

The Greater Philadelphia Locksmiths Association

Security Training Seminar And Product Exhibit



**70th Anniversary Convention & Banquet
September 25-28, 2019**

**Doubletree by Hilton Philadelphia Airport
Philadelphia, PA**

SECURING THE FUTURE – NO DEGREE REQUIRED

SECURING THE FUTURE – NO DEGREE REQUIRED

Most will agree that our industry is experiencing an increase in the average age of locksmiths. Aside from recruiting family members, attracting “young blood” into the locksmithing trade has proven to be a difficult challenge. This has led to a decreasing availability of properly trained technicians during a time of increasing demand. Created by greater security awareness, as well as population and business growth, the demand for locksmithing services has never been higher. Many shops are unable to find qualified technicians to sufficiently satisfy this escalating demand. There are a number of factors contributing to this problem.

The long-held belief that trades such as locksmithing offer lower paying jobs and are therefore less desirable as career choices is one obstacle that our industry must overcome. Since the end of WW II, conventional wisdom has declared that attending college and earning a degree was the key to a financially successful future. Recently however, much has been reported in the news about the burgeoning student debt crisis. Young adults are graduating from college with 10’s of thousands of dollars in student loan debt and limited job opportunities in their chosen field. Many are forced to accept lower paying jobs unrelated to their degree, and face the prospect of paying on their student loan for decades. The specter of incurring a crippling student loan debt is causing many to consider other alternatives.

Convincing high school students that a career in locksmithing can be that alternative will help our industry attract new blood. Local high school cooperative education programs are a significant pre-graduate resource for potential employers. Instead of paying tuition to learn a profession, high school graduates can get paid while learning a trade that has a great potential for future financial success.

The cost of training new technicians can be another challenge for locksmith businesses. Whether they are recent high school graduates or individuals who are looking for a new career, attracting new employees requires offering a starting wage that is sufficient to draw their interest. It can take many months before a new trainee can generate billable hours to offset their wages, and many more months to produce a return on the initial investment of wages paid during their training. There is some help that employees can take advantage of on this issue. Many states have programs that will pay a significant portion of an apprentice’s wages. The New Jersey GAINS (Growing Apprenticeship in Nontraditional Sectors) program is one such example. Consider contacting your states’ Dept. of Labor to find out what programs may be available to you.

THE GREATER PHILADELPHIA LOCKSMITHS ASSOCIATION 70th ANNIVERSARY CONVENTION

**Training Classes ♦ Professional Products Exhibit ♦ PRP/STPRP Exam
Friday Night Social ♦ President's Reception & Awards Banquet**

The Greater Philadelphia Locksmiths Association's 70th Anniversary Convention is being held September 25-28, 2019, at the Doubletree by Hilton Hotel Philadelphia Airport hotel in Philadelphia, PA. Among this year's highlights:

⇒ **Twelve** hands-on **Training Classes**, most taught by nationally recognized instructors. Several of the classes are NJ State Certified CEU classes to help you acquire or maintain your NJ State Locksmith license. From basic locksmithing skills classes, journeyman level classes, and advanced specialty classes, we're sure you will find something that will interest you.

⇒ **Friday Night "Medieval Times" Social.** Hear ye, hear ye! Calling all Kings and Queens, Knights and Nobles, Princesses, Damsels in Distress, Court Jesters, Serving Wenches, Squires, Village Idiots and Well-Mannered Dragons! Thou art summoned to join the Festivities! Participate in Tournaments of Skill and Daring (or watch from the gallery if thou art too timid) while enjoying flagons of ale, goblets of wine and a fine meal fit for Royalty! Suits of Armor and Court Attire are optional, but it's much more fun if you dress for the party!

⇒ **The Professional Products Exhibit.** The product exhibit features both manufacturers and distributors. Don't miss this opportunity to view new products or strike a bargain with your favorite distributor. You'll want to brush up on your technique for the **Lock Picking and Lock Bumping Contests**. Along with cash prizes to be awarded for the fastest times in both novice and expert categories, there will be thousands of dollars in door prizes given away.

⇒ **The GPLA Annual Awards Banquet.** A black tie (preferred) affair, the Awards Banquet has long been known as the pre-eminent social event on the locksmith calendar. The evening will be highlighted by a live band and the traditional Philadelphia Menu dinner. This is also your opportunity to meet industry leaders from around the world and greet the recipient of the **2019 Philadelphia Award**.

⇒ These and other events and surprises, all presented with **GPLA's** legendary style and hospitality.

The GPLA would like to extend a special ***THANK YOU!***
to our 2019 Convention sponsors:



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REGISTRATION SUMMARY

<u>Class</u>	<u>Title</u>	<u>Date</u>	<u>Fee</u>
101	Vehicle Key Origination and Then Some	9/25	\$195.00
201	Commercial/Storefront Door Servicing	9/26	\$195.00
202	Wafer/Disc Lock Reading *	9/26	\$105.00
203	Tips, Tricks & Tools *	9/26	\$105.00
204	Combined 202 & 203	9/26	\$195.00
205	Detex Advantex & Value Series Products	9/26	\$ 58.00
206	Anti-Tailgating and Door Management Alarms	9/26	\$ 58.00
207	Combined 205 & 206	9/26	\$115.00
301	Lockpicking *	9/27	\$195.00
302	Master Keying	9/27	\$240.00
303	Principals of Safe Lock Manipulation	9/27	\$195.00
304	Programming Troubleshooting for the Auto Locksmith	9/27	\$105.00
305	Trilogy Installation & Service	9/27	\$ 58.00
306	SAVI Certification	9/27	\$105.00
307	Combined 305 & 306	9/27	\$165.00
308	Combined 304 & 306	9/27	\$195.00

* New Jersey CEU approved class

Students must bring their NJ State License to class to receive their CEUs.

Friday Night 'Medieval Times' Social	09/27	7:00 PM – 10:00 PM	Included with Banquet Ticket or \$40.00 if purchased separately
Professional Products Exhibit	09/28	9:00 AM – 3:00 PM	FREE if pre-registered or \$15.00 at door
President's Reception	09/28	6:30 PM – 7:30 PM	Banquet Ticket Required
Black Tie Awards Banquet	09/28	7:30 PM – 11:00 PM	\$85.00
PRP/STPRP Exam	09/28	8:00 AM – 12:00 PM	via ALOA Registration Form found at www.gplaconvention.com

CONVENTION REGISTRATION TABLE TIMES AND LOCATIONS:

Thursday, September 26	7:00 AM to Noon	Classroom Area
Friday, September 27	7:00 AM to Noon 1:00 PM to 4:00 PM 6:30 PM to 7:30 PM	Classroom Area Ballroom Foyer Ballroom Foyer
Saturday, September 28	7:30 AM to 3:00 PM	Ballroom Foyer

GPLA OFFICERS

President Paul Kline, RL
Vice President..... John P. Williams, CRL
Corresponding Secretary Orvis Kline, CPL, CAL
Recording Secretary Maurice Onraet
Treasurer Martin Arnold, CML
Sergeant at Arms..... Jack Magee III, RL

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Murray Bilker, CDFI, CAI, RL
Sven K. Hellwig, Sr., CRL
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CONVENTION COMMITTEE

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DoubleTree by Hilton Philadelphia Airport

4509 Island Avenue.
Philadelphia, PA 19153
Tel: (215) 365-4150
Fax: (215) 937-4535
Reservations: ext. 33

The easiest way to make a reservation is to click on the link below to be directed to the GPLA group reservation site:

https://doubletree.hilton.com/en/dt/groups/personalized/P/PHLDADT-GRE-20190925/index.jhtml?WT.mc_id=POG

\$115.00 Single or Double Occupancy

Be sure to make your reservation soon. Rooms at this price will run out.

Parking is free for all convention attendees with validation of Parking Ticket



Directions: Follow I-95 North to exit #13 (Valley Forge / Island Avenue). Follow signs to Island Ave. At the base of the exit ramp, merge left before traffic light (Island Ave.). Turn left onto Island Ave. and the Hotel is on the left.

Traveling South on I-95: (From Philadelphia & New Jersey): Follow I-95 South through Philadelphia to Exit #15 (Enterprise Avenue / Island Avenue). The exit ramp will place you onto Enterprise Avenue. Follow Enterprise Avenue to the Dead End and turn right onto Island Avenue. Follow Island Avenue 1/2 mile and the hotel will be on the right side.



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Falcon W lock



Falcon 25 exit device



Falcon SC80A closer

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ALLEGION 

2019 CLASS SCHEDULE

Wednesday, September 25, 2019

Please note: Wednesday's class will be held at GPLA Headquarters. Please see the last page of this booklet for map and directions.

Class 101 Vehicle Key Origination and Then Some

Thursday, September 26, 2019

Class 201 Commercial/Storefront Door Servicing
Class 202 Wafer/Disc Lock Reading *
Class 203 Tips, Tricks & Tools *
Class 204 Combined 202 & 203
Class 205 Detex Advantex & Value Series Products
Class 206 Anti-Tailgating and Door Management Alarms
Class 207 Management Solutions Combined 205 & 206

Friday, September 27, 2019

Class 301 Lockpicking *
Class 302 Master Keying
Class 303 Principals of Safe Lock Manipulation
Class 304 Programming Troubleshooting for the Automotive Locksmith
Class 305 Trilogy Installation & Service
Class 306 SAVI Certification
Class 307 Combined 305 & 306
Class 308 Combined 304 & 306

* New Jersey CEU approved class

Students must bring their NJ State License to class to receive their CEUs.

All classes will start promptly at 8:00 AM. Classes will be closed 15 minutes after the posted starting time. This is to avoid interrupting both the instructor and students. Late arrivals disrupt the class. We are sorry, but we can make no exceptions.

No refunds will be made. Please be on time - avoid disappointment.

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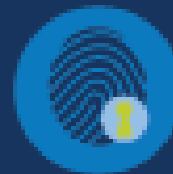
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Access Control

HOW WE CAN HELP

Deployment and Supply Chain Solutions |

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For more information or to schedule an appointment,
contact Scott A. Roop at 215-962-8866 or
scott.roop@anixter.com

2019 PRODUCT EXHIBIT

The Greater Philadelphia Locksmiths Association is proud to once again welcome manufacturers and distributors to our annual product exhibit. Their continued participation and support at our exhibit provides locksmiths with the opportunity to see and learn about all of the newest and innovative products, tools, and services available in the security market. Many of our exhibitors will be providing door prizes that will be presented to exhibit attendees throughout the day, with the grand prize of an ALOA education package for the 2019 convention.

EXHIBITORS

Air Allow	Key In Code
Allegion *	LCN
ALOA	Lockmasters, Inc.
American Lock Co.	Locksmith Ledger *
American Key Supply	Locksmith Resource
AMSEC *	LSDA Products
Anixter *	Maryland Locksmiths Association
ASSA Technical Services	Master Lock Co.
Auto Pro Pad	Medeco Security Locks
AVCO Key & Novelty	Midwest Keyless, Inc.
Bullseye SD Locks	Mul-T-Lock USA
Chartrand Associates	Olympus
ClearStar Security Network *	Orchard Lock Supply
Detex Corporation *	PDQ
Doorwares Associates	R.K. Security & Novelty Dist.
Fried Brothers, Inc. *	Sargent & Greenleaf
Gardall Safe Corporation	Schlage Lock Co.
General Lock Products	SDC
GPLA Picking & Bumping Booth	South Jersey Locksmiths Association
IDN Hardware Sales	STA Secure-T Agency
Industrial Diagnostic Services	Top Notch Distributors
International Key Supply	Transponder Island
Jet Keys	Trine Access Technology
Kaba Ilco	USCAN Products
Kaba Mas	Von Duprin
KEY-DIY	
Keyline USA	

* Convention Sponsors

Some of the door prizes to be presented:

Grand Prize - ALOA 2020 Convention Education package (Must be present to win)
Hardware Display Mounts
Locksmith Tools
Automotive Tools & Equipment
Handle Sets & Padlocks
And much more!

Professional Product Exhibit

Grand Door Prize!

Notice: Must be Present to Win



2020 ALOA Convention Education & Security Expo Package* In Kansas City, MO

package includes:

- 4 full-day classes** with breaks and lunches
- 2 half-day workshops
- 2 evening seminars
- 3 days of the expo
- Kick-off party

Visit the ALOA booth at
the professional product exhibit
to register!

Prize package courtesy of ALOA

*Does not include travel or lodging

**Lab fees not included



Solid Brass 1" Mortise Cylinders

- Solid brass construction. - Drilled 5 and keyed 5-pin.
- Spacing and depths meet original manufacturers specs.
- Supplied with Adams Rite style cam.

702-018	Z1-60-5/CO87	03
702-019	Z1-60-5/CO87	26D
702-020	Z1-60-5/CO87	10B
702-012	1-1063/KW1	03
702-013	1-1063/KW1	26D
702-014	1-1063/KW1	10B
702-021	5D1R/RU45	03
702-022	5D1R/RU45	26D
702-023	5D1R/RU45	10B
702-024	275LA/S22-1/2	26D
702-025	275LA/S22-1/2	10B
702-001	35100C/SC1	03
702-002	35100C/SC1	26D
702-003	35100C/SC1	10B
702-004	35100E/SC8	26D
702-005	35100E/SC8	10B
702-006	35100C-K	03
702-007	35100C-K	26D
702-008	35100C-K	10B
702-015	1555/WR5	03
702-016	1555/WR5	26D
702-017	1555/WR5	10B
702-009	8/Y1	03
702-010	8/Y1	26D
702-011	8/Y1	10B

1" Cylinder



Solid Brass 1" Dummy
702-056 ___ 03
702-057 ___ 26D
702-058 ___ 10B

Solid Brass 1-1/8" Mortise Cylinders

- Solid brass construction. - Drilled 6 and keyed 5-pin.
- Spacing and depths meet original manufacturers specs.
- Supplied with Adams Rite style cam and Yale cam.

702-044	Z1-60-6/CO88	03
702-045	Z1-60-6/CO88	26D
702-046	Z1-60-6/CO88	10B
*702-063	L4	26D
*702-064	L4	10B
702-038	1-1063/KW1	03
702-039	1-1063/KW1	26D
702-040	1-1063/KW1	10B
*702-047	6D1R/RU46	03
*702-048	6D1R/RU46	26D
*702-049	6D1R/RU46	10B
*702-050	6275LA/S22	03
*702-051	6275LA/S22	26D
*702-052	6275LA/S22	10B
702-026	35101C/SC4	03
702-027	35101C/SC4	26D
702-028	35101C/SC4	10B
*702-029	35101E/SC9	03
*702-030	35101E/SC9	26D
*702-031	35101E/SC9	10B
702-032	35101C-K	03
702-033	35101C-K	26D
702-034	35101C-K	10B
702-041	1559/WR4	03
702-042	1559/WR4	26D
702-043	1559/WR4	10B
702-035	8/Y1	03
702-036	8/Y1	26D
702-037	8/Y1	10B
*702-060	11-GA	26D
*702-061	11-GA	10B

1-1/8" Cylinder *1-1/8" Cylinder



Solid Brass 1-1/8" Thumbturn
702-053 ___ 03
702-054 ___ 26D
702-055 ___ 10B



Small Format IC-Core Cylinders

- Un-combined solid brass 6 or 7 pin cores that are compatible with Arrow, Best, Falcon. - 26D Finish.
- Non-Removable Adams Rite style cam.

702-274	IC-6-A	702-287	IC-7-A
702-275	IC-6-B	702-288	IC-7-B
702-276	IC-6-C	702-289	IC-7-C
702-277	IC-6-D	702-290	IC-7-D
702-278	IC-6-E	702-291	IC-7-E
702-279	IC-6-F	702-292	IC-7-F
702-280	IC-6-G	702-293	IC-7-G
702-281	IC-6-H	702-294	IC-7-H
702-282	IC-6-J	702-295	IC-7-J
702-283	IC-6-K	702-296	IC-7-K
702-284	IC-6-L	702-297	IC-7-L
702-285	IC-6-M	702-298	IC-7-M
702-286	IC-6-Q	702-299	IC-7-Q

Small Format IC-Core Tapered Mortise Cylinder Housing

- Solid brass mortise cylinder housings that will accept Arrow, Best, Falcon, KSP or GMS cores.
- Removable cam design.

705-301	ICT-6-26D-AR
705-302	ICT-6-10B-AR
705-303	ICT-7-26D-AR
705-304	ICT-7-10B-AR



Small Format IC-Core Mortise Cylinder Housing

- Solid brass mortise cylinder housings that will accept Arrow, Best, Falcon, KSP or GMS cores.
- Removable cam design.

702-266	ICM-6-26D-AR
702-268	ICM-6-10B-AR
702-267	ICM-7-26D-AR
702-269	ICM-7-10B-AR



Small Format IC-Core Rim Cylinder Housing

- Solid brass mortise cylinder housings that will accept Arrow, Best, Falcon, KSP or GMS cores.
- Furnished with collar, mounting plate and screws.

702-270	ICR-6-26D
702-272	ICR-6-10B
702-271	ICR-7-26D
702-273	ICR-7-10B



Class 101: VEHICLE KEY ORIGATION AND THEN SOME

Wednesday, September 25, 2019

Cost: \$195.00

8:00 AM to 5:00 PM

Please note: *This class will be held at GPLA Headquarters. Please see the map on the last page of this booklet for directions and alternate overnight accommodation suggestions.*

Instructors: Sven K. Hellwig, Sr., CRL, Sven K. Hellwig, Jr.,
Paul J. Kline, RL John Paul Williams, CRL

This class is geared for the novice to intermediate automotive locksmith and will cover the origination of standard and high security automotive and motorcycle keys from start to finish. 40% of this class will be lecture and demonstration, the other 60% will be hands-on. Students will receive detailed instructions on key origination through multiple methods and using a wide variety of equipment and machines, from the old-school methods to the most modern high-tech programmers, decoders, software and more. Students will work one-on-one and in small teams with four of the most qualified and experienced vehicle lock techs/instructors in the region. Between them, they have over a century of experience and have successfully made keys for thousands of nearly every make and model vehicle. Various tools, equipment, automotive apps and other software will be discussed and demonstrated, including:

- 15 different models of programing equipment on display and for hands-on demonstration
- 5 different code cutting machines
- All of the available Lishi picks, plus AccuReaders, Kobra Readers and others
- Various different cloning units
- Cool tools and tricks will be demonstrated and discussed

Bonus: Bring your car that needs an extra key; you will decode it, cut and program your own key for FREE (limited number, first come-first serve). Contact one of the Svens at 215-442-9191 with your vehicle info.

Student requirements – An open mind with a huge storage capacity and a notepad for the overload! Every student taking this class will be a winner! A couple of students will be lucky winners of Lishi tools and other giveaways.

A GPLA certificate suitable for framing will be awarded to each student.

About the instructors:

Sven K. Hellwig Sr., CRL is an old-school general locksmithing expert with 36 years auto experience, the owner and operator of SKH Locksmiths and 1-800-WE-UNLOCK shop and mobile service, services multiple auto and motorcycles a month. Currently serves on the GPLA Board of Directors, was the 2018 Convention General Chairman and Instructor. Two-time Herman Henssler Award recipient.

Sven K. Hellwig Jr. is a general locksmithing and motorcycle expert with lifelong exposure to locksmithing, 15 years auto and bike experience, 5 years electronic experience, partner and co-operator SKH Locksmiths and 1-800-WE-UNLOCK, main auto tech servicing 50+ motorcycles and dozens of cars per month. GPLA shop member and instructor.

Paul J. Kline, RL is a general locksmithing, auto and Lishi expert with lifelong exposure to locksmithing, over 25 years automotive experience, owner and operator of Lightning Locksmith Mobile service serving 50+ cars per month. Currently serving as GPLA President, is a GPLA Instructor and Herman Henssler Award recipient.

John Paul Williams, CRL is a general locksmithing and auto (GM) expert with over 20 years automotive experience, owner and operator of Answered Prayer Locksmithing Mobile service, servicing dozens of cars a month. Currently serving as GPLA Vice President, 2018 GPLA Convention Education Chairman, is a GPLA instructor and Herman Henssler Award recipient.

Class 201: COMMERCIAL/STOREFRONT DOOR SERVICING

Thursday, September 26, 2019

Cost: \$195.00

8:00 AM to 5:00 PM

Instructors: Sven K. Hellwig Sr., CRL & Sven K. Hellwig Jr.

This full day class will cover the installation, repair and replacement of the most common used hardware, service problems, tips and tricks on storefront type commercial doors and jambs. Examples include Adams Rite type mortise locks, exit devices, electric strikes, door closers and operators, mechanical access control latch and cylinder protectors, surface and flush bolts, and more in the first half of the class.

The second half of the class will be an in-depth instruction of the proper Select hinge to be used for various applications. A complete installation will take place with hands on interaction from all students. Reference material will be distributed to each student along with a free raffle ticket for a Select Continuous Hinge 5783c, a \$100+ value, compliments of Select Door Hinge and Doorwares Associates.

A GPLA certificate suitable for framing will be awarded to each student.

About the instructors:

Sven K. Hellwig Sr., CRL has been in the locksmithing industry for 37 years. He has owned and operated SKH Locksmiths Shop & Mobile Service out of Hatboro, PA since 1981. He has successfully completed 51 instructional courses and factory certifications, as well as ALOA PRP Certification. Sven mentored under and served as assistant instructor for many years with one of the industries leaders in impressioning, lock picking, and safe manipulation, Mr. Marty Arnold. Sven has worked on thousands of different commercial storefront and steel replacement doors in his career. It has been a very lucrative part of his business and he is very excited as a GPLA instructor to show all of the students how they can use the same skill and technique to get the job done safely. Sven has been a member of GPLA since 1989 and is a two-time recipient of the prestigious GPLA Herman C. Henssler Jr. Award.

Sven K Hellwig, Jr is a second-generation locksmith. He has been exposed to locksmithing for all of his life. First lock picked at age 7. He is now a GPLA shop member and has been an instructor for several years at GPLA conventions. He and his Father are partners in their business, SKH Locksmiths/1-800-WE-UNLOCK. 15 years of automotive and motorcycle experience and 5 years of electronic experience. He is well versed in all aspects of locksmithing and is the main automotive tech for SKH Locksmiths. With his extensive background in locksmithing, automotive, and electronics, Sven Jr has proven himself as an excellent, young instructor. He is very eager to pass on his experience.

Class 202: WAFER/DISC LOCK READING

Thursday, September 26, 2019

**NJ State Certified
4.0 CEU Class**

Cost: \$105.00 plus \$10 for NJ CEUs

Lunch not included

8:00 AM to 12:00 PM

**Instructors: John Truempy, CFL, CRL, CMIL, ICML, IFDI, LSFDI &
Vernon Kelley, CFDI, CFL, CPL, CMIL, ICML, IFDI, LSFDI**

It's not voodoo; it's a teachable locksmith skill! This is a half-day course that will train locksmiths how to fit keys to wafer locks by reading the discs through the front of the lock without disassembly. Methods of generating the first key will be reviewed, as well as tools to assist in the wafer reading process.

While a large portion of the class is hands-on, students should still come prepared to take notes. Students are also encouraged bring appropriate magnification equipment suitable for wafer tumbler examination and their own tools.

A GPLA certificate suitable for framing will be awarded to each student.

About the instructors:

John Truempy, CFL, CRL, CMIL, ICML, IFDI, LSFDI, was practically born into locksmithing. As an author, he has written many books focusing on both practical and esoteric applications for master key systems. As an instructor, he's taught a wide array of subjects such as lock picking and basic master keying, as well as advanced subjects like investigative locksmithing, lock bypass techniques and advanced master keying. Currently, John is the first president of ALOA Institutional Locksmiths and president of the ALOA Scholarship Foundation. John is the owner of Lounging Lizard Publishing, and is also co-owner of the industry website, LocksmithCommunity.com. John is also a recipient of the Lee Rognon Award and the Robert Gress Award.

Vernon Kelley, CFDI, CFL, CPL, CMIL, ICML, IFDI, LSFDI, has been involved in the locksmith & security industry since 1989, and is a licensed locksmith in the State of New Jersey. A noted instructor, author and editor, he's co-author of the book, Institutional Lock Shop Management. Vernon has served on the ALOA board of directors, and he is currently the first trustee of ALOA Institutional Locksmiths and director for the ALOA Scholarship Foundation. A recipient of the prestigious Lee Rognon Award, as well as the Robert Gress Award, Vernon is the Supervisor of Access Control at The College of New Jersey.

Class 203: TIPS, TRICKS & TOOLS

Thursday, September 26, 2019

**NJ State Certified
3.5 CEU Class**

Cost: \$105.00 plus \$10 for NJ CEUs

Lunch not included

1:00 PM to 5:00 PM

**Instructors: John Truempy, CFL, CRL, CMIL, ICML, IFDI, LSFDI &
Vernon Kelley, CFDI, CFL, CPL, CMIL, ICML, IFDI, LSFDI**

This half-day course is a fast-paced review of locksmith industry shortcuts, bypass methods, tips for making homemade tools, quick door servicing methods and related products. Students are encouraged to bring their own tips to share with the class.

Students should come prepared to take detailed notes.

A GPLA certificate suitable for framing will be awarded to each student.

About the instructors:

John Truempy, CFL, CRL, CMIL, ICML, IFDI, LSFDI, was practically born into locksmithing. As an author, he has written numerous books focusing on practical and unconventional applications for master key systems. As an instructor, he's taught a wide array of subjects on fundamental and advanced locksmithing techniques, investigative locksmithing and master keying. John is the first president of ALOA Institutional Locksmiths and president of the ALOA Scholarship Foundation. John is the owner of Lounging Lizard Publishing and is co-owner of LocksmithCommunity.com. John is also a recipient of the Lee Rognon Award and the Robert Gress Award.

Vernon Kelley, CFDI, CFL, CPL, CMIL, ICML, IFDI, LSFDI, has been involved in the locksmith & security industry since 1989, and is a New Jersey licensed locksmith. A noted instructor and author, he's co-author of the book *Institutional Lock Shop Management*. Vernon is currently the first trustee of ALOA Institutional Locksmiths and secretary for the ALOA Scholarship Foundation. He's the recipient of the AIL Influential Leader Award, the Robert Gress Award and the prestigious Lee Rognon Award. Vernon is the supervisor of access control at The College of New Jersey.

Class 204: COMBINED CLASSES 202 & 203

Thursday, September 26, 2019

Cost: \$195.00 plus \$20 for NJ CEUs

**NJ State Certified
7.5 total CEUs**

Lunch included

8:00 AM to 5:00 PM

(See descriptions above)

Class 205: DETEX ADVANTEX & VALUE SERIES PRODUCTS

Thursday, September 26, 2019

Cost: \$58.00

Lunch not included

8:00 AM to 12:00 PM

Instructors: Scott Peck, Kent Nelson, Joy Skowron

Only a half day course, we will cover A LOT of material! There will be an introduction and company overview of Detex. Then, we will begin by discussing when and where to specify an AO19 Operator and understanding the requirements of it's application. We will talk about the programming and operation of the AO19 Low Energy Operator. Additionally, students will learn about the installation and usage of all other support equipment that may be required such as electrified panic hardware, wireless push buttons, and other components.

There will be an Overview of all Detex Advantex and Value Series products. Many door types and applications will be discussed with an explanation of electronic devices such as Standard versus Delayed Egress. A review of the Website and installation videos with some hands-on device installations if time permits.

A GPLA certificate suitable for framing will be awarded to each student.

About the instructors:

Scott Peck is a Sales Engineer at Detex Corporation; his duties include product development, demonstration and training. Scott has been in the automatic door manufacturing business for 20+ years. He is experienced in assembly, technical support, design, sales, installation and servicing low energy automatic swing door operators, exit devices, access control products and door alarms.

Kent Nelson is a Sales and Marketing Manager at Detex Corporation; he has been in the locksmith industry for over 38 years. He has worked at a locksmith distributor, as an independent sales representative selling locksmith related products, he was a project manager at a Division 8 company, and a sales manager conducting sales and installation training classes.

Joy Skowron is a Sales Engineer at Detex Corporation; she has been involved in many facets of manufacturing and sales for 40+ years, and has been conducting training classes for the past 25 years. Joy has been involved with various technology changes during that time, and has been educating the market through the evolution of products and technology.

Class 206: Increasing Door Security with Anti-Tailgating and Door Management Alarms

Thursday, September 26, 2019

Cost: \$58.00

Lunch not included.

1:00 PM to 5:00 PM

Instructor: Bruce May

This class is designed for the security specialists who want to offer their customers a more comprehensive solution for security management of their doors.

The first part of this class will focus on Detex Anti-Tailgating products. Do you service Government Facilities, Law Enforcement, Financial Institutions, Pharmacies or Corporate Offices? In environments with tighter security requirements, tailgating can pose unnecessary security risks. The Detex Anti-Tailgating AT5200 & AT5600 are both designed to deter such activity. Using unique algorithms, this solution can allow people with briefcases or pull bags to pass thru a door opening without causing alarms, making it one of the most accurate and cost-effective anti-tailgate devices in the industry. The Detex Entry Sentry series is available as both a standard unit (AT5200) and a unit with voice (AT5600).

The second half of this class will cover DSI door management alarms. In addition to unauthorized exit, a common building security issue is caused by doors being propped or held open. Designed to meet a variety of door security needs, DSI door management alarms can combine the functionality of a door prop alarm and exit alarm. With features such as field selectable alarm timing, delay and input/output options, exit and door prop alarms encourage users to keep secure doors closed while helping reduce the number of false alarms. These alarms can be used as standalone products or can be connected to any access control system and can provide local and remote notification of security breaches.

A GPLA certificate suitable for framing will be awarded to each student.

About the instructor: **Bruce May** is the National Sales Manager for Designed Security, Inc. (DSI) which is a division of the Detex Corporation. He has 12 years of experience in the life safety and security field, with over 19 years as a National Sales Manager.

Class 207: COMBINED CLASSES 205 & 206

Thursday, September 26, 2019

Cost: \$115.00

Lunch included

8:00 AM to 5:00 PM

(See descriptions above)

Class 301: LOCKPICKING

Friday, September 27, 2019

Cost: \$195.00 plus \$20.00 for NJ CEU's

**NJ State Certified
8.0 CEU class**

8:00 AM to 5:00 PM

**Instructors: John Truempy, CFL, CRL, CMIL, ICML, IFDI, LSFDI &
Vernon Kelley, CFDI, CFL, CPL, CMIL, ICML, IFDI, LSFDI**

This is a 1-day course that is designed with the novice locksmith in mind. It is also an excellent opportunity for the veteran to improve their skills as well! Students will have a chance to experiment with many types of lock picking tools and techniques.

While a large portion of the class is hands-on, students should still come prepared to take notes. A large assortment of picks will be provided, students are also encouraged to bring their own picks.

A GPLA certificate suitable for framing will be awarded to each student.

About the instructors:

John Truempy, CFL, CRL, CMIL, ICML, IFDI, LSFDI, was practically born into locksmithing. As an author, he has written numerous books focusing on practical and unconventional applications for master key systems. As an instructor, he's taught a wide array of subjects on fundamental and advanced locksmithing techniques, investigative locksmithing and master keying. John is the first president of ALOA Institutional Locksmiths and president of the ALOA Scholarship Foundation. John is the owner of Lounging Lizard Publishing and is co-owner of LocksmithCommunity.com. John is also a recipient of the Lee Rognon Award and the Robert Gress Award.

Vernon Kelley, CFDI, CFL, CPL, CMIL, ICML, IFDI, LSFDI, has been involved in the locksmith & security industry since 1989, and is a New Jersey licensed locksmith. A noted instructor and author, he's co-author of the book *Institutional Lock Shop Management*. Vernon is currently the first trustee of ALOA Institutional Locksmiths and secretary for the ALOA Scholarship Foundation. He's the recipient of the AIL Influential Leader Award, the Robert Gress Award and the prestigious Lee Rognon Award. Vernon is the supervisor of access control at The College of New Jersey.

Class 302: MASTERKEYING

Friday, September 27, 2019

Cost: \$240.00

Note: Price includes \$45.00 lab fee for book by Jerome Andrews

8:00 AM to 5:00 PM

Instructor: James M Watt, CML, CPS, CAL, CAI, CFDI, LSFDI

Master keying is a joint collaboration between Clients, Architects, Builders Hardware Suppliers, Specification Writers, Lock Manufacturers, Contractors and finally the LOCKSMITH, who should be up there with the Client and Architects. This course will give the student basic master keying training on preparing, developing and producing a master key system that conforms to today's universal Master Keying Standards. This course is based on The Fundamentals of Master Keying book by Jerome Andrews, CML.

Master keying terminology and concepts including TMK, KBA, SOP, Parity, MACS, Progression, Single Step, Two Step, Total Theoretical Progression, Hold and Vary or Rotating Constants, Matrix Master Keying, Key Lists, Keying Conference, Cross Keying, Maison Keying and Selective Master Keys will be covered, as well as Standard Master Key Symbols: (GGGMK, GGMK, GMK, MK CK NMK SKD), when to and when not to use master keyed locks, the difference between key bittings and key cuts and more .

All students will receive a copy of Fundamentals of Master Keying to be used as a future reference. They will also take away information on how to correctly develop small and large complex Secure Master Key Systems developed in class. Students should bring paper and pencils.

A GPLA certificate suitable for framing will be awarded to each student.

About the instructor:

James M Watt, CML, CPS, CAL, CAI, CFDI, LSFDI, was a Vietnam Veteran 1968-71 and graduated from the University of Washington in March of 1975 studying Architecture. He entered into the locksmithing field in September 1975, purchasing Art & Rays Lock and Safe in Montana in November of that same year. Jim joined ALOA in 1977 and formed the Montana Locksmith Association (MLA) in 1984. He developed various locksmithing classes over the years that are taught today. He earned CML status in 1986 and was elected to ALOA Board of Directors as Northwest Director in 1987. In 1988, Jim was elected to ALOA Board of Director as Northwest Vice President. In 2009, he was honored by the invitation to travel to Okinawa to give American EOD Air Force, Navy, Army and Marine Personnel a 5 Day Basic Locksmith Course. Jim's training of the high-level Navy operatives, including Navy Seal Team 6, led to the capture of Osama Bin Laden. Jim is the recipient of the 1996 Lee Rognon Award, the 2003 Philadelphia Award and the 2012 ALOA Lifetime Achievement Award.

Class 303: PRINCIPALS OF SAFE LOCK MANIPULATION

Friday, September 27, 2019
Cost: \$195.00

8:00 AM to 5:00 PM

Instructor: Seth Blumberg

Don't miss this opportunity to learn safe lock manipulation from one of SAVTA's most prolific instructors! Manipulation is the art of opening combination locks without prior knowledge or information about the present combination. It does not require the use of force or tools, does not cause damage to any part or component, and leaves no evidence of entry. Each student will learn when to manipulate and will understand how picking, reading, and impressioning are related to safe manipulation.

The class will also cover proper combination lock terminology. The student will become competent in dialing diagnostics and visualization of the internal workings of a combination lock. Students will understand the principles of manipulation, become familiar with manipulation aids, and gain confidence in manipulation.

A GPLA certificate suitable for framing will be awarded to each student.

About the instructor:

Seth Blumberg has been a locksmith and safe technician for most of his life. After spending time in the military, he worked for several lock shops in Michigan and Arizona before he opened Interstate Lock & Safe in 1987. Seth has been a factory certified instructor for Kaba-Mas (formerly Mas-Hamilton) since 1992, teaching X-07, X-08, X-09 and X-10. He also teaches S&G 2740B and Lockmasters LKM10K locks, and is an ACE instructor for ALOA. Seth was named the SAVTA Instructor of the Year in 2014. He teaches many government personnel and works for many government agencies. He has both GSA inspector and safe tech certifications.

Class 304: PROGRAMMING TROUBLESHOOTING FOR THE AUTOMOTIVE LOCKSMITH

Friday, September 27, 2019

Cost: \$105.00

Lunch not included

8:00 AM to 12:00 PM

Instructors: Donnie Sherfield, Chris Lira

This class is a general overview to the many things that can cause you to have issues with getting vehicles successfully programmed, and how to overcome them as they occur. Is it the car? The key? Your programmer? You? Learn tips, tricks, tools, resources, and techniques to give yourself a fighting chance to figure it out before you decide to give up on another job! The second half of the class will feature an overview of features of the VVDI mini key tool including testing, troubleshooting, and basic chip production. We will show you how to test and diagnose many problems that can cause hiccups in the programming of any vehicle so that you can make informed decisions about how to proceed. With any remaining time, we will show you how to get yourself out of an inventory pinch by producing your own chips to common keys.

A GPLA certificate suitable for framing will be awarded to each student.

About the instructors:

Donnie Sherfield, a native resident of Murfreesboro, Tennessee began his locksmith career in 1998. In 2005, AAA Lock N Safe was formed and is approaching its 14th birthday without losing any steam. In 2015, Lock it Up Pro was formed to facilitate goals to HELP other locksmith companies while growing a company of their own. Donnie has done beta testing and telephone tech support for Intelligent Key Solutions (IKS). Currently he provides full time tech support and training for MidWest Keyless and Pop A Lock (along with countless friends, former students, and colleagues). Donnie believes in the industry as a whole and shows this by supporting his peers and "competition."

Chris Lira is an automotive locksmith with almost a decade of experience in the industry. He cut his teeth (and a metric ton of keys) in the Orlando, Florida area before recently relocating to Las Vegas, Nevada to serve as Project Manager for the AutoProPAD. In his regular day to day, he helps to facilitate improvements, fixes, and support for the AutoProPAD as well as educate the tool's userbase and the industry at large on a myriad of industry-related subjects.

Class 305: TRILOGY LOCK INSTALLATION & SERVICE

Friday, September 27, 2019

Cost: \$58.00

Lunch not included

8:00 AM to 12:00 PM

Instructor: Andy Phelps

This class is designed for the beginner or experienced technician and will cover the proper installation technique for the cylindrical, narrow stile and exit trim along with some tips/tricks for an easier installation. Also covered will be how to repair the Alarm Lock Trilogy mortise, exit trim and cylindrical locks. We will discuss what parts are replaceable and how to correctly remove and replace those parts. The instructor will also share some tips on how to make the repair process easier.

A GPLA certificate suitable for framing will be awarded to each student.

About the instructor:

Andy Phelps, CRL, has been a locksmith in TN since 1991, starting in Martin, TN as a single man mobile shop. He moved to Nashville, TN in 2004 where, as a member of ALOA, he passed the PRP and received the designation of CRL. In Nashville he broadened his business plan to include automotive transponder key generation as well as commercial and residential locksmithing. In 2010, he saw a need for continuing education courses and started the Locksmith Academy of Nashville after the State of TN licensed locksmiths. He offered classes ranging from interchangeable core servicing to automotive key generation and transponders. Also, in July 2010, Andy became the shop manager at a locksmith shop in Nashville. He managed up to 5 technicians in the field. In February 2014, he left to reopen his mobile shop. In September 2014, he became the National Training Manager for Alarm Lock continuing his passion for teaching.

Class 306: SAVI CERTIFICATION

Friday, September 27, 2019

Cost: \$105.00

Lunch not included

1:00 PM to 5:00 PM

Instructor: Andy Phelps

This class will provide the student with the knowledge to conduct a non-product specific SAVI, **S**chool **A**ccess-control **V**ulnerability **I**ndex review of a school to show the presence, or lack thereof, of systems and structures aimed at limiting an active shooter from gaining access. The student will be shown how to properly conduct a site survey and what to look for during the survey. Items on the index will be broken down into the 3 main areas for review, Exterior protection, interior protection and interior locking. At the conclusion of the course, the student will be certified to conduct a SAVI report and will be awarded a certificate of completion.

A GPLA certificate suitable for framing will be awarded to each student.

About the instructor:

Andy Phelps, CRL, has been a locksmith in TN since 1991, starting in Martin, TN as a single man mobile shop. He moved to Nashville, TN in 2004 where, as a member of ALOA, he passed the PRP and received the designation of CRL. In Nashville he broadened his business plan to include automotive transponder key generation as well as commercial and residential locksmithing. In 2010, he saw a need for continuing education courses and started the Locksmith Academy of Nashville after the State of TN licensed locksmiths. He offered classes ranging from interchangeable core servicing to automotive key generation and transponders. Also, in July 2010, Andy became the shop manager at a locksmith shop in Nashville. He managed up to 5 technicians in the field. In February 2014, he left to reopen his mobile shop. In September 2014, he became the National Training Manager for Alarm Lock continuing his passion for teaching.

Class 307: COMBINED CLASSES 305 & 306

Friday, September 27, 2019

Cost: \$165.00

Lunch included

8:00 AM to 5:00 PM

(See descriptions above)

Class 308: COMBINED CLASSES 304 & 306

Friday, September 27, 2019

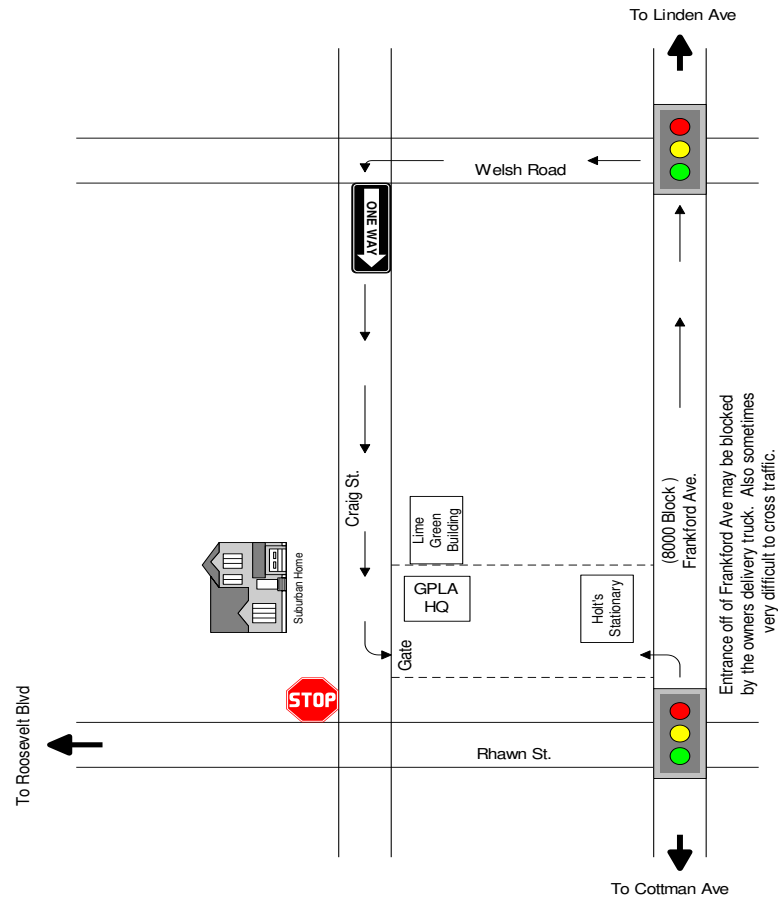
Cost: \$195.00

Lunch included

8:00 AM to 5:00 PM

**(See descriptions above
and on previous pages)**

GPLA Headquarters
8013 Craig Street
Philadelphia, PA 19136



From I-95 North or South: Take exit 30 Cottman Avenue. Follow Cottman Avenue approx. 1 mile, make right onto Frankford Avenue. Follow Frankford Avenue approx. 0.9 miles, make left onto Welsh Road. Make left at next intersection onto Craig Street. GPLA Headquarters is $\frac{3}{4}$ of the way down the block on the left.

PLEASE NOTE: GPLA Headquarters is approximately 20 miles from the Doubletree by Hilton Philadelphia Airport. For anyone wishing to get a room for Tuesday night closer to GPLA Headquarters, we recommend the Four-Points by Sheraton at 9401 Roosevelt Blvd in Philadelphia, which is about 3 miles from our HQ. Their phone number is: 215-671-9600.

Another option is the Holiday Inn Express at 1329 Bristol Pike in Bensalem, PA, which is about 5 miles away from our HQ. They can be reached at: 215-245-5222.

GPLA has not blocked any rooms at these hotels, nor made any arrangement with them for room pricing.