed our guests George Cruz from Temple University, Arnold "Arnie" Rabinowitz, Angel Zhou from LTS and Owen Zhang from LTS.

**Program:** Angel Zhou and Owen Zhang from LT Security Inc. gave a really interesting and informative talk on DVR cameras. One of the highlights of the demonstration was the IR cameras. Angel added that LTS and ASSA will be offering a course on IP cameras.

**Previous Meeting Minutes:** Paul Kline stated that we do not have any minutes from the last meeting. Paul thanked Maurice Onraet for volunteering to take the position as Recording Secretary. Paul also thanked Marty Arnold for volunteering to take over publishing the GPLA newsletter.

**Treasurer's Report:** Treasurer Marty Arnold presented a comprehensive finance report to the Board of Directors which reviewed the finances for June 2018 through August 2018. Marty reminded all in attendance that any Member in Good-Standing may request a copy of the financial statement upon request.

**Correspondence In and Out:** Correspondence Secretary Orvis Kline mentioned that there was no correspondence in or out. Marty Arnold added that on August 13 he heard from Breck Camp that Jim Watts wife Barbara sadly passed away. Marty asked Bob Mock to send a condolence card to Jim. Marty received a letter from Jim Watts thanking GPLA for their kindness and Jim went on to say that GPLA has always been like family to him. Marty also received a letter from American Express canceling our account. Marty stated he called American Express back and cleaned up the misunderstandings from the GPLA store.

**President's Report:** Paul Kline stated that the GPLA Convention is coming up on September 26 through September 29. Paul added that as always Sven Hellwig is planning a great Friday night social and he hopes everyone shows up.

**Health and Welfare:** Nothing to report.

**Newsletter:** Paul Kline thanked Marty Arnold for taking over as newsletter editor. Marty asked if you know of anyone who did not receive the newsletter please let him know at <[martysr1@mac.com](mailto:martysr1@mac.com)>

**Convention:** Sven Hellwig wants everyone to make sure they sign up for the convention banquet. Sven stated that he changed up a couple things at the banquet such as different choices of food and have a violin player instead of a band. Sven added that if you can not come to the banquet at least come to the Friday night social which is always a good time. Sven mentioned that there is still time to sign up for classes. Sven then added that unfortunately we had to cancel a few of the classes and he asked everyone to make sure their shop members sign up for classes. John Williams stated that please sign up for classes so we do not have to cancel any more. Orvis Kline thanked Sven for all the work he has done with the hotel and with the convention. Sven then thanked Ed Fitzgerald for all the hard work selling out all the vendor stands. Ed Fitzgerald added that the president of Gardall Safes will be bringing a couple safes with him for display and if you have any requests please contact Gardall Safes.

**Building:** Marty Arnold stated that some lights are out, bathroom is leaking and sink is clogged. Marty added that he will talk to Sonny to try to get everything fixed before the convention.

**N.J. Legislation:** Ed Fitzgerald stated that Shlomo Franco from Priority1 Locksmiths received a Cease and Desist letter and a \$5,000 fine for operating in the state of New Jersey without a license.

**P.A. Legislation:** Orvis Kline stated that Governor Wolf will not be increasing the cost of a contractor's license.

**Bylaws:** Orvis Kline mentioned that on May 7<sup>th</sup> the Board of Directors after much discussion voted on changes to the Bylaws. **SEE BYLAW PAGE at end of the minutes report.**

**Meeting Program:** Paul Kline stated that the next meeting he plans to have Scott Brown from Kwikset.

**Unfinished Business:** Nothing to report.

**Web Site:** Orvis Kline mentioned that a few errors were found and Murray Bilker immediately fixed the issues.

**New Business:** Nothing to report.

**Membership:** Cliff Shafer stated that Arnie Rabinowitz has to attend 2 meetings after being approved by the Board. Cliff then added that this is Arnie's first meeting and he will need to attend one more of the next three meeting before Arnie is voted on the following month by the General membership.

**Good of the Association:** Cliff Shafer gave everyone a heads-up stating that he received an email from Alexander Howe of Allegion with an attachment that looked like an invoice. Cliff then added that the attachment contained a virus. Tom from Cliff's shop called Alex and Alex stated he did not mail anything out. Orvis Kline stated that he also received an email with an attached invoice that contained a virus.

Barry Wilensky noted that Jerry Buckley from ILCO is retiring but he will be at the Convention. Barry then added that everyone should stop by and thank Jerry for his participation in all of our events.

Sven Hellwig stated that Glendon LeSuer is also retiring. Sven then added that he invited Jerry Buckley and Glendon LeSuer to the Banquette as our guest to thank them for many years of helping out GPLA at the Convention.

Sven gave Cliff Shafer a special thanks for getting our sponsors for the convention.

Paul Kline thanked everyone on the Convention committee for their hard work bringing everything together. Paul stated that he hopes that all members shows up at the Convention.

Larry Schwalb shared that he has a progressive kidney disease and needs a kidney transplant. If you or know someone who may be willing to donate a kidney please contact Larry, it would be much appreciated.

**50/50:** The amount of \$44 as well as other various prizes were won.

A motion by to adjourn the meeting was made by Barry Wilensky and was second by Cliff Shafer at 9:05 PM.

Respectfully submitted,

Maurice Onraet, Recording Secretary

Two of our members suffered the loss of a parent last week. Jim Sundstrond's Father, and Jack Magee's Mother past away. We wish Jim and Jack strength and extend them our heartfelt condolences.

I am also sorry to report that two previous Philadelphia Award recipients, James Taylor and Donald O'Shall past away recently. GPLA extend its sincere condolences to both families.

The Board of Directors reviewed the following changes to ARTICLE VII – ELECTIONS, in the GPLA Bylaws at the May 7<sup>th</sup>, 2018, Board of Directors meeting. These changes (marked in red) will be printed in the September and October Newsletters for membership review. The General Membership will vote on making these Bylaw changes permanent at the November, 2018 General Membership Meeting.

## ARTICLE VII - ELECTIONS

### SECTION A

The PRESIDENT shall appoint a nominating committee, consisting of at least three (3) members, no later than **August** in each election year. The nominating committee shall select one or more nominees for each of five (5) row offices and a minimum of six (6) nominees for the BOARD OF DIRECTORS. The committee will make its written report to the PRESIDENT during the regular **meetings** of the membership in **September and** October. Additional nominations may be made from the floor at **either of these meetings**. **The selected nominees shall be posted in the GPLA Newsletter in both October and November.**

### SECTION B

Any member in good standing who has been a member of the ASSOCIATION for at least one (1) year shall be eligible for nomination. Nomination for PRESIDENT and VICE PRESIDENT shall further require the nominee to have previously held a row office of the ASSOCIATION for at least one (1) term, or have served as a BOARD MEMBER for one (1) term. This qualification for PRESIDENT and VICE PRESIDENT will also be deemed met if the member is currently serving their first term as an elected OFFICER or BOARD MEMBER and their term expires when the newly elected PRESIDENT and VICE PRESIDENT are installed under SECTION E of this ARTICLE.

### SECTION C

Elections, by secret ballot, shall be conducted at the regular meeting in November. **Nominations from the floor shall not be accepted at this meeting.** Each eligible member present shall cast one vote for each OFFICER position to be filled. In electing OFFICERS, the nominee receiving the largest number of votes cast for the office for which the nominee is running, shall be deemed elected. Nominees for elective office, who were not elected to said office, shall be deemed additional nominees for the position of DIRECTOR. The six (6) nominees for the BOARD OF DIRECTORS receiving the largest number of votes shall be deemed elected to the BOARD OF DIRECTORS. Each eligible member present shall be entitled to vote for six (6) directors.

### SECTION D

The PRESIDENT shall appoint three (3) tellers who shall distribute, collect and count the ballots and immediately announce the results of the election to the membership. The tellers shall submit a written summarization to the RECORDING SECRETARY for insertion into the minutes of the meeting. All ballots shall be turned over to the CORRESPONDING SECRETARY.

### SECTION E

The OFFICERS and DIRECTORS shall be installed at the beginning of the January meeting. The terms of the OFFICERS and DIRECTORS shall be two years.

### SECTION F

In the event that any of the meeting dates specified in the preceding sections are cancelled, the required action will take place at the following meeting.

**The Board of Directors waived the required background check, and approved the application of Arnold Rabinowitz, CRL of Asla Distributing in Drexel Hill PA. for active membership. He is sponsored by Barry Wilensky.**

*Applicants whose applications are approved by the board must have their name, business name and address, sponsor's name and the member classification they are applying for listed in the newsletter for two (2) issues and attend two (2) of the next four (4) general meetings prior to being voted on by the membership. The applicant will be introduced to the membership at each of those meetings and the members in attendance will have the opportunity to question the applicant. After attending the two meetings, the applicant's name will be advertised in the newsletter to be voted on at the next scheduled general meeting. The applicant will not be permitted to attend that meeting. The Membership Committee chairman will report the findings of the Application Review to the membership.*

## **WIN A LAB COLOR PASSPORT .003 PINNING KIT**

**Extra kits Donated by Tom Martucci of LAB**

**Marty will issue raffle tickets again at the October meeting.**

***Drawing will be at the NOVEMBER meeting.***

**Members who attend all 3 meetings will be issued a bonus ticket.**

**There will be only one winner and you must be present to win.**

**GPLA Officers and Members of the Board are NOT eligible to win.**

**Make plans now to attend next months membership meeting.**

Operating a business profitably is our objective and many of us are successful at it. But what do you do with your hard earned cash? Is it deposited in the bank at minuscule 1% or in a CD at a few point higher? Some of us may have a mutual funds a friend may have suggested or even by an financial planner, who may send you a statement each quarter showing you how he invested your money in high commission funds. But are you making money?

Investing in the market is made very easy today, even for those who have no investment knowledge and have no time to research the pages of the Wall Street Journal. When you log on to some of the discount brokerage houses such as Charles Schwab, you will see how much real professional help is available. You can select a time frame to your retirement, and select a risk factor you feel comfortable with so you will sleep at night.

The November program will have a professional presentation by Schwab investment advisors you do not want to miss. You may even get lucky and win a LAB pin kit.

The 2018 Award presentations. From Left to right: 1 & 2 Ed Fitzgerald presents Jerry Buckley and Glen Lesure with the Connelly Jr. Pioneer Award. 3, Paul Kline presents the Distinguished Distributor Award to Transponder Island. 4, Jack Magee presents the Industry Award to Medeco. 5, Marty Arnold presents the Lee Rognon Award to Yoshio Suzuki. 6, Sven Hellwig presents the Herman Henssler Award to Maurice Onraet. 7, Ed Fitzgerald presents the Philadelphia Award to Peter Field.



**Congratulations to all the Recipients.**



**2018 GPLA Exhibit**



**GPLA Education in progress.**



We had students in 6 other class rooms, this is the only picture I received..

**Next Meeting Monday October 15**

**Snacks at 7.00 PM.**  
**Meeting starts at 7.30 PM.**

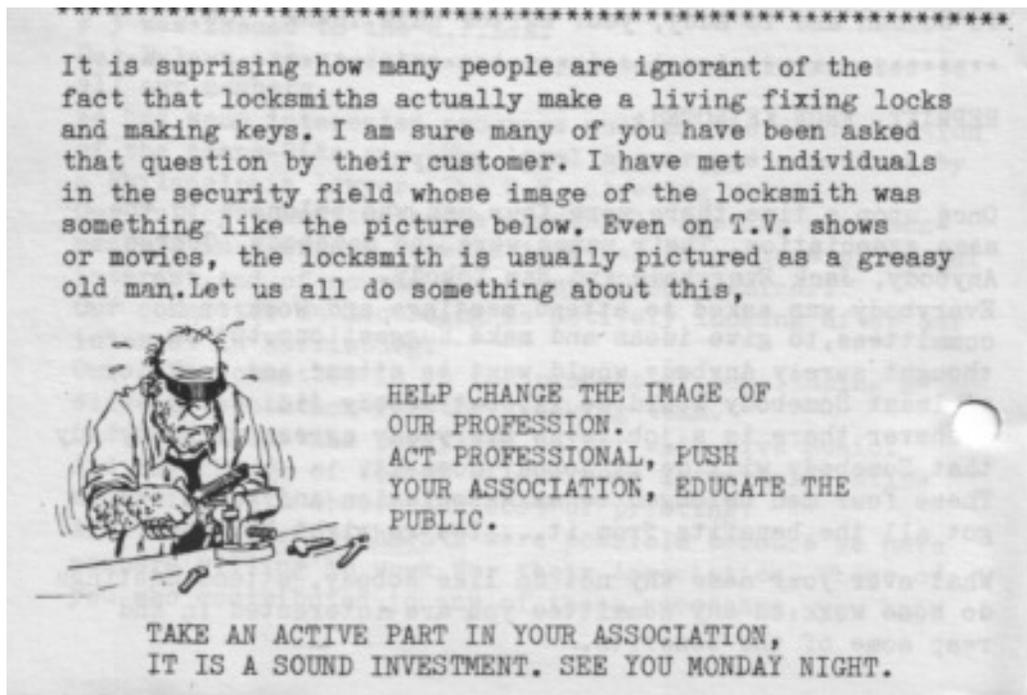
**GPLA Headquarters**  
**8013 Craig St. Philadelphia PA**

**Program: Scott Brown from Kwikset**

If you know anyone who is not receiving my newsletter Friday before the meeting, tell him to send an E-mail to <[martysr1@mac.com](mailto:martysr1@mac.com)> with subject: NEWSLETTER

**Here is a reprint form my newsletter of July 1974.**

The publics image has changed a bit since access control and computerized cars became a big part of our profession. We can do more by educating the public as to who we are.



**MESSAGE TO OUR WEBSITE ADVERTISERS.**

**No invoice will be send for the year 2018 as the website ad as well as the newsletter ad has not given your Company the exposure as promised.**

**Billing will resume March 2019.**

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**For advertising on our website or newsletter, contact Marty Arnold at [<treasurer@gpla.org>](mailto:treasurer@gpla.org)**

**Newsletter rate: \$100.00 annually.**

**Website rate: \$300.00 annually linked to your site.**

**MESSAGE TO OUR NEWSLETTER ADVERTISERS.**

**No invoice will be send for the year 2018 as the website ad as well as the newsletter ad has not given your Company the proper exposure.**

**Billing will resume March 2019.**



**H** INDEPENDENT  
HARDWARE INC.  
800-346-9464

**Buckley Sales Co.**  
**Jerry Buckley**  
**609-760-0050**

### The Connelly - Singer Scholarship of GPLA



Gerald J. Connelly, Jr.



Founded In 1949



M. Leonard Singer

#### GPLA MEMBER APPLICATION FOR A SCHOLARSHIP

Name: \_\_\_\_\_ GPLA Member #: \_\_\_\_\_  
 Home Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
 DOB: \_\_\_\_\_ Home Phone: \_\_\_\_\_ Cell: \_\_\_\_\_

Employer: \_\_\_\_\_ Supervisor's Name: \_\_\_\_\_  
 Work Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
 Work Number: \_\_\_\_\_ Position: \_\_\_\_\_

Type of classes desired: \_\_\_\_\_  
 Length of time in Locksmithing: \_\_\_\_\_ Previous Recipient? No \_\_\_ Yes \_\_\_ If yes when? \_\_\_\_\_

Please write a few sentences telling us why you would like to be considered as a recipient for this Scholarship:

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

Please return completed application to:

Cliff Shafer, c/o CLC Locksmiths, 2103 Branch Pike, Cinnaminson, NJ, 08077-3044  
 OR — FAX to 856-829-4088

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

*Do not write below this line*

Received by: \_\_\_\_\_ Date Received: \_\_\_\_\_

Approved: \_\_\_\_\_ Rejected: \_\_\_\_\_ Date: \_\_\_\_\_

Notes: \_\_\_\_\_  
 \_\_\_\_\_