The Greater Philadelphia Locksmiths Association

Security Training Seminar
And
Product Exhibit

70th Anniversary Convention & Banquet
September 25-28, 2019

Doubletree by Hilton Philadelphia Airport
Philadelphia, PA

SECURING THE FUTURE – NO DEGREE REQUIRED
SECURING THE FUTURE – NO DEGREE REQUIRED

Most will agree that our industry is experiencing an increase in the average age of locksmiths. Aside from recruiting family members, attracting “young blood” into the locksmithing trade has proven to be a difficult challenge. This has led to a decreasing availability of properly trained technicians during a time of increasing demand. Created by greater security awareness, as well as population and business growth, the demand for locksmithing services has never been higher. Many shops are unable to find qualified technicians to sufficiently satisfy this escalating demand. There are a number of factors contributing to this problem.

The long-held belief that trades such as locksmithing offer lower paying jobs and are therefore less desirable as career choices is one obstacle that our industry must overcome. Since the end of WW II, conventional wisdom has declared that attending college and earning a degree was the key to a financially successful future. Recently however, much has been reported in the news about the burgeoning student debt crisis. Young adults are graduating from college with 10’s of thousands of dollars in student loan debt and limited job opportunities in their chosen field. Many are forced to accept lower paying jobs unrelated to their degree, and face the prospect of paying on their student loan for decades. The specter of incurring a crippling student loan debt is causing many to consider other alternatives.

Convincing high school students that a career in locksmithing can be that alternative will help our industry attract new blood. Local high school cooperative education programs are a significant pre-graduate resource for potential employers. Instead of paying tuition to learn a profession, high school graduates can get paid while learning a trade that has a great potential for future financial success.

The cost of training new technicians can be another challenge for locksmith businesses. Whether they are recent high school graduates or individuals who are looking for a new career, attracting new employees requires offering a starting wage that is sufficient to draw their interest. It can take many months before a new trainee can generate billable hours to offset their wages, and many more months to produce a return on the initial investment of wages paid during their training. There is some help that employees can take advantage of on this issue. Many states have programs that will pay a significant portion of an apprentice’s wages. The New Jersey GAINS (Growing Apprenticeship in Nontraditional Sectors) program is one such example. Consider contacting your states’ Dept. of Labor to find out what programs may be available to you.
The Greater Philadelphia Locksmiths Association’s 70th Anniversary Convention is being held September 25-28, 2019, at the Doubletree by Hilton Hotel Philadelphia Airport hotel in Philadelphia, PA. Among this year’s highlights:

» Twelve hands-on Training Classes, most taught by nationally recognized instructors. Several of the classes are NJ State Certified CEU classes to help you acquire or maintain your NJ State Locksmith license. From basic locksmithing skills classes, journeyman level classes, and advanced specialty classes, we’re sure you will find something that will interest you.

» Friday Night “Medieval Times” Social. Hear ye, hear ye! Calling all Kings and Queens, Knights and Nobles, Princesses, Damsels in Distress, Court Jesters, Serving Wenches, Squires, Village Idiots and Well-Mannered Dragons! Thou art summoned to join the Festivities! Participate in Tournaments of Skill and Daring (or watch from the gallery if thou art too timid) while enjoying flagons of ale, goblets of wine and a fine meal fit for Royalty! Suits of Armor and Court Attire are optional, but it’s much more fun if you dress for the party!

» The Professional Products Exhibit. The product exhibit features both manufacturers and distributors. Don’t miss this opportunity to view new products or strike a bargain with your favorite distributor. You’ll want to brush up on your technique for the Lock Picking and Lock Bumping Contests. Along with cash prizes to be awarded for the fastest times in both novice and expert categories, there will be thousands of dollars in door prizes given away.

» The GPLA Annual Awards Banquet. A black tie (preferred) affair, the Awards Banquet has long been known as the pre-eminent social event on the locksmith calendar. The evening will be highlighted by a live band and the traditional Philadelphia Menu dinner. This is also your opportunity to meet industry leaders from around the world and greet the recipient of the 2019 Philadelphia Award.

» These and other events and surprises, all presented with GPLA’s legendary style and hospitality.
The GPLA would like to extend a special **THANK YOU!** to our 2019 Convention sponsors:

- **ALLEGION**
- **ANIXTER**
- **FBI FRIED BROTHERS, INC.**
- **AMSEC AMERICAN SECURITY**
- **ClearStar SECURITY NETWORK**
- **DETEX**
- **LOCKSMITH LEDGER International**
### REGISTRATION SUMMARY

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<th>Class</th>
<th>Title</th>
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<td>Vehicle Key Origination and Then Some</td>
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<td>$195.00</td>
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<td>201</td>
<td>Commercial/Storefront Door Servicing</td>
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<td>202</td>
<td>Wafer/Disc Lock Reading *</td>
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<td>205</td>
<td>Detex Advantex &amp; Value Series Products</td>
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<td>206</td>
<td>Anti-Tailgating and Door Management Alarms</td>
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<td>Master Keying</td>
<td>9/27</td>
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<td>303</td>
<td>Principals of Safe Lock Manipulation</td>
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<td>Programming Troubleshooting for the Auto Locksmith</td>
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<td>Trilogy Installation &amp; Service</td>
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<td>SAVI Certification</td>
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* New Jersey CEU approved class

**Students must bring their NJ State License to class to receive their CEUs.**

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**Friday Night ‘Medieval Times’ Social**

09/27 7:00 PM – 10:00 PM  
Included with Banquet Ticket or $40.00 if purchased separately

**Professional Products Exhibit**

09/28 9:00 AM – 3:00 PM  
FREE if pre-registered or $15.00 at door

**President’s Reception**

09/28 6:30 PM – 7:30 PM  
Banquet Ticket Required

**Black Tie Awards Banquet**

09/28 7:30 PM – 11:00 PM  
$85.00

**PRP/STPRP Exam**

09/28 8:00 AM – 12:00 PM  
via ALOA Registration Form found at www.gplaconvention.com

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**CONVENTION REGISTRATION TABLE TIMES AND LOCATIONS:**

**Thursday, September 26**

7:00 AM to Noon  
Classroom Area

**Friday, September 27**

7:00 AM to Noon
1:00 PM to 4:00 PM  
Classroom Area
6:30 PM to 7:30 PM  
Ballroom Foyer

**Saturday, September 28**

7:30 AM to 3:00 PM  
Ballroom Foyer
GPLA OFFICERS

President ...................................................................................................................... Paul Kline, RL
Vice President .................................................................................................. John P. Williams, CRL
Corresponding Secretary ................................................................................... Orvis Kline, CPL, CAL
Recording Secretary ........................................................................................ Martin Arnold, CML
Treasurer ............................................................................................................... Jack Magee III, RL
Sergeant at Arms ................................................................................................... Maurice Onraet

BOARD OF DIRECTORS

Barry Wilensky, CRL – Chairman

Murray Bilker, CDFI, CAI, RL
Sven K. Hellwig, Sr., CRL
Clifford L. Shafer, CPS, CML

Michael Nimmo
Scott Roop, CRL

CONVENTION COMMITTEE

Clifford L. Shafer, CPS, CML ............................................................................... General Chairman
John Williams, CRL................................................................................... Education Chairman
Edward Fitzgerald, CML ........................................................................ Exhibits Chairman
Martin Arnold, CML ................................................................................ Finance Chairman
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Nelson Dayton, CML ................................................................................ Reservations Chairman
Robert Mock, RL................................................................................... VIP/Hospitality Chairman
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James Sundstrond III ................................................................................ Exhibits Committee
Carol Williams ........................................................................................ Education Committee
Maurice Onraet ........................................................................................ Education Committee
Murray Bilker, CFDI, CAI, RL ........................................................................ E-Communications Committee
DoubleTree by Hilton Philadelphia Airport
4509 Island Avenue.
Philadelphia, PA  19153
Tel: (215) 365-4150
Fax: (215) 937-4535
Reservations: ext. 33

The easiest way to make a reservation is to click on the link below to be directed to the GPLA group reservation site:


$115.00 Single or Double Occupancy
Be sure to make your reservation soon. Rooms at this price will run out.

Parking is free for all convention attendees with validation of Parking Ticket

Directions: Follow I-95 North to exit #13 (Valley Forge / Island Avenue). Follow signs to Island Ave. At the base of the exit ramp, merge left before traffic light (Island Ave.). Turn left onto Island Ave. and the Hotel is on the left.

Traveling South on I-95: (From Philadelphia & New Jersey): Follow I-95 South through Philadelphia to Exit #15 (Enterprise Avenue / Island Avenue). The exit ramp will place you onto Enterprise Avenue. Follow Enterprise Avenue to the Dead End and turn right onto Island Avenue. Follow Island Avenue ½ mile and the hotel will be on the right side.
FALCON.

Allegion’s most extensive product line offers you unmatched value.

Secure your door with one brand. With one of the most extensive product lines in the market, Falcon is proud to offer superior products at an affordable price. Each lock, exit device, door closer and key system is guaranteed to meet performance and quality expectations. Let the unmatched value of Falcon products complete your next project.

Falcon has the products you need at the price you want. Learn more about the product offerings at us.allegion.com.
2019 CLASS SCHEDULE

Wednesday, September 25, 2019

Please note: Wednesday’s class will be held at GPLA Headquarters. Please see the last page of this booklet for map and directions.

Class 101 Vehicle Key Origination and Then Some

Thursday, September 26, 2019

Class 201 Commercial/Storefront Door Servicing
Class 202 Wafer/Disc Lock Reading *
Class 203 Tips, Tricks & Tools *
Class 204 Combined 202 & 203
Class 205 Detex Advantex & Value Series Products
Class 206 Anti-Tailgating and Door Management Alarms
Class 207 ManagementSolutions Combined 205 & 206

Friday, September 27, 2019

Class 301 Lockpicking *
Class 302 Master Keying
Class 303 Principals of Safe Lock Manipulation
Class 304 Programming Troubleshooting for the Automotive Locksmith
Class 305 Trilogy Installation & Service
Class 306 SAVI Certification
Class 307 Combined 305 & 306
Class 308 Combined 304 & 306

* New Jersey CEU approved class

Students must bring their NJ State License to class to receive their CEUs.

All classes will start promptly at 8:00 AM. Classes will be closed 15 minutes after the posted starting time. This is to avoid interrupting both the instructor and students. Late arrivals disrupt the class. We are sorry, but we can make no exceptions.

No refunds will be made. Please be on time - avoid disappointment.
COMPLETE SECURITY SOLUTIONS
When, Where and How You Need Them

Video Surveillance  Intrusion Detection  Door Locking Hardware
Fire & Life Safety  Integrated Physical Security  Access Control

HOW WE CAN HELP
Deployment and Supply Chain Solutions  Technical Expertise  Anixter University

For more information or to schedule an appointment, contact Scott A. Roop at 215-962-8866 or scott.roop@anixter.com
The Greater Philadelphia Locksmith Association is proud to once again welcome manufacturers and distributors to our annual product exhibit. Their continued participation and support at our exhibit provides locksmiths with the opportunity to see and learn about all of the newest and innovative products, tools, and services available in the security market. Many of our exhibitors will be providing door prizes that will be presented to exhibit attendees throughout the day, with the grand prize of an ALOA education package for the 2019 convention.

**EXHIBITORS**

Air Allow  
Allegion  
ALOA  
American Lock Co.  
American Key Supply  
AMSEC *  
Anixter *  
ASSA Technical Services  
Auto Pro Pad  
AVCO Key & Novelty  
Bullseye SD Locks  
Chartrand Associates  
ClearStar Security Network *  
Detex Corporation *  
Doorwares Associates  
Fried Brothers, Inc. *  
Gardall Safe Corporation  
General Lock Products  
GPLA Picking & Bumping Booth  
IDN Hardware Sales  
Industrial Diagnostic Services  
International Key Supply  
Jet Keys  
Kaba Ilco  
Kaba Mas  
KEY-DIY  
Keyline USA  
Key In Code  
LCN  
Lockmasters, Inc.  
Locksmith Ledger *  
Locksmith Resource  
LSDA Products  
Maryland Locksmiths Association  
Master Lock Co.  
Medeco Security Locks  
Midwest Keyless, Inc.  
Mul-T-Lock USA  
Olympus  
Orchard Lock Supply  
PDQ  
Sargent & Greenleaf  
Schlage Lock Co.  
SDC  
South Jersey Locksmiths Association  
STA Secure-T Agency  
Top Notch Distributors  
Transponder Island  
Trine Access Technology  
USCAN Products  
Von Duprin

* Convention Sponsors

Some of the door prizes to be presented:

Grand Prize - ALOA 2020 Convention Education package (Must be present to win)

- Hardware Display Mounts
- Locksmith Tools
- Automotive Tools & Equipment
- Handle Sets & Padlocks
- And much more!
Grand Door Prize!

Notice: Must be Present to Win

2020 ALOA Convention Education & Security Expo Package*
In Kansas City, MO

package includes:
4 full-day classes** with breaks and lunches
2 half-day workshops
2 evening seminars
3 days of the expo
Kick-off party

Visit the ALOA booth at
the professional product exhibit
to register!

Prize package courtesy of ALOA
*Does not include travel or lodging
**Lab fees not included
Class 101: VEHICLE KEY ORIGINATION AND THEN SOME

Wednesday, September 25, 2019

Cost: $195.00

8:00 AM to 5:00 PM

Please note: This class will be held at GPLA Headquarters. Please see the map on the last page of this booklet for directions and alternate overnight accommodation suggestions.

Instructors: Sven K. Hellwig, Sr., CRL, Sven K. Hellwig, Jr., Paul J. Kline, RL John Paul Williams, CRL

This class is geared for the novice to intermediate automotive locksmith and will cover the origination of standard and high security automotive and motorcycle keys from start to finish. 40% of this class will be lecture and demonstration, the other 60% will be hands-on. Students will receive detailed instructions on key origination through multiple methods and using a wide variety of equipment and machines, from the old-school methods to the most modern high-tech programmers, decoders, software and more. Students will work one-on-one and in small teams with four of the most qualified and experienced vehicle lock techs/instructors in the region. Between them, they have over a century of experience and have successfully made keys for thousands of nearly every make and model vehicle. Various tools, equipment, automotive apps and other software will be discussed and demonstrated, including:

- 15 different models of programming equipment on display and for hands-on demonstration
- 5 different code cutting machines
- All of the available Lishi picks, plus AccuReaders, Kobra Readers and others
- Various different cloning units
- Cool tools and tricks will be demonstrated and discussed

Bonus: Bring your car that needs an extra key; you will decode it, cut and program your own key for FREE (limited number, first come-first serve). Contact one of the Svens at 215-442-9191 with your vehicle info.

Student requirements – An open mind with a huge storage capacity and a notepad for the overload! Every student taking this class will be a winner! A couple of students will be lucky winners of Lishi tools and other giveaways.

A GPLA certificate suitable for framing will be awarded to each student.

About the instructors:

Sven K. Hellwig Sr., CRL is an old-school general locksmithing expert with 36 years auto experience, the owner and operator of SKH Locksmiths and 1-800-WE-UNLOCK shop and mobile service, services multiple auto and motorcycles a month. Currently serves on the GPLA Board of Directors, was the 2018 Convention General Chairman and Instructor. Two-time Herman Henssler Award recipient.

Sven K. Hellwig Jr. is a general locksmithing and motorcycle expert with lifelong exposure to locksmithing, 15 years auto and bike experience, 5 years electronic experience, partner and co-operator SKH Locksmiths and 1-800-WE-UNLOCK, main auto tech servicing 50+ motorcycles and dozens of cars per month. GPLA shop member and instructor.

Paul J. Kline, RL is a general locksmithing, auto and Lishi expert with lifelong exposure to locksmithing, over 25 years automotive experience, owner and operator of Lightning Locksmith Mobile service serving 50+ cars per month. Currently serving as GPLA President, is a GPLA Instructor and Herman Henssler Award recipient.

John Paul Williams, CRL is a general locksmithing and auto (GM) expert with over 20 years automotive experience, owner and operator of Answered Prayer Locksmithing Mobile service, servicing dozens of cars a month. Currently serving as GPLA Vice President, 2018 GPLA Convention Education Chairman, is a GPLA instructor and Herman Henssler Award recipient.
Class 201: COMMERCIAL/STOREFRONT DOOR SERVICING

Thursday, September 26, 2019
Cost: $195.00

8:00 AM to 5:00 PM

Instructors: Sven K. Hellwig Sr., CRL & Sven K. Hellwig Jr.

This full day class will cover the installation, repair and replacement of the most common used hardware, service problems, tips and tricks on storefront type commercial doors and jambs. Examples include Adams Rite type mortise locks, exit devices, electric strikes, door closers and operators, mechanical access control latch and cylinder protectors, surface and flush bolts, and more in the first half of the class.

The second half of the class will be an in-depth instruction of the proper Select hinge to be used for various applications. A complete installation will take place with hands on interaction from all students. Reference material will be distributed to each student along with a free raffle ticket for a Select Continuous Hinge 5783c, a $100+ value, compliments of Select Door Hinge and Doorwares Associates.

A GPLA certificate suitable for framing will be awarded to each student.

About the instructors:

Sven K. Hellwig Sr., CRL has been in the locksmithing industry for 37 years. He has owned and operated SKH Locksmiths Shop & Mobile Service out of Hatboro, PA since 1981. He has successfully completed 51 instructional courses and factory certifications, as well as ALOA PRP Certification. Sven mentored under and served as assistant instructor for many years with one of the industries leaders in impressioning, lock picking, and safe manipulation, Mr. Marty Arnold. Sven has worked on thousands of different commercial storefront and steel replacement doors in his career. It has been a very lucrative part of his business and he is very excited as a GPLA instructor to show all of the students how they can use the same skill and technique to get the job done safely. Sven has been a member of GPLA since 1989 and is a two-time recipient of the prestigious GPLA Herman C. Henssler Jr. Award.

Sven K Hellwig, Jr is a second-generation locksmith. He has been exposed to locksmithing for all of his life. First lock picked at age 7. He is now a GPLA shop member and has been an instructor for several years at GPLA conventions. He and his Father are partners in their business, SKH Locksmiths/1-800-WE-UNLOCK. 15 years of automotive and motorcycle experience and 5 years of electronic experience. He is well versed in all aspects of locksmithing and is the main automotive tech for SKH Locksmiths. With his extensive background in locksmithing, automotive, and electronics, Sven Jr has proven himself as an excellent, young instructor. He is very eager to pass on his experience.
Class 202: WAFER/DISC LOCK READING

Thursday, September 26, 2019  
NJ State Certified  
4.0 CEU Class

Cost: $105.00 plus $10 for NJ CEUs

Lunch not included

8:00 AM to 12:00 PM

Instructors: John Truempy, CFL, CRL, CMIL, ICML, IFDI, LSFDI &  
Vernon Kelley, CFDI, CFL, CPL, CMIL, ICML, IFDI, LSFDI

It’s not voodoo; it’s a teachable locksmith skill! This is a half-day course that will train locksmiths how to fit keys to wafer locks by reading the discs through the front of the lock without disassembly. Methods of generating the first key will be reviewed, as well as tools to assist in the wafer reading process.

While a large portion of the class is hands-on, students should still come prepared to take notes. Students are also encouraged bring appropriate magnification equipment suitable for wafer tumbler examination and their own tools.

A GPLA certificate suitable for framing will be awarded to each student.

About the instructors:

John Truempy, CFL, CRL, CMIL, ICML, IFDI, LSFDI, was practically born into locksmithing. As an author, he has written many books focusing on both practical and esoteric applications for master key systems. As an instructor, he’s taught a wide array of subjects such as lock picking and basic master keying, as well as advanced subjects like investigative locksmithing, lock bypass techniques and advanced master keying. Currently, John is the first president of ALOA Institutional Locksmiths and president of the ALOA Scholarship Foundation. John is the owner of Lounging Lizard Publishing, and is also co-owner of the industry website, LocksmithCommunity.com. John is also a recipient of the Lee Rognon Award and the Robert Gress Award.

Vernon Kelley, CFDI, CFL, CPL, CMIL, ICML, IFDI, LSFDI, has been involved in the locksmith & security industry since 1989, and is a licensed locksmith in the State of New Jersey. A noted instructor, author and editor, he’s co-author of the book, Institutional Lock Shop Management. Vernon has served on the ALOA board of directors, and he is currently the first trustee of ALOA Institutional Locksmiths and director for the ALOA Scholarship Foundation. A recipient of the prestigious Lee Rognon Award, as well as the Robert Gress Award, Vernon is the Supervisor of Access Control at The College of New Jersey.
Class 203: TIPS, TRICKS & TOOLS

Thursday, September 26, 2019
NJ State Certified
3.5 CEU Class

Cost: $105.00 plus $10 for NJ CEUs

Lunch not included

1:00 PM to 5:00 PM

Instructors: John Truempy, CFL, CRL, CMIL, ICML, IFDI, LSFDI & Vernon Kelley, CFDI, CFL, CPL, CMIL, ICML, IFDI, LSFDI

This half-day course is a fast-paced review of locksmith industry shortcuts, bypass methods, tips for making homemade tools, quick door servicing methods and related products. Students are encouraged to bring their own tips to share with the class.

Students should come prepared to take detailed notes.

A GPLA certificate suitable for framing will be awarded to each student.

About the instructors:

John Truempy, CFL, CRL, CMIL, ICML, IFDI, LSFDI, was practically born into locksmithing. As an author, he has written numerous books focusing on practical and unconventional applications for master key systems. As an instructor, he’s taught a wide array of subjects on fundamental and advanced locksmithing techniques, investigative locksmithing and master keying. John is the first president of ALOA Institutional Locksmiths and president of the ALOA Scholarship Foundation. John is the owner of Lounging Lizard Publishing and is co-owner of LocksmithCommunity.com. John is also a recipient of the Lee Rognon Award and the Robert Gress Award.

Vernon Kelley, CFDI, CFL, CPL, CMIL, ICML, IFDI, LSFDI, has been involved in the locksmith & security industry since 1989, and is a New Jersey licensed locksmith. A noted instructor and author, he’s co-author of the book Institutional Lock Shop Management. Vernon is currently the first trustee of ALOA Institutional Locksmiths and secretary for the ALOA Scholarship Foundation. He’s the recipient of the AIL Influential Leader Award, the Robert Gress Award and the prestigious Lee Rognon Award. Vernon is the supervisor of access control at The College of New Jersey.

Class 204: COMBINED CLASSES 202 & 203

Thursday, September 26, 2019
NJ State Certified
7.5 total CEUs

Cost: $195.00 plus $20 for NJ CEUs

Lunch included

8:00 AM to 5:00 PM

(See descriptions above)
Class 205: DETEX ADVANTEX & VALUE SERIES PRODUCTS

Thursday, September 26, 2019

Cost: $58.00

Lunch not included 8:00 AM to 12:00 PM

Instructors: Scott Peck, Kent Nelson, Joy Skowron

Only a half day course, we will cover A LOT of material! There will be an introduction and company overview of Detex. Then, we will begin by discussing when and where to specify an AO19 Operator and understanding the requirements of it’s application. We will talk about the programming and operation of the AO19 Low Energy Operator. Additionally, students will learn about the installation and usage of all other support equipment that may be required such as electrified panic hardware, wireless push buttons, and other components.

There will be an Overview of all Detex Advantex and Value Series products. Many door types and applications will be discussed with an explanation of electronic devices such as Standard versus Delayed Egress. A review of the Website and installation videos with some hands-on device installations if time permits.

A GPLA certificate suitable for framing will be awarded to each student.

About the instructors:

Scott Peck is a Sales Engineer at Detex Corporation; his duties include product development, demonstration and training. Scott has been in the automatic door manufacturing business for 20+ years. He is experienced in assembly, technical support, design, sales, installation and servicing low energy automatic swing door operators, exit devices, access control products and door alarms.

Kent Nelson is a Sales and Marketing Manager at Detex Corporation; he has been in the locksmith industry for over 38 years. He has worked at a locksmith distributor, as an independent sales representative selling locksmith related products, he was a project manager at a Division 8 company, and a sales manager conducting sales and installation training classes.

Joy Skowron is a Sales Engineer at Detex Corporation; she has been involved in many facets of manufacturing and sales for 40+ years, and has been conducting training classes for the past 25 years. Joy has been involved with various technology changes during that time, and has been educating the market through the evolution of products and technology.
Class 206: Increasing Door Security with Anti-Tailgating and Door Management Alarms

Thursday, September 26, 2019

Cost: $58.00

Lunch not included.

1:00 PM to 5:00 PM

Instructor: Bruce May

This class is designed for the security specialists who want to offer their customers a more comprehensive solution for security management of their doors.

The first part of this class will focus on Detex Anti-Tailgating products. Do you service Government Facilities, Law Enforcement, Financial Institutions, Pharmacies or Corporate Offices? In environments with tighter security requirements, tailgating can pose unnecessary security risks. The Detex Anti-Tailgating AT5200 & AT5600 are both designed to deter such activity. Using unique algorithms, this solution can allow people with briefcases or pull bags to pass thru a door opening without causing alarms, making it one of the most accurate and cost-effective anti-tailgate devices in the industry. The Detex Entry Sentry series is available as both a standard unit (AT5200) and a unit with voice (AT5600).

The second half of this class will cover DSI door management alarms. In addition to unauthorized exit, a common building security issue is caused by doors being propped or held open. Designed to meet a variety of door security needs, DSI door management alarms can combine the functionality of a door prop alarm and exit alarm. With features such as field selectable alarm timing, delay and input/output options, exit and door prop alarms encourage users to keep secure doors closed while helping reduce the number of false alarms. These alarms can be used as standalone products or can be connected to any access control system and can provide local and remote notification of security breaches.

A GPLA certificate suitable for framing will be awarded to each student.

About the instructor: Bruce May is the National Sales Manager for Designed Security, Inc. (DSI) which is a division of the Detex Corporation. He has 12 years of experience in the life safety and security field, with over 19 years as a National Sales Manager.

Class 207: COMBINED CLASSES 205 & 206

Thursday, September 26, 2019

Cost: $115.00

Lunch included

8:00 AM to 5:00 PM

(See descriptions above)
Class 301: LOCKPICKING

Friday, September 27, 2019

Cost: $195.00 plus $20.00 for NJ CEU's

NJ State Certified
8.0 CEU class

8:00 AM to 5:00 PM

Instructors: John Truempy, CFL, CRL, CMIL, ICML, IFDI, LSFDI &
Vernon Kelley, CFDI, CFL, CPL, CMIL, ICML, IFDI, LSFDI

This is a 1-day course that is designed with the novice locksmith in mind. It is also an excellent opportunity for the veteran to improve their skills as well! Students will have a chance to experiment with many types of lock picking tools and techniques.

While a large portion of the class is hands-on, students should still come prepared to take notes. A large assortment of picks will be provided, students are also encouraged to bring their own picks.

A GPLA certificate suitable for framing will be awarded to each student.

About the instructors:

John Truempy, CFL, CRL, CMIL, ICML, IFDI, LSFDI, was practically born into locksmithing. As an author, he has written numerous books focusing on practical and unconventional applications for master key systems. As an instructor, he’s taught a wide array of subjects on fundamental and advanced locksmithing techniques, investigative locksmithing and master keying. John is the first president of ALOA Institutional Locksmiths and president of the ALOA Scholarship Foundation. John is the owner of Lounging Lizard Publishing and is co-owner of LocksmithCommunity.com. John is also a recipient of the Lee Rognon Award and the Robert Gress Award.

Vernon Kelley, CFDI, CFL, CPL, CMIL, ICML, IFDI, LSFDI, has been involved in the locksmith & security industry since 1989, and is a New Jersey licensed locksmith. A noted instructor and author, he’s co-author of the book Institutional Lock Shop Management. Vernon is currently the first trustee of ALOA Institutional Locksmiths and secretary for the ALOA Scholarship Foundation. He’s the recipient of the AIL Influential Leader Award, the Robert Gress Award and the prestigious Lee Rognon Award. Vernon is the supervisor of access control at The College of New Jersey.
Class 302: MASTERKEYING

Friday, September 27, 2019
Cost: $240.00

Note: Price includes $45.00 lab fee for book by Jerome Andrews

8:00 AM to 5:00 PM

Instructor: James M Watt, CML, CPS, CAL, CAI, CFDI, LSFDI

Master keying is a joint collaboration between Clients, Architects, Builders Hardware Suppliers, Specification Writers, Lock Manufacturers, Contractors and finally the LOCKSMITH, who should be up there with the Client and Architects. This course will give the student basic master keying training on preparing, developing and producing a master key system that conforms to today’s universal Master Keying Standards. This course is based on The Fundamentals of Master Keying book by Jerome Andrews, CML.

Master keying terminology and concepts including TMK, KBA, SOP, Parity, MACS, Progression, Single Step, Two Step, Total Theoretical Progression, Hold and Vary or Rotating Constants, Matrix Master Keying, Key Lists, Keying Conference, Cross Keying, Maison Keying and Selective Master Keys will be covered, as well as Standard Master Key Symbols: (GGMK, GGMK, GMK, MK CK NMK SKD), when to and when not to use master keyed locks, the difference between key bitting and key cuts and more.

All students will receive a copy of Fundamentals of Master Keying to be used as a future reference. They will also take away information on how to correctly develop small and large complex Secure Master Key Systems developed in class. Students should bring paper and pencils.

A GPLA certificate suitable for framing will be awarded to each student.

About the instructor:

James M Watt, CML, CPS, CAL, CAI, CFDI, LSFDI, was a Vietnam Veteran 1968-71 and graduated from the University of Washington in March of 1975 studying Architecture. He entered into the locksmithing field in September 1975, purchasing Art & Rays Lock and Safe in Montana in November of that same year. Jim joined ALOA in 1977 and formed the Montana Locksmith Association (MLA) in 1984. He developed various locksmithing classes over the years that are taught today. He earned CML status in 1986 and was elected to ALOA Board of Directors as Northwest Director in 1987. In 1988, Jim was elected to ALOA Board of Director as Northwest Vice President. In 2009, he was honored by the invitation to travel to Okinawa to give American EOD Air Force, Navy, Army and Marine Personnel a 5 Day Basic Locksmith Course. Jim’s training of the high-level Navy operatives, including Navy Seal Team 6, led to the capture of Osama Bin Laden. Jim is the recipient of the 1996 Lee Rognon Award, the 2003 Philadelphia Award and the 2012 ALOA Lifetime Achievement Award.
Class 303: PRINCIPALS OF SAFE LOCK MANIPULATION

Friday, September 27, 2019
Cost: $195.00

8:00 AM to 5:00 PM

Instructor: Seth Blumberg

Don’t miss this opportunity to learn safe lock manipulation from one of SAVTA’s most prolific instructors! Manipulation is the art of opening combination locks without prior knowledge or information about the present combination. It does not require the use of force or tools, does not cause damage to any part or component, and leaves no evidence of entry. Each student will learn when to manipulate and will understand how picking, reading, and impressioning are related to safe manipulation.

The class will also cover proper combination lock terminology. The student will become competent in dialing diagnostics and visualization of the internal workings of a combination lock. Students will understand the principles of manipulation, become familiar with manipulation aids, and gain confidence in manipulation.

A GPLA certificate suitable for framing will be awarded to each student.

About the instructor:

Seth Blumberg has been a locksmith and safe technician for most of his life. After spending time in the military, he worked for several lock shops in Michigan and Arizona before he opened Interstate Lock & Safe in 1987. Seth has been a factory certified instructor for Kaba-Mas (formerly Mas-Hamilton) since 1992, teaching X-07, X-08, X-09 and X-10. He also teaches S&G 2740B and Lockmasters LKM10K locks, and is an ACE instructor for ALOA. Seth was named the SAVTA Instructor of the Year in 2014. He teaches many government personnel and works for many government agencies. He has both GSA inspector and safe tech certifications.
Class 304: PROGRAMMING TROUBLESHOOTING FOR THE AUTOMOTIVE LOCKSMITH

Friday, September 27, 2019

Cost: $105.00

Lunch not included

8:00 AM to 12:00 PM

Instructors: Donnie Sherfield, Chris Lira

This class is a general overview to the many things that can cause you to have issues with getting vehicles successfully programmed, and how to overcome them as they occur. Is it the car? The key? Your programmer? You? Learn tips, tricks, tools, resources, and techniques to give yourself a fighting chance to figure it out before you decide to give up on another job! The second half of the class will feature an overview of features of the VVDI mini key tool including testing, troubleshooting, and basic chip production. We will show you how to test and diagnose many problems that can cause hiccups in the programming of any vehicle so that you can make informed decisions about how to proceed. With any remaining time, we will show you how to get yourself out of an inventory pinch by producing your own chips to common keys.

A GPLA certificate suitable for framing will be awarded to each student.

About the instructors:

Donnie Sherfield, a native resident of Murfreesboro, Tennessee began his locksmith career in 1998. In 2005, AAA Lock N Safe was formed and is approaching its 14th birthday without losing any steam. In 2015, Lock it Up Pro was formed to facilitate goals to HELP other locksmith companies while growing a company of their own. Donnie has done beta testing and telephone tech support for Intelligent Key Solutions (IKS). Currently he provides full time tech support and training for MidWest Keyless and Pop A Lock (along with countless friends, former students, and colleagues). Donnie believes in the industry as a whole and shows this by supporting his peers and “competition.”

Chris Lira is an automotive locksmith with almost a decade of experience in the industry. He cut his teeth (and a metric ton of keys) in the Orlando, Florida area before recently relocating to Las Vegas, Nevada to serve as Project Manager for the AutoProPAD. In his regular day to day, he helps to facilitate improvements, fixes, and support for the AutoProPAD as well as educate the tool's userbase and the industry at large on a myriad of industry-related subjects.
Class 305: TRILOGY LOCK INSTALLATION & SERVICE

Friday, September 27, 2019

Cost: $58.00

Lunch not included

8:00 AM to 12:00 PM

Instructor: Andy Phelps

This class is designed for the beginner or experienced technician and will cover the proper installation technique for the cylindrical, narrow stile and exit trim along with some tips/tricks for an easier installation. Also covered will be how to repair the Alarm Lock Trilogy mortise, exit trim and cylindrical locks. We will discuss what parts are replaceable and how to correctly remove and replace those parts. The instructor will also share some tips on how to make the repair process easier.

A GPLA certificate suitable for framing will be awarded to each student.

About the instructor:

Andy Phelps, CRL, has been a locksmith in TN since 1991, starting in Martin, TN as a single man mobile shop. He moved to Nashville, TN in 2004 where, as a member of ALOA, he passed the PRP and received the designation of CRL. In Nashville he broadened his business plan to include automotive transponder key generation as well as commercial and residential locksmithing. In 2010, he saw a need for continuing education courses and started the Locksmith Academy of Nashville after the State of TN licensed locksmiths. He offered classes ranging from interchangeable core servicing to automotive key generation and transponders. Also, in July 2010, Andy became the shop manager at a locksmith shop in Nashville. He managed up to 5 technicians in the field. In February 2014, he left to reopen his mobile shop. In September 2014, he became the National Training Manager for Alarm Lock continuing his passion for teaching.
Class 306: SAVI CERTIFICATION

Friday, September 27, 2019

Cost: $105.00

Lunch not included

1:00 PM to 5:00 PM

Instructor: Andy Phelps

This class will provide the student with the knowledge to conduct a non-product specific SAVI, School Access-control Vulnerability Index review of a school to show the presence, or lack thereof, of systems and structures aimed at limiting an active shooter from gaining access. The student will be shown how to properly conduct a site survey and what to look for during the survey. Items on the index will be broken down into the 3 main areas for review, Exterior protection, interior protection and interior locking. At the conclusion of the course, the student will be certified to conduct a SAVI report and will be awarded a certificate of completion.

A GPLA certificate suitable for framing will be awarded to each student.

About the instructor:

Andy Phelps, CRL, has been a locksmith in TN since 1991, starting in Martin, TN as a single man mobile shop. He moved to Nashville, TN in 2004 where, as a member of ALOA, he passed the PRP and received the designation of CRL. In Nashville he broadened his business plan to include automotive transponder key generation as well as commercial and residential locksmithing. In 2010, he saw a need for continuing education courses and started the Locksmith Academy of Nashville after the State of TN licensed locksmiths. He offered classes ranging from interchangeable core servicing to automotive key generation and transponders. Also, in July 2010, Andy became the shop manager at a locksmith shop in Nashville. He managed up to 5 technicians in the field. In February 2014, he left to reopen his mobile shop. In September 2014, he became the National Training Manager for Alarm Lock continuing his passion for teaching.

Class 307: COMBINED CLASSES 305 & 306

Friday, September 27, 2019

Cost: $165.00

Lunch included

8:00 AM to 5:00 PM

(See descriptions above)

Class 308: COMBINED CLASSES 304 & 306

Friday, September 27, 2019

Cost: $195.00

Lunch included

8:00 AM to 5:00 PM

(See descriptions above and on previous pages)
From I-95 North or South: Take exit 30 Cottman Avenue. Follow Cottman Avenue approx. 1 mile, make right onto Frankford Avenue. Follow Frankford Avenue approx. 0.9 miles, make left onto Welsh Road. Make left at next intersection onto Craig Street. GPLA Headquarters is ¾ of the way down the block on the left.

**PLEASE NOTE:** GPLA Headquarters is approximately 20 miles from the Doubletree by Hilton Philadelphia Airport. For anyone wishing to get a room for Tuesday night closer to GPLA Headquarters, we recommend the Four-Points by Sheraton at 9401 Roosevelt Blvd in Philadelphia, which is about 3 miles from our HQ. Their phone number is: 215-671-9600.

Another option is the Holiday Inn Express at 1329 Bristol Pike in Bensalem, PA, which is about 5 miles away from our HQ. They can be reached at: 215-245-5222.

GPLA has not blocked any rooms at these hotels, nor made any arrangement with them for room pricing.