The Professional Locksmith” will be sent out by E-mail on the Thursday before a scheduled meeting to all members I have on file. It will arrive in your in-box a few days BEFORE the meeting. Messages and reports to be included must be received two day before mailing.

Our next meeting will be on Monday, October 21, 2019 at GPLA Headquarters

October Fest Feast Menu
Savory German bratwurst and foot long hot dogs swimming sauerkraut on a robust roll with brown mustard and horseradish seasonings. German potato salad and red cabbage sides or vegetarian salad and a sliver of Black Forest cake for dessert. Ice cold alcohol free beverages of your choice

Orvis Kline will open the floor again for Officer and Director nominations

Program: Introducing the Detex Anti Tailgating AT 5200 Series By Doorwares Associates.

Food at 7,00 PM Meeting at 7,30 PM

Come and get a free ticket for the $100.00 bill drawing and also one for next months pin kit drawing.
Membership Notes.

All members in good standing are invited to attend our Board of Directors meetings, which are usually, but not always held on the first Monday of the month. Before planning to attend it is advised you contact our Board Chairman at 215-468-4819 to make sure a meeting is scheduled.

President Paul Kline presents Judy Fitzgerald with a HONORARY Membership.

Our Board Chairman was honored with an official Fireman shirt for his help obtaining used locks and panic devices for the Philadelphia Fire Company training center.

Honorable mention again to MAURICE ONRAET for solving the September puzzle.

Minutes of the September 2019 GPLA General Membership Meeting

The September 2019 GPLA General Membership Meeting was held at the GPLA Headquarters on September 16 2019 and was called to order at 7:30 PM by President Paul Kline.

Acting Sergeant at Arms Orvis Kline lead us off with the Pledge of Allegiance.

President Paul Kline welcomed our guest, Todd Miller who came with Larry Schwalb of Houdini Lock and Safe.

President Paul Kline announced that there was not enough members present to have a quorum.

Program: No Program

Previous Meeting Minutes: Marty Arnold made a motion to accept the previous minutes as published in the Newsletter with a second by Orvis Kline.
**Treasurer’s Report:** Treasurer Marty Arnold presented a comprehensive financial report to the Board of Directors which reviewed the Operating Accounts and the eConvention Accounts for months of June through August 2019. The Treasurer’s Report was passed unanimously by the Board. Marty reminded all in attendance that any Member in good-standing may request a copy of the financial statement.

**Correspondence In and Out:** Correspondence Secretary Orvis Kline stated that he sent out a number of eBlasts for the GPLA Convention and an eBlast for the funeral details for John Handschuh. Orvis then added that he did not receive any correspondence. Ed Fitzgerald stated that he received a very kind letter from Glen LeSuer, who retired from Allegion thanking GPLA for presenting him the Gerald J. Connelly Jr Pioneer Award.

**President’s Report:** President Paul Kline stated that he brought up a couple of ideas to the Board which include: cutting the meetings to every other month or maybe 4 meetings a year and maybe give up the headquarters in the future. Paul added that for the next six months we will have member appreciation, compliments of GPLA which will include catered meals by Sven. We will get rid of the 50/50 and give a cash prize of $100.

Paul added that guest programs are getting harder and harder to have people giving up their Monday nights and give a program for only about 15 members. Paul then added that we may have to pay for future programs, such as having a CPR class. Ron Marcinkowski added that the program does not need to be about locksmithing, there are all types of interesting programs and topics out there. Paul then mentioned that we might have better give-a-ways. Paul then asked everyone to think of these ideas. Larry Schwalb added that we should bring back the dinner meeting. There was much discussion by the membership and everyone agreed to give the topics much thought.

President Paul Kline then mentioned that we do not have any members volunteering for Row officers. Paul added that the same people keep volunteering for the Board and we keep playing musical chairs with the different positions. Paul stated that the Board is thinking about waving the dues for membership if you run for a Board or a Row Officer position. Dana Barnum asked if GPLA can afford to wave the dues for Board members. Barry Wilensky added that financially we are OK waving the dues for volunteers for the Board.

**Health and Welfare:** Marty Arnold mentioned that Bob Monk sent a card to Jim Handschuh for the sad loss of his father, John Handschuh. Marty then added that 6 members of GPLA went to the funeral.

**Newsletter:** Marty Arnold stated that he can only send out the first three pages of the newsletter to members who do not have an email address for printing out all the pictures in back-and-white does not make sense. Everyone thanked Marty for the fine job he is doing with the newsletter.

**Convention:** Cliff Shafer stated that on Wednesday, here at the headquarters Sven Hellwig, Sven Hellwig Jr., Paul Kline and John Williams will be teaching “Vehicle Key Origination and Then Some”. Cliff added that two classes on Thursday had to be canceled “Detex Advantex & Value Series Products” and “Detex Anti-Tailgating Solutions”. Cliff stated the he will work with Jim Handschuh to help Jim get his classes CEU approved. Cliff added that the Friday class “Trilogy Installation & Service” also had to be canceled for lack of attendance. Cliff then added that Jim Watt's “Master Keying” class had to be canceled because Jim broke his foot. Cliff then mentioned that Nelson Dayton was able to have the attendees of the Master Keying class switch over to other classes. Cliff stated that if you are a member of GPLA you should come to the product exhibit on Saturday. Cliff also stated that the early-bird registration did well, we were able to tell the instructors early enough that their class is going to go. President Paul Kline thanked everyone who helped get the convention together.

**Building:** Marty Arnold stated that all looks good except one light cover was hanging down.

**Membership:** Nothing to report

**N.J. Legislation:** Ed Fitzgerald stated that a licensed Locksmith in N.J. was fined $75,000 for using subcontractors and saying they were employees. Ed then stated that another licensed Locksmith was fined $1,850 for not completing all of their CEUs. Ed added that there is a request by two companies, HATA Inc. and Car Keys Express to the Advisory Committee that all they do is cut keys and do they need a NJ Locksmith license.

**P.A. Legislation:** Orvis Kline stated that there is nothing new to report.

CONTINUED ON PAGE 5
The GPLA Convention registration desk is always professionally serviced by Carol and John Williams.

Below are the GPLA Officers and Board of Directors. From L to R:
Board members Sven Hellwig and Scott Roop, Sargent at Arms Jack Magee, Treasurer Marty Arnold, Board member Cliff Shafer, Board Chairman Barry Wilensky, Recording Secretary Maurice Onraet, Corresponding Secretary Orvis Kline, President Paul Kline, and Vice President John Williams.
Minutes of the September 2019 GPLA General Membership Meeting

Bylaws: Orvis Kline stated that we changed part of the Bylaws to make elections more fair by opening the nominations from the floor starting in September and the next meeting in October and elections will be held in November. Orvis added that he hopes we have a slate by then. Orvis then added that no Bylaw changes at this time.

Orvis Kline reached out and thanked Marty Arnold for all the hard work he has done as the Treasurer.

Meeting Program: Paul Kline stated that there is nothing planned for next month.

Education: Cliff Shafer stated that there was four CEU courses over the summer and the Convention is coming.

Unfinished Business: Nothing new to report.

Website: Cliff Shafer mentioned that there are a few little tweaks that he will have done with next years Convention website. Cliff added that Sam from The Locksmith Agency has been very responsive and made requested changes to our website as soon as they were requested. Larry Schwalb added that website looks great but he wants to add his shop to the find a locksmith page. Cliff mentioned that once you login you can get in-touch with Sam and he will add your location to the website.

New Business: Orvis Kline stated that we need volunteers for Row Officers. Orvis added that if you are interested please get in touch with him.

Good of the Association: Barry Wilensky stated that he got together many different types lock for the Philadelphia Fire Academy. The new Fire Chief mandated a class for the Fire Academy to help Firemen understand different types of locks so that when they get to a fire they will have a basic understanding how to attack the lock. For Barry's generosity to help out the Philadelphia Fire Academy they gave him a Philadelphia Fireman's T-shirt. Larry Schwalb added that the 2020 New Jersey Electronic Security Association (NJESA) Annual Symposium will be held at Harrah’s Resort in Atlantic City on March 11-13. Larry then added that the NJESA is looking to add some locksmith courses to the symposium. If anyone is interested please contact him and he will pass on the information. Marty Arnold stated that if anyone is interested the Philadelphia Money Show will be the same weekend as the GPLA Convention. Marty added that they have a lot of interesting classes on investing. Bill Neff mentioned that he talked to Breck Camp, the 1993 Philadelphia Award winner, his partner Buzz is sick and is not doing very well.

50/50: The amount of $38 as well as other various prizes were won.

Paul Kline asked everyone to think about the ideas he presented.

A motion to adjourn the meeting was made by Sven Hellwig and was seconded by Cliff Shafer at 8.50 PM.

Respectfully submitted, Maurice Onraet,
Recording Secretary

October Puzzle:
Hello shepherd with you 100 sheep, the boy said. Let me see the shepherd answered.
If I had once as many, half as many, and a quarter as many, and my dog was a sheep I would have a hundred sheep. How many sheep did the shepherd have. Send your answer to <martysr1@mac.com>
Here are some class pictures from our 2019 Convention
OUR FRIDAY NIGHT SOCIAL EVENT
Friday Night “Medieval Times” Social. Hear ye, hear ye! Calling all Kings and Queens, Knights and Nobles, Princesses, Damsels in Distress, Court Jesters, Serving Wenches, Squires, Village Idiots and Well-Mannered Dragons
And most of them showed up.

Our Friday night social was a BLAST!!!
The Exhibit floor was well attended.

Our Exhibit Chairman Ed Fitzgerald and his right hand Tony Buenaflor.
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Web sponsor rate $300.00 Newsletter rate: $100.00 annually. Website rate: $300.00 annually linked to your site.
Our Picking and Bumping contest

Tom Demont Bumping winner is presented $50.00 by Paul Kline

Dave Rible Expert picking winner is presented $100.00 by Paul Kline
Ruth Onraet, Recording Secretary: Maurice Onraet, Carol Williams, Vice President: John Williams, Audry Kline, President: Paul Kline, Corresponding Secretary: Orvis Kline, Sargent at Arms: Jack Magee, Elaine Magee.

The GPLA Award Banquet was attended by many well known dignitaries in our industry. They came from New Mexico, Arizona, Texas, Tennessee, Kentucky, Illinois, Virginia, Maryland and even from New Jersey to join us on our 70th anniversary.
GPLA President receives an Award from the President of ALOA.

Paul Kline presents the Distinguished Distributo Award to Midwest Key

Marty Arnold presents the Lee Rognon Award to Tom Demont

Sven Hellwig presents the Industry Award to Lock-Lab

Ed Fitzgerald presents the Connelly Pioneer Award to John Treumpy and Vernon Kelley

Maurice Onraet presents the 2019 Henssler Award to Marty Arnold
Cliff Shafer presents the 2019 Philadelphia Award to Joe Cortie.

Nine past recipients are ready to welcome the 2019 recipient

Brian Costley, Evelyn Wersonick, Marty Arnold, John Greenan, Tom Demont, Clyde Roberson, and Peter Field.