

The Greater Philadelphia Locksmiths Association

Security Training Seminar And Product Exhibit



**75th Anniversary Convention & Banquet
September 25 – September 29, 2024**

LIVE! CASINO & HOTEL PHILADELPHIA

THE GREATER PHILADELPHIA LOCKSMITHS ASSOCIATION'S 75TH ANNIVERSARY CONVENTION

**Training Classes ♦ Professional Products Exhibit ♦
Friday Night Social ♦ President's Reception & Awards Banquet**

The Greater Philadelphia Locksmiths Association is proud to have reached another milestone in our storied history: our 75th Anniversary! To celebrate this milestone, we are planning a convention unlike anything in the past. Please make plans to join us and be part of the GPLA Experience!

Among this year's highlights:

⇒ **Fabulous New Venue:** LIVE! Casino & Hotel Philadelphia near the sporting complex in south Philadelphia. The hotel offers numerous amenities, including 5-star accommodations, 8 restaurants and bars, over 140 gaming tables and 2000+ slot machines, free parking and more!

⇒ **Thirteen hands-on Training Classes**, most taught by nationally recognized instructors. Many of the classes are NJ State Certified CEU classes to help you acquire or maintain your NJ State Locksmith license (the next renewal is August 2025). From basic locksmithing skills classes, journeyman level classes, and advanced specialty classes, we're sure you will find something that will interest you.

⇒ **Friday "Casino Night" Social.** The GPLA Friday Night Social is always a sure bet! Join us for an evening of good food, old friends and free money! Your ticket price includes a fabulous buffet meal, beer, wine and soda, entertainment and a reloadable casino card of \$10.00.

⇒ **The Professional Products Exhibit.** The product exhibit features both manufacturers and distributors. Don't miss this opportunity to view new products or strike a bargain with your favorite distributor. You'll want to brush up on your technique for the **Lock Picking and Lock Bumping Contests**, which will have a new twist to challenge your skill! Along with cash prizes to be awarded for the fastest times in both novice and expert categories, there will be thousands of dollars in door prizes given away.

⇒ **The GPLA Annual Awards Banquet.** A black tie (preferred) affair, the Awards Banquet has long been known as the pre-eminent social event on the locksmith calendar. The evening will feature the President's Reception and cocktail hour prior to the Awards Banquet, live music, open bar and four entrée options, including the traditional Philadelphia dinner. This is also your opportunity to meet industry leaders from around the world and greet the recipient of the **2024 Philadelphia Award**.

⇒ These and other events and surprises, all presented with **GPLA's** legendary style and hospitality.



GPLA wishes to thank our 75th Anniversary Convention Sponsors:

Platinum Sponsors:



Gold Sponsors:



Silver Sponsor:



Refreshment Sponsor:

Doorwares Associates, Inc.

REGISTRATION SUMMARY

Class	Title	Date	Fee thru 8/23	Fee after 8/23
101	Basic Mechanical Combination Safe Lock Servicing *	9/25	\$165.00	\$208.00
102	Basic Master Keying *	9/25	\$165.00	\$208.00
103	Automotive Locksmithing 101	9/25	\$165.00	\$208.00
104	Security Cameras of the 21 st Century	9/25	\$165.00	\$208.00
201	Basic Safe Drilling *	9/26	\$165.00	\$208.00
202	Advanced Master Keying *	9/26	\$165.00	\$208.00
203	All Things Lishi	9/26	\$165.00	\$208.00
204	Basic Low Voltage Electricity for Installers & Electric Strike Application and Installation *	9/26	\$165.00	\$208.00
301	NJ Locksmith License Mandatory Classes *	9/27 & 9/28	\$165.00	\$208.00
302	ALOA Fire Door Inspector Certification & Exam	9/27	\$300.00	\$375.00
303	Shop Management	9/27	\$165.00	\$208.00
304	Codelocks Solutions and Applications	9/27 AM	\$ 85.00	\$107.00
305	Kaba/Ilco Advanced Diagnostics	9/27 PM	\$ 85.00	\$107.00
306	Combination of Classes 304 & 305	9/27	\$165.00	\$208.00

* New Jersey CEU approved class

Students must bring their NJ State License to class to receive their CEUs.

Friday "Casino Night" Social	09/27	7:00 PM – 10:00 PM	Included with Banquet Ticket or \$40.00 if purchased separately
Professional Products Exhibit	09/28	9:00 AM – 3:00 PM	FREE if pre-registered or \$15.00 at door
President's Reception	09/28	6:30 PM – 7:30 PM	Banquet Ticket Required
Black Tie Awards Banquet	09/28	7:30 PM – 11:00 PM	\$85.00 (RSVP by September 13)

CONVENTION REGISTRATION TABLE TIMES AND LOCATIONS:

Wednesday, September 25	7:00 AM to Noon	2 nd Floor
Classroom Area		
Thursday, September 26	7:00 AM to Noon	Classroom Area
Friday, September 27	7:00 AM to Noon	Classroom Area
	1:00 PM to 4:00 PM	Exhibit Foyer
	6:30 PM to 7:30 PM	Exhibit Foyer
Saturday, September 28	7:30 AM to 3:00 PM	Exhibit Foyer

GPLA OFFICERS

President Edward Fitzgerald, CML
Vice President..... Nelson Dayton, CML
Recording Secretary Dana Barnum, CML
Corresponding Secretary Maurice Onraet
Treasurer Martin Arnold, CML
Sergeant at Arms..... Barry Wilensky, CRL

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Paul Kline, RL
Ronald Marcinkowski, CRL, CAL

John Williams, CRL
Michael Nimmo (Alternate)
Scott Roop (Alternate)



CONVENTION COMMITTEE

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John Williams, CRL..... Education Chairman
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Live!

CASINO • HOTEL

PHILADELPHIA

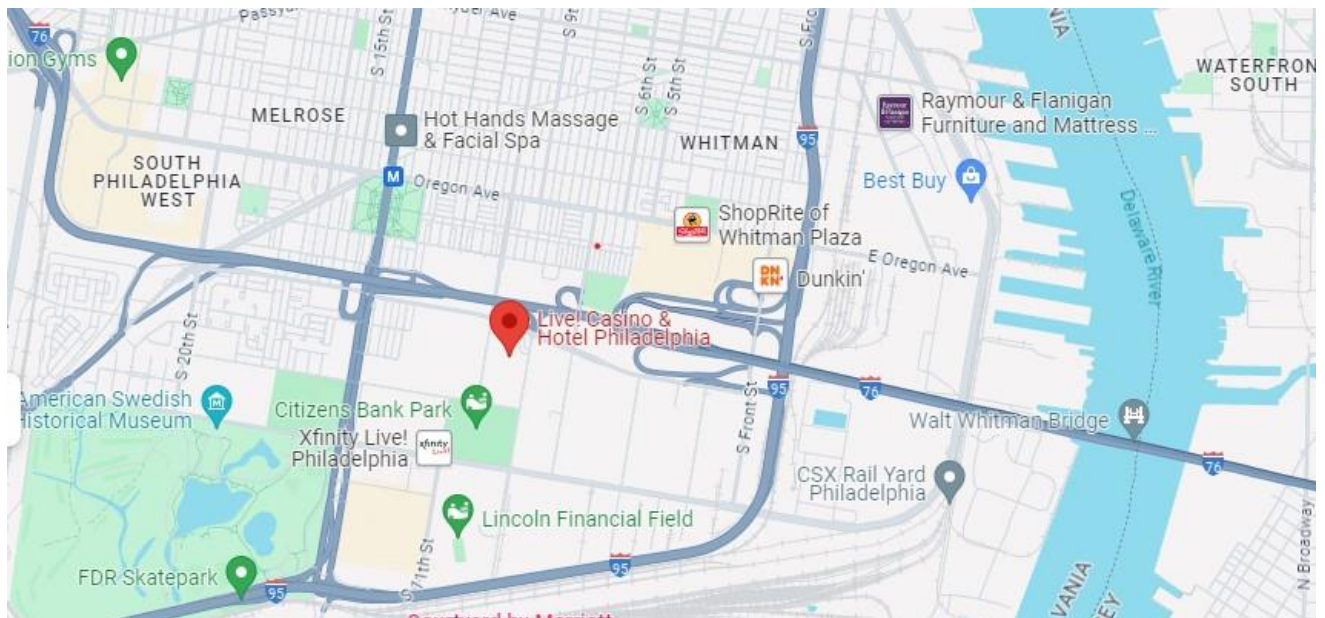
900 Packer Avenue
Philadelphia, PA 19148
Tel: (833) 472-5483

The easiest way to make a reservation is to click on the link below to be directed to the GPLA group reservation site:

<https://book.passkey.com/event/50599545/owner/24248/home>

\$150.00 Single or Double Occupancy

Be sure to make your reservation soon. Rooms at this price will run out!



Directions: Take Exit 350 from I-76 East or West (Schuylkill Expressway). Parking garage will accept vehicles up to 7'2". Larger vehicles may park in the lot across from the 10th Street casino entrance.

2024 CLASS SCHEDULE

Wednesday, September 25, 2024

- Class 101 Basic Mechanical Combination Safe Lock Servicing *
- Class 102 Basic Master Keying *
- Class 103 Automotive Locksmithing 101
- Class 104 Security Cameras of the 21st Century

Thursday, September 26, 2024

- Class 201 Basic Safe Drilling *
- Class 202 Advanced Master Keying *
- Class 203 All Things Lishi
- Class 204 Basic Low Voltage Electricity for Installers & Electric Strike Application and Installation *

Friday, September 27, 2024

- Class 301 NJ Locksmith License Mandatory Classes – Day 1 *
- Class 302 ALOA Fire Door Inspector Certification & Exam
- Class 303 Shop Management
- Class 304 Codelocks Solutions and Applications
- Class 305 Kaba/Ilco Advanced Diagnostics™
- Class 306 Combination of Classes 304 & 305

Saturday, September 28, 2024

- Class 301 NJ Locksmith License Mandatory Classes – Day 2 *

* New Jersey CEU approved class

Students must bring their NJ State License to class to receive their CEUs.

All classes will start promptly at their posted times. Classes will be closed 15 minutes after the posted starting time. This is to avoid interrupting both the instructor and students. Late arrivals disrupt the class. We are sorry, but we can make no exceptions.

No refunds will be made. Please be on time - avoid disappointment.

2024 PRODUCT EXHIBIT

The Greater Philadelphia Locksmiths Association is proud to once again welcome manufacturers and distributors to our annual product exhibit. Their continued participation and support at our exhibit provide locksmiths with the opportunity to see and learn about all of the newest and innovative products, tools, and services available in the security market. Many of our exhibitors will be providing door prizes that will be presented to exhibit attendees throughout the day, with the grand prize of an ALOA 2025 Convention Education Package.

EXHIBITORS

Abus Lock Co.	Locknetics
Adams Rite	Locksmith Ledger
Alarm Lock *	Locksmith Resource
Allegion *	LSDA Products
ALOA / SAVTA	Marks USA
ASSA Technical Services	Maryland Locksmiths Association
Banner Solutions	Medeco Security Locks *
Bullseye SD Locks	Midwest Keyless, Inc.
CodeLocks *	Mul-T-Lock USA
Command Access	Norton
Corbin / Russwin	PDQ
Detex Corporation *	Penn-Ohio Locksmiths Association
Dexter	Rutherford Controls
Doorwares Associates **	Sargent & Greenleaf
DSS Tri-State	Schlage Lock Company
Falcon	SDC
Fried Brothers, Inc. *	Securitron
General Lock Products	Select Hinges
GPLA Picking & Bumping Booth	South Jersey Locksmiths Association
GKL Products	STA Secure-T Agency
GMS *	The Locksmith Agency
HES	Top Notch Distributors
IDN Hardware Sales *	Transponder Island
Ives	UHS Hardware
Jester Associates	USCAN Products
Kaba Ilco	Von Duprin
KSP	WESCO
LCN	Yale
Lockmasters, Inc.	

***Convention Sponsors**

**** Refreshments Sponsors**

Some of the door prizes to be presented:

Grand Prize - ALOA 2025 Convention Education package (Must be present to win)

Hardware Display Mounts

Locksmith Tools

Automotive Tools & Equipment

Handlesets & Padlocks

And much more!

Professional Product Exhibit

Grand Door Prize!

Notice: Must be Present to Win



2025 ALOA Convention Education & Security Expo Package* In Orlando, FL

package includes:

- 4 full-day classes** with breaks and lunches
- 2 half-day workshops
- 2 evening seminars
- 3 days of the expo
- Kick-off party

Visit the ALOA booth at
the professional product exhibit
to register!

Prize package courtesy of ALOA
*Does not include travel or lodging
**Lab fees not included

CLASS DESCRIPTIONS

Class 101:

BASIC MECHANICAL COMBINATION SAFE LOCK SERVICING

Wednesday, September 25, 2024

NJ State Certified
6.5 CEU Class

Cost: \$165.00 thru August 23, 2024
\$208.00 after August 23, 2024

8:00 AM to 5:00 PM

Instructor: Clifford L. Shafer, CPS, CML

Stop turning down lucrative safe servicing jobs! This intensive hands-on, entry-level course will instruct students in the proper methods of installation, operation, service and troubleshooting of the mechanical combination safe locks typically found on safes and security containers. Defeat methods will also be discussed. Students who complete this class will be able to perform the service procedures necessary to maintain these locks for consistent and trouble-free operation, and diagnose and remedy common operating deficiencies.

Students should bring assorted hand tools including #2 Philips and slotted screwdrivers, end or diagonal cutters, small vice grips, pen light, safety glasses, Shrum tool, hacksaw, small hammer and a center punch.

A GPLA certificate suitable for framing will be awarded to all students.

NJ Locksmiths will receive a 6.5 CEU certificate for their 2025 NJ State Locksmith License renewal. Students must bring their NJ State License to class to receive their CEUs.

About the instructor:

Clifford L. Shafer, CPS, CML is part-owner of CLC Locksmiths in Cinnaminson, NJ and has been in the industry since 1978. He has taught X-07, X-08, X-09 and X-10 classes for Kaba-Mas (formerly Mas-Hamilton) across the USA and overseas, as well as other safe-related classes for various associations including ALOA, SAVTA and GPLA, and has had numerous articles published in various trade magazines. Cliff has served continuously in various offices for GPLA since 1988, including President and Convention Committee General Chairman, and is currently serving as Chairman of the Board of Directors. He is a 3-time recipient of the Hermann C. Henssler, Jr. Memorial Award.

CLASS 102:
BASIC MASTER KEYING

Wednesday, September 25, 2024

**NJ State Certified
8.0 CEU Class**

**Cost: \$165.00 thru August 23, 2024
\$208.00 after August 23, 2024**

8:00 AM to 5:00 PM

**Instructors: John Truempy, CFL, CRL, CMIL, ICML, IFDI, LSFDI &
Vernon Kelley, CFDI, CFL, CPL, CMIL, ICML, IFDI, LSFDI**

This class will teach the very foundations that properly designed master key systems are built on. Topics include using proper terminology, record keeping, selecting a top master key for a system, and how to correctly progress a system to maximize available bittings and the security of the system. Learn why it's important to know the difference between a "1-step" and a "2-step" system. Come learn why split-pin master keying is referred to as "the planned destruction of security". Students should bring paper and pencils.

NJ Locksmiths will receive an 8 CEU certificate for their 2025 NJ State Locksmith License renewal. Students must bring their NJ State License to class to receive their CEUs.

A GPLA certificate suitable for framing will be awarded to each student.

About the instructors:

John Truempy, CFL, CRL, CMIL, ICML, IFDI, LSFDI, was practically born into locksmithing. As an author, he has written many books focusing on both practical and esoteric applications for master key systems. As an instructor, he's taught a wide array of subjects such as lock picking and basic master keying, as well as advanced subjects like investigative locksmithing, lock bypass techniques and advanced master keying. Currently, John is the first president of ALOA Institutional Locksmiths and president of the ALOA Scholarship Foundation. John is the owner of Lounging Lizard Publishing, LLC. John is a recipient of the Lee Rognon, the Robert Gress and the Gerald J. Connelly, Jr. Pioneer awards.

Vernon Kelley, CFDI, CFFDI, CFL, CMIL, CPL, ICML, IFDI, LSFDI, has been involved in the locksmith industry since 1989, and is a New Jersey licensed locksmith. He is the proprietor of Vernon Kelley Security Consulting, LLC. A noted instructor, writer, and an expert in fire and life safety codes in the means of egress, he's co-author of the book "Institutional Lock Shop Management". Vernon is currently the first trustee of ALOA Institutional Locksmiths, secretary for the ALOA Scholarship Foundation and an ALOA SPAI non-voting director. He's a recipient of the Lee Rognon, AIL Influential Leader, Robert Gress, Gerald J. Connelly, Jr. Pioneer, and Ray D'Adamo ACE Instructor of the Year awards.

Class 103:

AUTOMOTIVE LOCKSMITHING

Wednesday, September 25, 2024

Cost: \$165.00 thru August 23, 2024

\$208.00 after August 23, 2024

8:00 AM to 5:00 PM

Instructors: **Sven K. Hellwig, Sr., CRL, Sven K. Hellwig, Jr.,
Paul J. Kline, RL John Paul Williams, CRL**

This class is geared for the novice to intermediate automotive locksmith and will cover the origination of standard and high security automotive and motorcycle keys from start to finish. 40% of this class will be lecture and demonstration, the other 60% will be hands-on. Students will receive detailed instructions on key origination through multiple methods and using a wide variety of equipment and machines, from the old-school methods to the most modern high-tech programmers, decoders, software and more. Students will work one-on-one and in small teams with four of the most qualified and experienced vehicle lock techs/instructors in the region. Between them, they have over a century of experience and have successfully made keys for thousands of nearly every make and model vehicle. Various tools, equipment, automotive apps and other software will be discussed and demonstrated, including:

- 10 different models of programming equipment on display and for hands-on demonstration
- 5 different code cutting machines
- All of the available Lishi picks, plus AccuReaders, Kobra Readers and others
- Various different cloning units
- Cool tools and tricks will be demonstrated and discussed

Bonus: Bring your car that needs an extra key; you will decode it, cut and program your own key for FREE (limited number, first come-first serve). Contact one of the Svens at 215-442- 9191 with your vehicle info. Student requirements – An open mind with a huge storage capacity and a notepad for the overload! Every student taking this class will be a winner! A couple of students will be lucky winners of Lishi tools and other giveaways.

A GPLA certificate suitable for framing will be awarded to each student.

About the instructors:

Sven K. Hellwig Sr., CRL is an old-school general locksmithing expert with 39 years auto experience and the owner and operator of SKH Locksmiths & Security LLC / 1-800-WEUNLOCK shop and mobile service, services multiple autos and motorcycles a month. Currently serves on the GPLA Board of Directors, Convention General Chairman and instructor for many years. Sven is a two-time Herman Henssler Jr. and Lee Rognon Award recipient.

Sven K. Hellwig Jr. is a general locksmithing and motorcycle expert with lifelong exposure to locksmithing, 10 years auto and bike experience, 7 years electronic experience. Sven is one of the few locksmith techs in the country that can EEPROM and generate high security motorcycle and other vehicle keys from manufacturers like Ducati, Aprilia, KTM's, Moto Guzi, Vespa and others. Partner and co-operator SKH Locksmiths & Security LLC / 1-800- WE-UNLOCK, main auto tech servicing 50+ motorcycles and dozens of cars per month. GPLA shop member and instructor.

Paul J. Kline, RL is a general locksmithing, auto and Lishi expert with lifelong exposure to locksmithing. Paul has over 28 years automotive experience, is the owner and operator of Lightning Locksmith Mobil Service servicing 50+ cars and motorcycles per month. Paul is known for being a regional expert with the Lishi tool, so ask him many questions and pick his brain so that you can do the same. Currently serving as GPLA Board of Director, is a GPLA Instructor and Herman Henssler Jr. Award recipient.

John Paul Williams, CRL is a general locksmithing and auto (GM & other models) expert with over 23 years automotive experience, owner and operator of Answered Prayer Locksmithing operating multiple mobile service vehicles out of the Lancaster area, servicing dozens of cars (all makes & models) monthly. Currently serving as GPLA Board of Director, GPLA Convention Education Chairman for many years now, is a GPLA instructor and Herman Henssler Jr. Award recipient. John doesn't only work magic with automotive vehicles, he is also quite an accomplished magician, ask him to show you a trick or two and allow him to amaze you.

Class 104:

SECURITY CAMERAS OF 21ST CENTURY

Wednesday, September 25, 2024

Cost: \$165.00 thru August 23, 2024

\$208.00 after August 23, 2024

8:00 AM to 5:00 PM

Instructor: William B Neff, CML

Since the inception of security cameras, which started as an idea to monitor objects from a distance far away from normal eyesight, rapid advancements in technology have drastically altered the CCTV industry. Currently it is a \$50 billion dollars industry which is projected to rise to \$120 billion dollar industry in the next six years. In this class, students will learn about today's camera systems and the various components that make up a camera system. Students will receive a CD of the class information and upon completion of this class, the student will have advanced knowledge of today's security camera systems. So, the question for you is: are you ready to strap into the DeLorean and go for a fast ride back to the future?

A GPLA certificate suitable for framing will be awarded to each student.

About the instructor:

William Neff, CPP, PSP, CML is President of Neff's Safe Lock and Security, Inc. and has been active in the security industry for over 49 years. He has instructed fellow security professionals in the private and public sector, including the CIA, FBI, Navy, Army, Air Force and Coast Guard. He has shared his talents overseas as well in Australia, New Zealand, South Korea, England, and China. Bill Neff has received numerous awards, including the Philadelphia Award in 2007 and the ALOA Lifetime Achievement Award in 2009.

Class 201:

BASIC SAFE DRILLING

Thursday, September 26, 2024

NJ State Certified
7.5 CEU Class

Cost: \$165.00 thru August 23, 2024
\$208.00 after August 23, 2024

8:00 AM to 5:00 PM

Instructor: Clifford L. Shafer, CPS, CML

This intensive hands-on, entry-level course will provide the students with a basic knowledge of the tools, theory and techniques used in forced openings of safes through discussion and hands-on training. Class will primarily focus on defeat of the lock, with some additional instruction on methods to defeat the container when necessary. Students who complete this class will be able to diagnose common safe lock-out causes and formulate and implement attack strategies to successfully open the safe.

Students should bring a cordless drill or corded drill and extension cord, several sharp 3/16" and 1/4" drill bits, assorted hand tools including #2 Philips and slotted screwdrivers, ice pick, end or diagonal cutters, small vice grips, pen light, safety glasses, Shrum tool, hacksaw, small hammer and a center punch.

A GPLA certificate suitable for framing will be awarded to all students.

NJ Locksmiths will receive a 7.5 CEU certificate for their 2025 NJ State Locksmith License renewal. Students must bring their NJ State License to class to receive their CEUs.

About the instructor:

Clifford L. Shafer, CPS, CML is part-owner of CLC Locksmiths in Cinnaminson, NJ and has been in the industry since 1978. He has taught X-07, X-08, X-09 and X-10 classes for Kaba-Mas (formerly Mas-Hamilton) across the USA and overseas, as well as other safe-related classes for various associations including ALOA, SAVTA and GPLA, and has had numerous articles published in various trade magazines. Cliff has served continuously in various offices for GPLA since 1988, including President and Convention Committee General Chairman, and is currently serving as Chairman of the Board of Directors. He is a 3-time recipient of the Hermann C. Henssler, Jr. Memorial Award.

CLASS 202:

ADVANCED MASTER KEYING

Thursday, September 26, 2024

NJ State Certified
8.0 CEU Class

Cost: \$165.00 thru August 23, 2024
\$208.00 after August 23, 2024

8:00 AM to 5:00 PM

Instructors: John Truempy, CFL, CRL, CMIL, ICML, IFDI, LSFDI & Vernon Kelley, CFDI, CFL, CPL, CMIL, ICML, IFDI, LSFDI

Separate your business from the pack! During this comprehensive 1-day advanced class, students will explore many advanced master keying techniques that will help you “give the customer what they want”. Under-utilized master keying methods including spider and rotating constant will be discussed in-depth. Exploiting the almost limitless master key variations available in total position progression will also be thoroughly demonstrated, as well as a method of expanding a “maxed-out” system. We’ll also explore how to assume control of an existing master key system. These advanced techniques aren’t found in any software program!

Students must have a thorough understanding of basic master keying to get the most from this class. Students will create small master key systems. Please bring material to take notes.

NJ Locksmiths will receive an 8 CEU certificate for their 2025 NJ State Locksmith License renewal. Students must bring their NJ State License to class to receive their CEUs.

A GPLA certificate suitable for framing will be awarded to each student.

About the instructors:

John Truempy, CFL, CRL, CMIL, ICML, IFDI, LSFDI, was practically born into locksmithing. As an author, he has written many books focusing on both practical and esoteric applications for master key systems. As an instructor, he’s taught a wide array of subjects such as lock picking and basic master keying, as well as advanced subjects like investigative locksmithing, lock bypass techniques and advanced master keying. Currently, John is the first president of ALOA Institutional Locksmiths and president of the ALOA Scholarship Foundation. John is the owner of Lounging Lizard Publishing, LLC. John is a recipient of the Lee Rognon, the Robert Gress and the Gerald J. Connelly, Jr. Pioneer awards.

Vernon Kelley, CFDI, CFFDI, CFL, CMIL, CPL, ICML, IFDI, LSFDI, has been involved in the locksmith industry since 1989, and is a New Jersey licensed locksmith. He is the proprietor of Vernon Kelley Security Consulting, LLC. A noted instructor, writer, and an expert in fire and life safety codes in the means of egress, he’s co-author of the book “Institutional Lock Shop Management”. Vernon is currently the first trustee of ALOA Institutional Locksmiths, secretary for the ALOA Scholarship Foundation and an ALOA SPAI non-voting director. He’s a recipient of the Lee Rognon, AIL Influential Leader, Robert Gress, Gerald J. Connelly, Jr. Pioneer, and Ray D’Adamo ACE Instructor of the Year awards.

Class 203:

ALL THINGS LISHI

Thursday, September 26, 2024

**Cost: \$165.00 thru August 23, 2024
\$208.00 after August 23, 2024**

8:00 AM to 5:00 PM

**Instructors: Paul Kline, RL
Sven K. Hellwig, Sr., CRL**

The amazing Lishi tool will make you a professional and profitable locksmith! Invest in yourself, take the day and dive deep into Lishi tools. After taking this class, you will have the skills and confidence to whip out the Lishi tool on many residential/commercial lockouts and virtually all of your car lockouts and lost key replacements. You will amaze your customers with your professionalism, and you will get the job done in less time.... making you more money!

All students, no matter what level of locksmith experience, from beginner to seasoned professionals, will greatly benefit from an in-depth Lishi class. All attendees will receive hands-on individual attention. Everyone in the class will successfully pick, decode, and generate keys for various makes, models, years of vehicles. Some examples of vehicles practiced will be Fords, Chryslers, Toyotas, Hondas, and BMWs. Kwikset, Schlage, and all the new residential picks will be included in the class demonstration. We will also include a little dabble into the motorcycle Lishi world. In-depth coverage of the tool, design, and what makes them work so well, proper methods and learning the right skill to pick with ease will be achieved. Precision of the decoding and read process will be clearly defined and understood. Making of standard and high-security keys will be a breeze!

Each student will receive an instructional handout and a list of all available Lishi tools. You will be informed on the commonly used Lishi picks. A number of different Lishi applications for the Smart phone will be discussed, demonstrated, and recommended.

A GPLA certificate suitable for framing will be awarded to each student.

About the instructors:

Paul J. Kline, RL is a general locksmithing, auto and Lishi expert with lifelong exposure to locksmithing. Paul has over 28 years automotive experience, is the owner and operator of Lightning Locksmith Mobil Service servicing 50+ cars and motorcycles per month. Paul is known for being a regional expert with the Lishi tool, so ask him many questions and pick his brain so that you can do the same. Currently serving as GPLA Board of Director, is a GPLA Instructor and Herman Henssler Jr. Award recipient.

Sven K. Hellwig Sr., CRL is an old-school general locksmithing expert with 39 years auto experience and the owner and operator of SKH Locksmiths & Security LLC / 1-800-WEUNLOCK shop and mobile service, services multiple autos and motorcycles a month. Currently serves on the GPLA Board of Directors, Convention General Chairman and instructor for many years. Sven is a two-time Herman Henssler Jr. and Lee Rognon Award recipient.

Class 204:

**BASIC LOW VOLTAGE ELECTRICITY FOR INSTALLERS
&
ELECTRIC STRIKE APPLICATION & INSTALLATION**

Thursday, September 26, 2024

NJ State Certified
8.0 CEU Class

Cost: \$165.00 thru August 23, 2024
\$208.00 after August 23, 2024

8:00 AM to 5:00 PM

Instructor: Eugene Tiebout of ASSA Abloy

This single day offering combines two NJ State Certified classes totaling 8.0 CEU's. NJ Locksmiths will receive two 4.0 CEU certificates for their 2025 NJ State Locksmith License renewal. Students must bring their NJ State License to class to receive their CEUs.

Basic Low Voltage Electricity for Installers: This entry-level course is designed to introduce students to the basics of direct current (DC) electricity for low voltage locksmiths working on electronic locking and access control systems. Featuring a balance of presentation and hands-on exercises, students begin with the basics of AC and DC electricity, electrical concepts like voltage, amperage, ohms and continuity, and how to use a multimeter. Guided, hands-on practice with basic circuits and the development of circuits, identifying normally open (NO) and normally closed (NC) circuits, and electronic door hardware round out this fundamental class.

Electric Strike Application & Installation: In this course, beginning with an overview of site surveying to determine what you need to consider – including codes, fire rating, frame and door type/materials, and fail safe/fail secure operation – and ultimately selecting the best strike for the application. The remainder of the class is focused on installation, with instructor demonstrations and hands-on practice of installation techniques and safety practices.

All tools necessary will be provided on loan in class; however, students are welcome to bring their own multimeters, screwdrivers and wire cutters/strippers.

A GPLA certificate suitable for framing will be awarded to each student.

About the instructor:

Eugene Tiebout is an IBEW local 124 Journeyman wireman and previous Master Electrician. For the past 4 years he has worked for ASSA Abloy DSS A22, as the Vertical Market Specialist (2yrs) and Electromechanical Solutions Specialist in the Missouri and Kansas market area. He has trained, provided certifications and sales assistance to more than 500+ integrators, hardware partners and end users in the Aperio, IP, Integrated Wiegand, Yale Accentra multifamily, Persona and other electronic devices within the Assa Abloy portfolio. Eugene comes with 30+ years of Electrical, Access, CCTV, Intercom and HVAC Controls Design, Sales, installation, and Service. He has had roles in the industry as Technician, Programmer, Project manager, Service manager, Business development/Sales and Executive Director where he was responsible for all aspects of the security industry for various large and small customer. He has serviced, implemented and holds certifications for several systems within the low voltage and security industry such as Softwarehouse, RS2, Avigilon, Axis, Honeywell, FLIR, Exacq, American Dynamics, Pelco, Panasonic, MTI and Andover Continuum to name a few.

Class 301

NJ LOCKSMITH LICENSE MANDATORY CLASS

NJ State Certified
10 CEU Class

Cost: \$165.00 through August 23 or \$208.00 after August 23

Day 1: Friday, September 27, 2024

08:00 AM to 5:00 PM

**Instructors: John Truempy, CFL, CRL, CMIL, ICML, IFDI, LSFDI &
Vernon Kelley, CFDI, CFL, CPL, CMIL, ICML, IFDI, LSFDI**

Acquire all of your Mandatory CEU's in a single class! This course is for locksmiths of any skill level, but is designed for New Jersey licensed locksmiths who need to satisfy their mandatory class requirements. These classes are a MUST for all NJ locksmiths who need to renew their license in August of 2025!

The following Mandatory Classes will be presented on Friday: Americans with Disabilities Act ♦ NJ Barrier Free sub-Code (ANSI/ICC A117.1) ♦ Shop Safety ♦ NJ Uniform Construction Code (International Building Code)

Day 2: Saturday, September 28, 2024

8:00 AM to 10:00 AM

The final 2-hour class of the Mandatory Classes will be presented on Saturday:
Locksmith, Burglar and Fire Alarm Licensing Laws and Regulations

Lunch will be provided on Friday only.

NJ licensed locksmiths will receive 2 CEUs for each 2-hour class for a total of 10 CEUs.
Students must bring their NJ State License to class to receive their CEUs.

A GPLA certificate suitable for framing will be awarded to each student.

About the instructors:

John Truempy, CFL, CRL, CMIL, ICML, IFDI, LSFDI, was practically born into locksmithing. As an author, he has written many books focusing on both practical and esoteric applications for master key systems. As an instructor, he's taught a wide array of subjects such as lock picking and basic master keying, as well as advanced subjects like investigative locksmithing, lock bypass techniques and advanced master keying. Currently, John is the first president of ALOA Institutional Locksmiths and president of the ALOA Scholarship Foundation. John is the owner of Lounging Lizard Publishing, LLC. John is a recipient of the Lee Rognon, the Robert Gress and the Gerald J. Connelly, Jr. Pioneer awards.

Vernon Kelley, CFDI, CFFDI, CFL, CMIL, CPL, ICML, IFDI, LSFDI, has been involved in the locksmith industry since 1989, and is a New Jersey licensed locksmith. He is the proprietor of Vernon Kelley Security Consulting, LLC. A noted instructor, writer, and an expert in fire and life safety codes in the means of egress, he's co-author of the book "Institutional Lock Shop Management". Vernon is currently the first trustee of ALOA Institutional Locksmiths, secretary for the ALOA Scholarship Foundation and an ALOA SPAI non-voting director. He's a recipient of the Lee Rognon, AIL Influential Leader, Robert Gress, Gerald J. Connelly, Jr. Pioneer, and Ray D'Adamo ACE Instructor of the Year awards.

Class 302:

ALOA FIRE DOOR INSPECTOR CERTIFICATION & EXAM

Friday, September 27, 2024

**Cost: \$300.00 thru August 23, 2024
\$375.00 after August 23, 2024**

8:00 AM to 5:00 PM

Instructor: Thomas Foxwell RL, AFDI, CFDI

Learn how to be a Certified Fire Door Inspector and earn more money just by doing the inspections. This class will cover the do's and don'ts to hold a successful Fire Door inspection, and provide the proper reports to the customer. The AFDI Exam will be administered at the end of the class. You will also receive the AFDI Manual to keep. You must complete the door inspection portion and pass the PRP exam to gain the AFDI Certification.

After passing the PRP EXAM you will receive the Certificate of Certification from ALOA and your photo ID card. This certification is good for three years and then must be retaken.

A GPLA certificate suitable for framing will be awarded to each student.

About the instructor:

Thomas Foxwell RL, AFDI, CFDI is a Baltimore Native Son. Tom served in the United States Marines and was attached to the White House Presidential Helicopters HMX-1 with White House Top Secret Clearance. After leaving the marines in 1967, he first began working in the locksmith industry as a field service technician, and then as a Manufacturer's Representative for Securitron, HES, Folger Adams and Adams Rite and finally with the After-Market team with ASSA-ABLOY DSS Chesapeake.

Tom decided it was time to do something to give back to the industry and so he ran for the ALOA Board of Directors, was elected as the ALOA North East director in 2006 and was reelected in 2008. In 2010, he was elected as the ALOA Board Secretary. He was reelected to the position in 2012 and 2014. In 2015 he ran and was elected to the position of President of the ALOA Security Professionals Board and served in the position until 2017. He then stepped down to the position of Trustee to serve the next two presidents. In 2022, Mr. Foxwell was elected as Secretary of ALOA for a two-year term, as well as being presented with the prestigious Philadelphia Award.

Class 303:

SHOP MANAGEMENT

Friday, September 27, 2024

**Cost: \$165.00 thru August 23, 2024
\$208.00 after August 23, 2024**

8:00 AM to 5:00 PM

Instructor: Thomas R. Demont, AHC, CAI, CFFDI, CFL, CMIL, CML, CFMST, IFDI, ICML, BS

RUNNING A SUCCSSFUL SERVICE COMPANY-MADE EASY!! This course will cover the fundamentals of running a locksmith operation for profit with the challenges of growth. We will cover hiring employees and the harmonious work relationship with your employees. Continuous training for income and growth; How, When, and Where? Time management and the importance of this skill. Investing back into the company for stability and growth. Understanding the difference between Growth of business and Growth of income. How to bid for jobs and proposals for more profit and lastly how to exit your business into retirement because your exit strategy should always be a part of your growth.

A GPLA certificate suitable for framing will be awarded to each student.

About the instructor:

Thomas R. Demont has been involved in the locksmith profession since 1956 when he began working his father's shop in Pittsburgh. In 1972, he founded A-1 Security Manufacturing after 10 years as a US Navy locksmith. In 1974, he founded A-1 Lock & Safe Service Inc in Washington DC, and later founded Technical Sales, Inc in Northern VA. Mr. Demont is an ALOA ACE instructor and has been heavily involved with ALOA SPAI, serving in various offices including President and is currently serving as President at International Association of Investigative Locksmiths division of ALOA SPAI. In 2010, he was the recipient of the prestigious Philadelphia Award.

Class 304:

Codelocks Solutions and Applications

Friday, September 27, 2024

Cost: \$85.00 thru August 23, 2024
\$107.00 after August 23, 2024
Does NOT include lunch unless taken
as part of Class 306

8:00 AM to NOON

Instructor: Alfredo Mondragon

Unlock the full potential of digital security with our "Codelocks Solutions and Applications" class! Dive into a comprehensive overview of Codelocks' innovative products, designed to enhance the security and efficiency of your customer's facilities. Whether your customer is a small business or a large-scale facility, this class is tailored to demonstrate where and how Codelocks' solutions can be seamlessly integrated into their environment. Join us to discover the perfect security solutions that align with your specific needs, ensuring maximum protection and convenience for your customer's assets. Don't miss out on the opportunity to elevate your security standards with Codelocks!

A GPLA certificate suitable for framing will be awarded to each student.

About the instructor:

Alfredo Mondragon is the Senior Technician for Codelocks US and has been with Codelocks since October of 2006

Class 305:

Kaba/Ilco Advanced Diagnostics™ Auto Transponder Systems

Friday, September 27, 2024

**Cost: \$85.00 thru August 23, 2024
\$107.00 after August 23, 2024
Does NOT include lunch unless taken
as part of Class 306**

1:00 PM to 5:00 PM

Instructor: Elton Taleno – Kaba/Ilco

This is an intermediate course for all Ilco / AD owners, it will be an enlightening experience you cannot afford to miss. In this interactive class, we will discuss, illustrate, and explore different opportunities available for your market with the utilization of the Ilco/AD family product line.

We will be covering Smart Pro, Smart Pro Lite, MyKeysPro, RW5, Smart Aerial Plus & cutting-edge bypass technology. Students attending this class will gain a greater understanding of automotive transponders systems servicing. This will be accomplished with a combination of classroom lecture, handouts and some basic hands-on demonstrations.

Topics covered will include: My Keys Pro, New Features and Benefits of Smart Pro, Smart Aerial Plus, Mercedes Benz, ADC-2011 Chrysler Cable, ADC-2021 Chrysler Cable, ADC-2017 Nissan Cable, ADC-2015 Subaru/Toyota, Emulator Cable, Updating via AD Loader and WIFI, Ilco Look Alike Keys

A GPLA certificate suitable for framing will be awarded to each student.

About the instructor:

Elton Taleno is a Product, Eastern Region Sales Representative at Kaba Ilco based in Rocky Mount, North Carolina.

Class 306:

COMBINATION OF CLASSES 304 & 305

Friday, September 27, 2024

**Cost: \$165.00 thru August 23, 2024
\$208.00 after August 23, 2024
Lunch included**